



January 17, 2014

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## HOUSE BILL No. 1206

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DIGEST OF HB 1206 (Updated January 15, 2014 1:09 pm - DI 97)

**Citations Affected:** IC 27-1.

**Synopsis:** Insurance matters. Removes a requirement for certain insurers to submit individual investments to the commissioner of insurance. Removes a requirement that a foreign or alien insurer submit an application in duplicate. Changes from March 15 to July 1 of each year the due date for certain insurance holding company filings. Adds a National Association of Insurance Commissioners provision requiring domestic insurers to perform certain risk management assessments and submit annual reports concerning the assessments. Repeals a provision requiring the commissioner of insurance to examine and publish in a newspaper a foreign or alien insurer's annual condensed statement of assets and liabilities. Specifies requirements for service contracts.

**Effective:** July 1, 2014.

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### Lehman, DeLaney

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January 14, 2014, read first time and referred to Committee on Insurance.  
January 16, 2014, amended, reported — Do Pass.

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HB 1206—LS 6881/DI 97





January 17, 2014

Second Regular Session 118th General Assembly (2014)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in **this style type**, and deletions will appear in ~~this style type~~.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or ~~this style type~~ reconciles conflicts between statutes enacted by the 2013 Regular Session and 2013 First Regular Technical Session of the General Assembly.

## HOUSE BILL No. 1206

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A BILL FOR AN ACT to amend the Indiana Code concerning insurance.

*Be it enacted by the General Assembly of the State of Indiana:*

1 SECTION 1. IC 27-1-12-11, AS AMENDED BY P.L.276-2013,  
2 SECTION 7, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE  
3 JULY 1, 2014]: Sec. 11. (a) After the department has ascertained the  
4 net reserve value of all policies under IC 27-1-12.8-18 or the reserve  
5 liabilities under IC 27-1-12.8 of any life insurance company organized  
6 and doing business in this state, the department shall notify said  
7 company of the amount or amounts thereof. Within sixty (60) days after  
8 the date of such notification, the officers of such company shall deposit  
9 with the department, solely for the security and benefit of all its  
10 policyholders, assets in an amount, invested in accordance with section  
11 2 of this chapter (except paragraph 20 of section 2(b) of this chapter)  
12 which together with the assets already deposited with the department  
13 and such additional assets as may be deposited by said company with  
14 other states or governments, pursuant to the requirements of the laws  
15 of such other states or governments in which said company is doing  
16 business, shall be not less than the lesser of the amount of such reserve

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1 value or reserve liabilities or the amount provided under subsection (f).  
2 No life insurance company organized under this article or any other law  
3 of this state shall be required to make such deposit until the amount  
4 prescribed by this subsection exceeds the amount deposited by said  
5 company under IC 27-1-6-14 or IC 27-1-6-15. Investments in real  
6 estate shall be deposited in the form of satisfactory evidences of  
7 ownership. The deposit requirement in relation to policy loans and  
8 bank deposits shall be considered fulfilled by the inclusion of such item  
9 in the company's annual statement, but subject to the right of the  
10 company at any time, and the obligation of the company on demand of  
11 the department, to file with the department a certificate as to the  
12 amount of such item.

13 (b) If the department in the course of the year ascertains that the net  
14 reserve value of a company's policies under IC 27-1-12.8-18 or its  
15 reserve liabilities under IC 27-1-12.8 exceeds such company's deposits  
16 as required by subsection (a), it may require such company within sixty  
17 (60) days to increase its deposit to the required amount.

18 (c) Nothing in this article shall prevent the deposit of bonds,  
19 mortgages, or other securities which meet the investment requirements  
20 of a foreign or alien state or country, to an amount not exceeding the  
21 amount of the reserves on policies issued to residents of, and to  
22 corporations doing business in, such state or country. If, pursuant to the  
23 law of a foreign or alien state or country in which an Indiana life  
24 insurance company is doing business, securities belonging to such a  
25 company are required to be deposited within the boundaries of such  
26 foreign or alien state or country, credit for the amount of such deposit,  
27 not exceeding the amount of the reserves on policies issued to residents  
28 of, and to corporations doing business in, such foreign or alien state or  
29 country, may be taken by the company as an offset against its deposits  
30 required under this article.

31 (d) If, pursuant to the law of a foreign or alien state or country, a life  
32 insurance company domiciled therein is not permitted a reserve credit  
33 for reserves maintained by a reinsurer foreign to such a state or  
34 country, except on the condition that the amount of such reserve be  
35 deposited with the insurance supervisory official of such state or  
36 country, a deposit credit for the amount of such reserves so deposited  
37 shall be allowed a domestic life insurance company accepting  
38 reinsurance from companies domiciled in such state or country.

39 (e) Any deposit of assets with the department pursuant to any law  
40 superseded by this chapter shall, prior to the first deposit date  
41 contemplated in subsection (a), be continued with the department and  
42 otherwise be subject to this section.



1 (f) The amount of the deposit, except as otherwise provided in  
 2 subsection (a), shall be one million dollars (\$1,000,000) excluding  
 3 policy loans and bank deposits, or such greater amount as the  
 4 department deems necessary to protect the interests of the  
 5 policyholders of a particular company by an order to the company to  
 6 deposit additional amounts under this section.

7 (g) Except for a company that maintains a deposit in the amount  
 8 specified in subsection (f), each company:

9 (1) must report to the department each new asset acquisition to  
 10 establish its eligibility for investment under the numbered  
 11 categories of permissible investments under section 2 of this  
 12 chapter at such regular intervals, within the time limit following  
 13 each interval and on the forms as the department may require,  
 14 without complying with IC 4-22-2; and

15 (2) when ordered by the department, shall make any additional  
 16 report relating to:

17 (A) the category of eligibility, the characteristics, or the  
 18 amount of any investment; or

19 (B) the amount of the assets of the company in any category;  
 20 calculated under the rules applied for annual statement purposes.

21 SECTION 2. IC 27-1-17-4, AS AMENDED BY P.L.193-2006,  
 22 SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE  
 23 JULY 1, 2014]: Sec. 4. Whenever a foreign or an alien insurance  
 24 company desires to be admitted to do an insurance business in this  
 25 state, it shall execute in the English language and present the following  
 26 to the department, at its office, accompanied by the fees prescribed by  
 27 law:

28 (1) A copy of its articles of incorporation or association, with all  
 29 amendments thereto, duly authenticated by the proper officer of  
 30 the state, country, province, or government wherein it is  
 31 incorporated or organized, or the state in which it is domiciled in  
 32 the United States.

33 (2) An application for admission, executed in the manner  
 34 provided in this chapter, setting forth:

35 (A) the name of such company;

36 (B) the location of its principal office or place of business  
 37 without this state;

38 (C) the names of the states in which it has been admitted or  
 39 qualified to do business;

40 (D) the character of insurance business under its articles of  
 41 incorporation or association which it intends to transact in this  
 42 state, which must conform to the class or classes set forth in



- 1 the provisions of IC 27-1-5-1;
- 2 (E) the total authorized capital stock of the company and the
- 3 amount thereof issued and outstanding, and the surplus
- 4 required of such company by the laws of the state, country,
- 5 province, or government under which it is organized, or the
- 6 state in which it is domiciled in the United States, if a stock
- 7 company, which shall equal at least the requirements set forth
- 8 in section 5(a) of this chapter;
- 9 (F) the total amount of assets and the surplus of assets over all
- 10 its liabilities, if other than a stock company, which shall equal
- 11 at least the requirements set forth in section 5(b) of this
- 12 chapter;
- 13 (G) if an alien company, the surplus of assets invested
- 14 according to the laws of the state in the United States where it
- 15 has its deposit, which shall equal at least the requirements set
- 16 forth in section 5(c) of this chapter; and
- 17 (H) such further and additional information as the department
- 18 may from time to time require.
- 19 The application shall be signed, ~~in duplicate~~, in the form
- 20 prescribed by the department, by the president or a vice president
- 21 and the secretary or an assistant secretary of the corporation, and
- 22 verified under oath by the officers signing the same.
- 23 (3) A statement of its financial condition and business, in the form
- 24 prescribed by law for annual statements, signed and sworn to by
- 25 the president or secretary or other principal officers of the
- 26 company; provided, however, that an alien company shall also
- 27 furnish a separate statement comprising only its condition and
- 28 business in the United States, which shall be signed and sworn to
- 29 by its United States manager.
- 30 (4) A copy of the last report of examination certified to by the
- 31 insurance commissioner or other proper supervisory official of the
- 32 state in which such company is domiciled; provided, however,
- 33 that the commissioner may cause an examination to be made of
- 34 the condition and affairs of such company before authority to
- 35 transact business in this state is given.
- 36 (5) A certificate from the proper official of the state, country,
- 37 province, or government wherein it is incorporated or organized,
- 38 or the state in which it is domiciled in the United States, that it is
- 39 duly organized or incorporated under those laws and authorized
- 40 to make the kind or kinds of insurance which it proposes to make
- 41 in this state.
- 42 (6) A copy of its bylaws or regulations, if any, certified to by the



1 secretary or similar officer of the insurance company.

2 (7) A duly executed power of attorney in a form prescribed by the  
3 department which constitutes and appoints an individual or a  
4 corporate resident of Indiana, or an authorized Indiana insurer, as  
5 the insurance company's agent, its true and lawful attorney upon  
6 whom, except as provided in section 4.2 of this chapter, all lawful  
7 processes in any action in law or in equity against it shall be  
8 served. Such power of attorney shall contain an agreement by the  
9 insurance company that any lawful process against it which may  
10 be served upon the agent as its attorney shall be of the same force  
11 and validity as if served upon the insurance company and that  
12 such power of attorney shall continue in force and be irrevocable  
13 so long as any liability of the insurance company remains  
14 outstanding in this state. Such power of attorney shall be executed  
15 by the president and secretary of the insurance company or other  
16 duly authorized officers under its seal and shall be accompanied  
17 by a certified copy of the resolution of the board of directors of  
18 the company making said appointment and authorizing the  
19 execution of said power of attorney. Service of any lawful process  
20 shall be by delivering to and leaving with the agent two (2) copies  
21 of such process, with copy of the pertinent complaint attached.  
22 The agent shall forthwith transmit to the defendant company at its  
23 last known principal place of business by registered or certified  
24 mail, return receipt requested, one (1) of the copies of such  
25 process, with complaint attached, the other copy to be retained in  
26 a record which shall show all process served upon and transmitted  
27 by ~~him~~ **the agent**. Such service shall be sufficient provided the  
28 returned receipt or, if the defendant company shall refuse to  
29 accept such mailing, the registered mail together with an affidavit  
30 of plaintiff or ~~his~~ **the plaintiff's** attorney stating that service was  
31 made upon the agent and forwarded as above set forth but that  
32 such mail was returned by the post office department is filed with  
33 the court. The agent shall make information and receipts available  
34 to plaintiff, defendant or their attorneys. No plaintiff or  
35 complainant shall be entitled to a judgment by default based on  
36 service authorized by this section until the expiration of at least  
37 thirty (30) days from the date on which either the post office  
38 receipt or the unclaimed mail together with affidavit is filed with  
39 the court. Nothing in this section shall limit or abridge the right  
40 to serve any process, notice or demand upon any company in any  
41 other manner permitted by law.

42 (8) Proof which satisfies the department that it has complied with



1 the financial requirements imposed in this chapter upon foreign  
 2 and alien insurance companies which transact business in this  
 3 state and that it is entitled to public confidence and that its  
 4 admission to transact business in this state will not be prejudicial  
 5 to public interest.

6 SECTION 3. IC 27-1-18-5 IS REPEALED [EFFECTIVE JULY 1,  
 7 2014]. Sec. 5: At the time of filing its annual statement, an alien or  
 8 foreign company shall submit, on a form prescribed by the department,  
 9 a condensed statement of its assets and liabilities as of December 31 of  
 10 the preceding year. If the department, on examination of such  
 11 statement, determines from information available to it that it is true and  
 12 correct, it shall cause such statement to be published in a newspaper in  
 13 this state selected by the department. In the event the department  
 14 determines that the statement submitted by a company is inaccurate or  
 15 incorrect, it shall, after giving the company notice of the proposed  
 16 changes and an opportunity to be heard, certify the corrected statement  
 17 and proceed with its publication as above provided. The company shall  
 18 bear the expenses of the publication, but in no event shall an amount  
 19 exceeding forty dollars (\$40) be charged for such publication. Any cost  
 20 of publication that exceeds forty dollars (\$40) must be borne by the  
 21 newspaper publishing the statement.

22 SECTION 4. IC 27-1-23-3, AS AMENDED BY P.L.81-2012,  
 23 SECTION 14, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE  
 24 JULY 1, 2014]: Sec. 3. (a) Every insurer which is authorized to do  
 25 business in this state and which is a member of an insurance holding  
 26 company system shall register with the commissioner, except a foreign  
 27 insurer subject to disclosure requirements and standards adopted by  
 28 statute or regulation in the jurisdiction of its domicile which are  
 29 substantially similar to those contained in:

- 30 (1) this section;  
 31 (2) section 4(a) and 4(c) of this chapter; and  
 32 (3) section 4(b) of this chapter or a provision such as the  
 33 following:

34 Each registered insurer shall keep current the information  
 35 required to be disclosed in its registration statement by  
 36 reporting all material changes or additions within fifteen  
 37 (15) days after the end of the month in which it learns of  
 38 each such change or addition.

39 Any insurer which is subject to registration under this section shall  
 40 register within fifteen (15) days after it becomes subject to registration,  
 41 and annually thereafter by ~~March 15~~ **July 1** of each year for the  
 42 previous calendar year, unless the commissioner for good cause shown





1 extends the time for registration, and then within such extended time.  
 2 The commissioner may require any authorized insurer which is a  
 3 member of an insurance holding company system but not subject to  
 4 registration under this section to furnish a copy of the registration  
 5 statement or other information filed by such insurer with the insurance  
 6 regulatory authority of its domiciliary jurisdiction.

7 (b) Every insurer subject to registration shall file a registration  
 8 statement on a form prescribed by the commissioner, which shall  
 9 contain current information about all of the following:

10 (1) The capital structure, general financial condition, ownership  
 11 and management of the insurer and any person controlling the  
 12 insurer.

13 (2) The identity of every member of the insurance holding  
 14 company system.

15 (3) The following agreements in force, relationships subsisting,  
 16 and transactions that are currently outstanding or that have  
 17 occurred during the last calendar year between such insurer and  
 18 its affiliates:

19 (i) (A) loans, other investments, or purchases, sales or  
 20 exchanges of securities of the affiliates by the insurer or of the  
 21 insurer by its affiliates;

22 (ii) (B) purchases, sales, or exchanges of assets;

23 (iii) (C) transactions not in the ordinary course of business;

24 (iv) (D) guarantees or undertakings for the benefit of an  
 25 affiliate which result in an actual contingent exposure of the  
 26 insurer's assets to liability, other than insurance contracts  
 27 entered into in the ordinary course of the insurer's business;

28 (v) (E) all management and service contracts and all  
 29 cost-sharing arrangements, other than cost allocation  
 30 arrangements based upon generally accepted accounting  
 31 principles; ~~and~~

32 (vi) (F) reinsurance agreements covering all or substantially  
 33 all of one (1) or more lines of insurance of the ceding insurer;

34 (vii) (G) dividends and other distributions to shareholders; and

35 (viii) (H) consolidated tax allocation agreements.

36 (4) Any pledge of the insurer's stock, including stock of any  
 37 subsidiary or controlling affiliate, for a loan made to any member  
 38 of the insurance holding company system.

39 (5) If requested by the commissioner, financial statements of the  
 40 insurance holding company system, the parent corporation of the  
 41 insurer, or all affiliates, including annual audited financial  
 42 statements filed with the federal Securities and Exchange



1 Commission under the Securities Act of 1933 or the federal  
2 Securities Exchange Act of 1934, both as amended.

3 (6) Statements reflecting that the insurer's:

4 (A) board of directors oversees corporate governance and  
5 internal controls; and

6 (B) officers or senior management have approved and  
7 implemented and maintain and monitor corporate governance  
8 and internal control procedures.

9 (7) Other matters concerning transactions between registered  
10 insurers and any affiliates as may be included from time to time  
11 in any registration forms prescribed by the commissioner.

12 (8) Other information that the commissioner requires under rules  
13 adopted under IC 4-22-2.

14 (c) Every registration statement must contain a summary outlining  
15 all items in the current registration statement representing changes  
16 from the prior registration statement.

17 (d) No information need be disclosed on the registration statement  
18 filed pursuant to subsection (b) if such information is not material for  
19 the purposes of this section. Unless the commissioner by rule or order  
20 provides otherwise, sales, purchases, exchanges, loans or extensions of  
21 credit, or investments, involving one per cent (1%) or less of an  
22 insurer's admitted assets as of the 31st day of December next preceding  
23 shall not be deemed material for purposes of this section.

24 (e) Each registered insurer shall keep current the information  
25 required to be disclosed in its registration statement by reporting all  
26 material changes or additions on amendment forms prescribed by the  
27 commissioner within fifteen (15) days after the end of the month in  
28 which it learns of each such change or addition.

29 (f) A person within an insurance holding company system subject  
30 to registration under this chapter shall provide complete and accurate  
31 information to an insurer when that information is reasonably necessary  
32 to enable the insurer to comply with this chapter.

33 (g) The commissioner shall terminate the registration of any insurer  
34 which demonstrates that it no longer is subject to the provisions of this  
35 section.

36 (h) The commissioner may require or allow two (2) or more  
37 affiliated insurers subject to registration under this section to file a  
38 consolidated registration statement or consolidated reports amending  
39 their consolidated registration statement or their individual registration  
40 statements.

41 (i) The commissioner may allow an insurer which is authorized to  
42 do business in this state and which is a member of an insurance holding



1 company system to register on behalf of any affiliated insurer which is  
 2 required to register under subsection (a) and to file all information and  
 3 material required to be filed under this section.

4 (j) The provisions of this section shall not apply to any insurer,  
 5 information, or transaction if and to the extent that the commissioner  
 6 by rule or order shall exempt the same from the provisions of this  
 7 section.

8 (k) Any person may file with the commissioner a disclaimer of  
 9 affiliation with any authorized insurer or such a disclaimer may be filed  
 10 by such insurer or any member of an insurance holding company  
 11 system. The disclaimer shall fully disclose all material relationships  
 12 and bases for affiliation between such person and such insurer as well  
 13 as the basis for disclaiming such affiliation. After a disclaimer has been  
 14 filed, the insurer shall be relieved of any duty to register or report under  
 15 this section which may arise out of the insurer's relationship with such  
 16 person unless and until the commissioner disallows such disclaimer. A  
 17 disclaimer of affiliation is considered to have been granted unless the  
 18 commissioner, less than thirty (30) days after receiving a disclaimer,  
 19 notifies the person filing the disclaimer that the disclaimer is  
 20 disallowed. The commissioner shall disallow such disclaimer only after  
 21 furnishing all parties in interest with notice and opportunity to be  
 22 heard.

23 (l) The person that ultimately controls an insurer that is subject to  
 24 registration shall file with the lead state commissioner of the insurance  
 25 holding company system (as determined by the procedures in the  
 26 Financial Analysis Handbook adopted by the NAIC) an annual  
 27 enterprise risk report that identifies, to the best of the person's  
 28 knowledge, the material risks within the insurance holding company  
 29 system that could pose enterprise risk to the insurer.

30 (m) The commissioner may impose on a person a civil penalty of  
 31 one hundred dollars (\$100) per day that the person fails to file, within  
 32 the period specified, a:

33 (1) registration statement; or

34 (2) summary of a registration statement or enterprise risk filing;  
 35 required by this section. The commissioner shall deposit a civil penalty  
 36 collected under this subsection in the department of insurance fund  
 37 established by IC 27-1-3-28.

38 SECTION 5. IC 27-1-23.5 IS ADDED TO THE INDIANA CODE  
 39 AS A NEW CHAPTER TO READ AS FOLLOWS [EFFECTIVE  
 40 JULY 1, 2014]:

41 **Chapter 23.5. Risk Management and Own Risk and Solvency**  
 42 **Assessment**

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- 1           **Sec. 1. This chapter applies beginning January 1, 2015.**
- 2           **Sec. 2. Except as otherwise provided in this chapter, the**  
3 **definitions in IC 27-1-23 apply throughout this chapter.**
- 4           **Sec. 3. As used in this chapter, "insurance group", for purposes**  
5 **of conducting an ORSA, means insurers and affiliates of an**  
6 **insurance holding company system (as defined in IC 27-1-23-1).**
- 7           **Sec. 4. As used in this chapter, "insurer" has the same meaning**  
8 **as set forth in IC 27-1-2-3, except that the term:**
- 9               **(1) refers only to domestic insurers (as defined in**  
10 **IC 27-1-36-8); and**
- 11               **(2) does not include agencies, authorities, or instrumentalities**  
12 **of the United States, possessions and territories of the United**  
13 **States, the Commonwealth of Puerto Rico, the District of**  
14 **Columbia, or a state or political subdivision of a state.**
- 15           **Sec. 5. As used in this chapter, "ORSA" or "own risk and**  
16 **solvency assessment" means a confidential internal assessment:**
- 17               **(1) that is:**
- 18                   **(A) appropriate to the nature, scale, and complexity of;**  
19                   **and**
- 20                   **(B) conducted by;**  
21 **an insurer or insurance group; and**
- 22               **(2) of the:**
- 23                   **(A) material and relevant risks associated with the insurer**  
24 **or insurance group's current business plan; and**
- 25                   **(B) sufficiency of capital resources to support the risks**  
26 **described in clause (A).**
- 27           **Sec. 6. (a) As used in this chapter, "ORSA guidance manual"**  
28 **refers to the current version of the Own Risk and Solvency**  
29 **Assessment Guidance Manual of the NAIC.**
- 30               **(b) As used in subsection (a), "current version" means the**  
31 **version containing:**
- 32                   **(1) all changes that were made before; and**  
33                   **(2) no changes that were made on or after;**  
34 **January 1 of the current calendar year.**
- 35           **Sec. 7. As used in this chapter, "ORSA summary report" means**  
36 **a confidential, high level summary of an insurer or insurance**  
37 **group's ORSA.**
- 38           **Sec. 8. (a) An insurer shall maintain a risk management**  
39 **framework to assist the insurer with identifying, assessing,**  
40 **monitoring, managing, and reporting concerning the insurer's**  
41 **material and relevant risks.**
- 42               **(b) If an insurance group of which an insurer is a member**



1 maintains a risk management framework described in subsection  
 2 (a) that applies to the operations of the insurer, the insurer is  
 3 considered to be in compliance with subsection (a).

4 Sec. 9. Subject to section 11 of this chapter, an:

5 (1) insurer; or

6 (2) insurance group of which an insurer is a member;  
 7 shall, at any time when significant changes occur to the risk profile  
 8 of the insurer or insurance group and at least one (1) time per year,  
 9 conduct an ORSA in a manner consistent with the ORSA guidance  
 10 manual.

11 Sec. 10. (a) Upon the request of the commissioner, and not more  
 12 than one (1) time per year, an insurer shall submit to the  
 13 commissioner:

14 (1) an ORSA summary report; or

15 (2) a combination of reports that together contain the  
 16 information described in the ORSA guidance manual;  
 17 applicable to the insurer or insurance group of which the insurer  
 18 is a member.

19 (b) Regardless of a request from the commissioner, if the  
 20 commissioner is the lead state commissioner of an insurance group  
 21 of which an insurer is a member (as determined by the procedures  
 22 in the NAIC Financial Analysis Handbook), the insurer shall  
 23 submit a report described in subsection (a) at least one (1) time per  
 24 year.

25 (c) A report required by this section must include a signature of  
 26 the insurer's or insurance group's chief risk officer, or another  
 27 executive who has responsibility for the oversight of the insurer's  
 28 enterprise risk management process, attesting that:

29 (1) to the best of the officer's or executive's belief and  
 30 knowledge the insurer applies the enterprise risk management  
 31 process described in the ORSA summary report; and

32 (2) a copy of the report has been provided to the insurer's  
 33 board of directors or the appropriate committee of the  
 34 insurer's board of directors.

35 (d) If an insurer or another member of an insurance group of  
 36 which the insurer is a member submits to the commissioner the  
 37 most recent report that:

38 (1) was provided to the:

39 (A) commissioner of another state; or

40 (B) regulatory authority of an alien jurisdiction;

41 (2) is substantially similar to an ORSA summary report; and

42 (3) contains information that is comparable to the information



1 described in the ORSA guidance manual;  
 2 the insurer is considered to have satisfied the requirements of this  
 3 section.

4 (e) If a report described in subsection (d) is completed in a  
 5 language other than English, a translation of the report into the  
 6 English language must be submitted with the report.

7 Sec. 11. (a) Except as otherwise provided in this section, an  
 8 insurer is exempt from the requirements of this chapter if:

9 (1) the insurer has annual direct written and unaffiliated  
 10 assumed premium, including international direct and  
 11 assumed premium but excluding premiums reinsured with the  
 12 Federal Crop Insurance Corporation and Federal Flood  
 13 Program, of less than five hundred million dollars  
 14 (\$500,000,000); and

15 (2) the insurance group of which the insurer is a member has  
 16 annual direct written and unaffiliated assumed premium,  
 17 including international direct and assumed premium but  
 18 excluding premiums reinsured with the Federal Crop  
 19 Insurance Corporation and Federal Flood Program, of less  
 20 than one billion dollars (\$1,000,000,000).

21 (b) If:

22 (1) an insurer qualifies under subsection (a)(1) for exemption  
 23 from the requirements of this chapter; and

24 (2) the insurance group of which the insurer is a member does  
 25 not qualify for exemption under subsection (a)(2);

26 an ORSA summary report required by section 10 of this chapter  
 27 must include every insurer that is a member of the insurance  
 28 group.

29 (c) If:

30 (1) an insurance group described in subsection (b) submits  
 31 more than one (1) ORSA summary report for a combination  
 32 of insurers; and

33 (2) the combination of ORSA summary reports submitted as  
 34 described in subdivision (1) includes every insurer that is a  
 35 member of the insurance group;

36 the insurance group is considered to be in compliance with  
 37 subsection (b).

38 (d) If:

39 (1) an insurer does not qualify under subsection (a)(1) for  
 40 exemption from the requirements of this chapter; and

41 (2) the insurance group of which the insurer is a member  
 42 qualifies for exemption under subsection (a)(2);



1 the only ORSA summary report that is required under section 10  
2 of this chapter is the report that applies to the insurer.

3 (e) An insurer that does not qualify under subsection (a) for  
4 exemption from the requirements of this chapter may apply to the  
5 commissioner for a waiver from the requirements of this chapter  
6 based on unique circumstances. In deciding whether to grant an  
7 insurer's request for a waiver, the commissioner:

8 (1) may consider the type and volume of business written,  
9 ownership and organizational structure, and any other factor  
10 the commissioner considers relevant to the insurer or  
11 insurance group of which the insurer is a member; and

12 (2) shall, if the insurer is part of an insurance group with  
13 insurers domiciled in more than one (1) state, coordinate with  
14 the:

15 (A) lead state commissioner of the insurance group (as  
16 determined by the procedures in the NAIC Financial  
17 Analysis Handbook); and

18 (B) other domiciliary commissioners;

19 in considering whether to grant the insurer's request for a  
20 waiver.

21 (f) The commissioner may, regardless of an insurer's  
22 qualification under this section for exemption from the  
23 requirements of this chapter, require that an insurer maintain a  
24 risk management framework, conduct an ORSA, and file an ORSA  
25 summary report if one (1) of the following applies:

26 (1) If unique circumstances exist, as determined by the  
27 commissioner, including the following:

28 (A) The type and volume of business written by the  
29 insurer.

30 (B) The insurer's ownership and organizational structure.

31 (C) The request of a federal agency.

32 (D) The request of an international supervisor.

33 (2) If the insurer:

34 (A) has authorized control level RBC for a company action  
35 level event under IC 27-1-36;

36 (B) meets at least one (1) of the standards of an insurer  
37 considered to be in hazardous financial condition  
38 according to rules adopted by the department under  
39 IC 27-1-3-7; or

40 (C) exhibits other qualities of a troubled insurer, as  
41 determined by the commissioner.

42 (g) If an insurer ceases to qualify for an exemption under this



1 section due to changes in premium, as reflected in:

- 2 (1) the insurer's most recent annual statement; or  
 3 (2) the most recent annual statements of the insurers that are  
 4 members of the insurance group of which the insurer is a  
 5 member;

6 the insurer must meet the requirements of this chapter not later  
 7 than one (1) year after the date on which the premium change  
 8 occurs.

9 Sec. 12. (a) Except as provided in subsection (b), an ORSA  
 10 summary report must be prepared in a manner consistent with the  
 11 ORSA guidance manual. Documentation and supporting  
 12 information must be maintained and made available upon  
 13 examination or request of the commissioner.

14 (b) The commissioner's review of an ORSA summary report,  
 15 and any requests for additional information, must be made in a  
 16 manner similar to the procedures used by the commissioner in the  
 17 analysis and examination of multistate or global insurers and  
 18 insurance groups.

19 Sec. 13. (a) Documents, materials, and other information related  
 20 to an ORSA, including an ORSA summary report, in the possession  
 21 of or control of the department that are obtained by, created by, or  
 22 disclosed to the commissioner or another person under this  
 23 chapter, are:

- 24 (1) considered to be proprietary and contain trade secrets;  
 25 (2) confidential and privileged;  
 26 (3) not subject to subpoena; and  
 27 (4) not subject to discovery or admissible in evidence in a  
 28 private civil action.

29 (b) The commissioner may:

- 30 (1) use the documents, materials, and other information  
 31 described in subsection (a) in relation to a regulatory or legal  
 32 action brought as part of the commissioner's duties; and  
 33 (2) otherwise make the documents, materials, and other  
 34 information public only with the prior written consent of the  
 35 insurer or insurance group.

36 (c) The commissioner, and any other person:

- 37 (1) who receives documents, materials, or other information  
 38 related to an ORSA while acting under the authority of the  
 39 commissioner; or  
 40 (2) with whom the documents, materials, or other information  
 41 are shared;

42 under this chapter is not permitted or required to testify in a





1 private civil action concerning any documents, materials, or other  
2 information described in subsection (a).

3 (d) The commissioner may do the following:

4 (1) Upon request, share all documents, materials, and other  
5 information described in subsection (a) with the following if  
6 the recipient agrees in writing, and provides written  
7 verification that the recipient has the legal authority, to  
8 maintain the confidential and privileged status of the  
9 documents, materials, and other information:

10 (A) Other state, federal, and international financial  
11 regulatory agencies.

12 (B) The NAIC.

13 (C) Members of a supervisory college.

14 (D) A third party consultant designated by the  
15 commissioner.

16 (2) Receive documents, materials, and other information  
17 described in subsection (a) from:

18 (A) regulatory officials of domestic or foreign  
19 jurisdictions;

20 (B) members of a supervisory college; and

21 (C) the NAIC;

22 if the commissioner maintains the confidential or privileged  
23 status of the documents, materials, and other information that  
24 are received with notice or the understanding that the  
25 documents, materials, and other information are confidential  
26 or privileged under the laws of the jurisdiction that is the  
27 source of the documents, materials, and other information.

28 (e) The commissioner shall enter into a written agreement with  
29 the NAIC or a third party consultant governing sharing and use of  
30 information provided under this chapter, including the following:

31 (1) Procedures and protocols concerning the confidentiality  
32 and security of information shared:

33 (A) with the NAIC or a third party consultant under this  
34 chapter; and

35 (B) by the NAIC with regulators of other states in which  
36 insurers that are members of an insurance group are  
37 domiciled.

38 (2) A statement that the recipient agrees in writing, and  
39 provides written verification that the recipient has the legal  
40 authority, to maintain the confidential and privileged status  
41 of the documents, materials, and other information.

42 (3) A statement that, with respect to information shared with



- 1 the NAIC or a third party consultant under this chapter:
- 2 (A) the commissioner maintains ownership of the
- 3 information; and
- 4 (B) the use of the information is subject to the direction of
- 5 the commissioner.
- 6 (4) A statement that the NAIC or a third party consultant
- 7 may not store information shared under this chapter in a
- 8 permanent data base after the underlying analysis is
- 9 completed.
- 10 (5) A requirement that, if confidential information of an
- 11 insurer that is in the possession of the NAIC or a third party
- 12 consultant under this chapter is subject to a request or
- 13 subpoena to the NAIC or third party consultant for
- 14 production or disclosure, the NAIC or a third party
- 15 consultant will provide prompt notice to the insurer.
- 16 (6) A requirement that the NAIC or a third party consultant
- 17 will allow intervention by an insurer in a judicial or
- 18 administrative action under which the NAIC or third party
- 19 consultant may be required to disclose confidential
- 20 information concerning the insurer that has been shared with
- 21 the NAIC or third party consultant under this chapter.
- 22 (7) If the written agreement is with a third party consultant,
- 23 a statement that the insurer's written consent is required for
- 24 the sharing of the information with the third party consultant.
- 25 (f) The sharing of information by the commissioner under this
- 26 chapter is not a delegation of regulatory authority. The
- 27 commissioner is solely responsible for the administration,
- 28 implementation, and enforcement of this chapter.
- 29 (g) Disclosure to or sharing by the commissioner of documents,
- 30 materials, or other information under this chapter is not a waiver
- 31 of any applicable privilege or claim of confidentiality in the
- 32 documents, materials, or other information.
- 33 (h) Documents, materials, and other information in the
- 34 possession or control of the NAIC or a third party consultant
- 35 under this chapter are:
- 36 (1) confidential and privileged;
- 37 (2) not subject to subpoena; and
- 38 (3) not discoverable or admissible in evidence in a private civil
- 39 action.
- 40 Sec. 14. (a) An insurer that fails, without just cause (as
- 41 determined by the commissioner), to timely file an ORSA summary
- 42 report as required by this chapter shall, after notice and hearing



1 under IC 4-21.5, pay a civil penalty of one hundred dollars (\$100)  
 2 for each day of noncompliance, not to exceed ten thousand dollars  
 3 (\$10,000).

4 (b) The commissioner may reduce a penalty imposed under  
 5 subsection (a) if the insurer demonstrates to the commissioner that  
 6 the imposition of the penalty would constitute a financial hardship  
 7 to the insurer.

8 (c) A civil penalty collected under this section shall be deposited  
 9 in the department of insurance fund established by IC 27-1-3-28.

10 SECTION 6. IC 27-1-43 IS ADDED TO THE INDIANA CODE AS  
 11 A NEW CHAPTER TO READ AS FOLLOWS [EFFECTIVE JULY  
 12 1, 2014]:

13 **Chapter 43. Service Contracts**

14 **Sec. 1. (a) As used in this chapter, "ancillary protection**  
 15 **product" means a protective chemical, substance, device, or system**  
 16 **that is:**

- 17 (1) installed on or applied to a motor vehicle;
- 18 (2) formulated or designed to:
  - 19 (A) prevent; or
  - 20 (B) minimize the likelihood of;
- 21 a specified loss or damage to a motor vehicle from a specific  
 22 cause; and
- 23 (3) sold with a service contract under which the provider  
 24 agrees to pay specified incidental costs incurred by the holder  
 25 as a result of the failure of the chemical, substance, device, or  
 26 system to prevent or minimize the loss or damage described  
 27 in subdivision (2).

28 (b) As used in this chapter, "ancillary protection product"  
 29 includes the following:

- 30 (1) Protective chemicals.
- 31 (2) Alarm systems.
- 32 (3) Body part marking products.
- 33 (4) Steering locks.
- 34 (5) Window etching products.
- 35 (6) Pedal and ignition locks.
- 36 (7) Fuel and ignition kill switches.
- 37 (8) Electronic, radio, and satellite tracking devices.

38 (c) As used in this chapter, "ancillary protection product" does  
 39 not include the following:

- 40 (1) Fuel additives.
- 41 (2) Oil additives.
- 42 (3) Other chemical products applied to the engine,



- 1 transmission, or fuel system of a motor vehicle.
- 2 **Sec. 2. As used in this chapter, "holder" means a person who is**
- 3 **entitled to services or indemnification under a service contract.**
- 4 **Sec. 3. (a) As used in this chapter, "incidental cost" means an**
- 5 **expense that is:**
  - 6 (1) **specified in a service contract that applies to a motor**
  - 7 **vehicle;**
  - 8 (2) **incurred by the holder due to the failure of an ancillary**
  - 9 **protection product to perform as provided in the service**
  - 10 **contract sold with the ancillary protection product; and**
  - 11 (3) **reimbursed to the holder:**
    - 12 (A) **as a fixed amount specified in the service contract; or**
    - 13 (B) **by use of a formula that itemizes specific incurred**
    - 14 **expenses.**
- 15 **(b) "Incidental cost" includes the following:**
  - 16 (1) **Insurance policy deductibles.**
  - 17 (2) **Rental vehicle charges.**
  - 18 (3) **The difference between the actual value of a stolen motor**
  - 19 **vehicle at the time of theft and the cost of a replacement**
  - 20 **motor vehicle.**
  - 21 (4) **Sales tax.**
  - 22 (5) **Registration fees.**
  - 23 (6) **Transaction fees.**
  - 24 (7) **Mechanical inspection fees.**
  - 25 (8) **Expense incurred due to a defective part or mechanical or**
  - 26 **electrical breakdown.**
  - 27 (9) **Expense incurred for labor.**
  - 28 (10) **Expense incurred for other remedial measures, including**
  - 29 **a repair, a replacement, or repetition of a service.**
- 30 **Sec. 4. As used in this chapter, "motor vehicle" has the meaning**
- 31 **set forth in IC 9-13-2-105(a).**
- 32 **Sec. 5. As used in this chapter, "provider" means a person who**
- 33 **is contractually obligated to a holder under a service contract.**
- 34 **Sec. 6. (a) As used in this chapter, "road hazard" means a**
- 35 **hazard encountered by a motor vehicle in normal driving**
- 36 **conditions.**
  - 37 **(b) "Road hazard" includes the following:**
    - 38 (1) **A pothole.**
    - 39 (2) **A rock.**
    - 40 (3) **Wood debris.**
    - 41 (4) **Metal parts.**
    - 42 (5) **Glass.**



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- (6) Plastic.**
  - (7) A curb.**
  - (8) A composite scrap.**
- Sec. 7. (a) As used in this chapter, "service contract" means an agreement:**
- (1) that is effective for a specified period; and**
  - (2) under which a provider:**
    - (A) receives consideration in addition to the lease or purchase price of:**
      - (i) a motor vehicle; or**
      - (ii) other tangible personal property; and**
    - (B) agrees to provide the performance, or indemnification for the cost of performance, of the repair, replacement, or maintenance of:**
      - (i) a motor vehicle; or**
      - (ii) other tangible personal property;**

**related to the operational or structural failure of the motor vehicle or other tangible personal property due to a defect in materials or workmanship, accidental damage, normal wear and tear, or damage resulting from a power surge or interruption.**
- (b) The repair, replacement, or maintenance described in subsection (a)(2)(B) includes the following:**
- (1) Repair or replacement of tires or wheels on a motor vehicle damaged as a result of road hazards.**
  - (2) Removal of dents, dings, or creases on a motor vehicle that can be repaired using the process of paintless dent removal without affecting the existing paint finish and without replacing vehicle body panels, sanding, bonding, or painting.**
  - (3) Repair of chips or cracks in, or replacement of, motor vehicle windshields as a result of damage caused by road hazards.**
  - (4) Replacement of an inoperable, lost, or stolen motor vehicle key or keyfob.**
  - (5) Payment of specified incidental costs resulting from failure of an ancillary protection product to perform as specified.**
  - (6) Payment related to other products and services approved by the commissioner and consistent with this chapter.**
- (c) The repair, replacement, or maintenance described in subsection (a)(2)(B) includes the following only if the damage occurs as a result of failure of an ancillary protection product to perform as specified in the service contract:**



- 1           (1) Repair or replacement due to damage to the interior
- 2           surfaces of a motor vehicle.
- 3           (2) Repair or replacement due to damage to the exterior paint
- 4           or finish of a motor vehicle.
- 5           (d) "Service contract" does not include an insurance policy that:
- 6           (1) is issued by an insurer authorized to engage in the
- 7           insurance business in Indiana; and
- 8           (2) provides coverage for repair, replacement, or maintenance
- 9           described in subsection (a)(2)(B).
- 10          Sec. 8. As used in this chapter, "service contract reimbursement
- 11          policy" means a policy of insurance that provides coverage for one
- 12          (1) of the following:
- 13           (1) All obligations and liabilities incurred by a provider under
- 14           a service contract issued by the provider in Indiana.
- 15           (2) In the event of the provider's nonperformance under a
- 16           service contract issued by the provider in Indiana,
- 17           performance of all obligations:
- 18           (A) of the provider under the service contract; and
- 19           (B) that the provider did not perform.
- 20          Sec. 9. As used in this chapter, "warranty" means a guarantee
- 21          that:
- 22           (1) is made:
- 23           (A) solely by the manufacturer, importer, or seller of
- 24           property or services; and
- 25           (B) without consideration;
- 26           (2) is not negotiated or separated from the sale of the property
- 27           or services;
- 28           (3) is incidental to the sale of the property or services; and
- 29           (4) the person making the guarantee will indemnify the
- 30           warranty holder for:
- 31           (A) defective parts;
- 32           (B) mechanical or electrical failure;
- 33           (C) labor; or
- 34           (D) other remedial measures, including repair or
- 35           replacement of the property or repetition of services.
- 36          Sec. 10. (a) A service contract:
- 37           (1) is not insurance; and
- 38           (2) except as provided in this chapter, is not regulated under
- 39           IC 27.
- 40          (b) The authority of the commissioner under this chapter is in
- 41          addition to all other authority of the commissioner under this title.
- 42          Sec. 11. (a) Except as provided in section 14 of this chapter, a



1 service contract may not be offered, sold, or issued in Indiana  
2 unless:

3 (1) the provider is insured under a service contract  
4 reimbursement policy issued by an insurer authorized to do  
5 business in Indiana;

6 (2) true and correct copies of the service contract  
7 reimbursement policy have been filed with the commissioner;  
8 and

9 (3) the service contract conspicuously:

10 (A) states that the obligations of the provider to the holder  
11 are covered under the service contract reimbursement  
12 policy; and

13 (B) reflects the name and address of the insurer that issued  
14 the service contract reimbursement policy.

15 (b) A filing described in subsection (a)(2) is for informational  
16 purposes only and is not subject to approval by the commissioner.

17 **Sec. 12. A service contract must meet the following**  
18 **requirements:**

19 (1) Be legibly typed or printed in understandable language.

20 (2) Include the following disclosures:

21 (A) The name and address of:

22 (i) the provider;

23 (ii) any administrator of the service contract, if different  
24 from the provider;

25 (iii) the person selling the service contract; and

26 (iv) if the information has been furnished by the holder,  
27 the holder.

28 This information may be added to the service contract at  
29 the time of sale and is not required to be preprinted on the  
30 service contract.

31 (B) The total purchase price and the terms under which the  
32 service contract is sold. This information may be  
33 negotiated with the holder and added to the service  
34 contract at the time of sale and is not required to be  
35 preprinted on the service contract.

36 (C) The existence and amount of any applicable deductible.

37 (D) The products and services to be provided under the  
38 service contract, including any conditions, limitations,  
39 exceptions, and exclusions.

40 (E) Whether the use of nonoriginal manufacturer parts is  
41 allowed.

42 (F) Any applicable restrictions governing the



- 1 transferability of the service contract.
- 2 (G) The terms, restrictions, or conditions governing
- 3 cancellation, by the provider or the holder, of the service
- 4 contract before the termination or expiration date of the
- 5 service contract.
- 6 (H) All obligations and duties of the holder, including any
- 7 applicable:
- 8 (i) duty to protect the motor vehicle from additional
- 9 damage; and
- 10 (ii) motor vehicle service requirements, as provided in
- 11 the motor vehicle owner's manual, supplement, or guide.
- 12 (I) Whether the service contract provides for or excludes
- 13 consequential damages or preexisting conditions.
- 14 (3) Conspicuously state the following:
- 15 "This service contract is not insurance and is not subject
- 16 to Indiana insurance law."
- 17 (4) Conspicuously state that if the provider fails to perform or
- 18 make payment due under the service contract within sixty
- 19 (60) days after the holder requests the performance or
- 20 payment, the holder may request the performance or payment
- 21 directly from the insurer that issued the provider's service
- 22 contract reimbursement policy, including any applicable
- 23 requirement under the service contract that the provider
- 24 refund any part of the cost of the service contract upon
- 25 cancellation of the service contract.
- 26 Sec. 13. Except as provided in section 14 of this chapter, a
- 27 service contract reimbursement policy may not be offered, sold, or
- 28 issued in Indiana unless the service contract reimbursement policy
- 29 conspicuously states that the insurer will do either of the following:
- 30 (1) Pay all sums that the provider is obligated to pay under
- 31 service contracts issued by the provider and outstanding in
- 32 Indiana.
- 33 (2) In the event of the provider's nonperformance under a
- 34 service contract issued by the provider and outstanding in
- 35 Indiana, perform or pay for the performance of services that
- 36 the provider:
- 37 (A) is obligated to perform under the service contract; and
- 38 (B) failed to perform.
- 39 Sec. 14. Sections 11 and 13 of this chapter do not apply to a
- 40 warranty, contract, or other agreement:
- 41 (1) that is offered or sold by a motor vehicle dealer in
- 42 connection with a motor vehicle sold by the motor vehicle





1 dealer; and

2 (2) under which the motor vehicle dealer, motor vehicle  
3 manufacturer, or affiliate of the dealer or manufacturer is  
4 obligated to perform.

5 Sec. 15. The commissioner may do the following:

6 (1) Conduct an investigation or examination of a provider, an  
7 administrator, an insurer, or another person to enforce this  
8 chapter.

9 (2) Take action that is necessary or appropriate to enforce this  
10 chapter.

11 (3) If a provider violates this chapter, issue an order to do the  
12 following:

13 (A) Require a provider to cease and desist.

14 (B) Prohibit a provider from offering, issuing, or selling a  
15 service contract in Indiana.

16 (C) Impose a civil penalty not to exceed ten thousand  
17 dollars (\$10,000) per violation.

18 Sec. 16. (a) If a person is aggrieved by an order issued under  
19 section 15(3) of this chapter, the person may, not more than twenty  
20 (20) days after the effective date of the order, request a hearing  
21 under IC 4-21.5.

22 (b) If a person requests a hearing under subsection (a) the  
23 commissioner shall suspend the effective date of the order pending  
24 the outcome of the hearing.

25 (c) In a hearing requested under subsection (a), the burden is on  
26 the commissioner to show cause why the order is justified.

27 Sec. 17. The commissioner may commence an action in the  
28 circuit or superior court of Marion County to do the following:

29 (1) Enjoin an actual or threatened violation of this chapter.

30 (2) Seek restitution on behalf of a person aggrieved by a  
31 violation of this chapter.

32 Sec. 18. This chapter does not apply to the following:

33 (1) A warranty provided under the Magnuson-Moss  
34 Warranty Act, 15 U.S.C. 2301 et seq.

35 (2) A contract that is effective for a specified period and under  
36 which a person agrees to:

37 (A) provide; or

38 (B) indemnify the contract holder for;

39 only scheduled maintenance, not including repair or  
40 replacement.

41 (3) A motor club approved under IC 9-30-2-8.

42 Sec. 19. The commissioner may adopt rules under IC 4-22-2 to



1 **implement this chapter.**



COMMITTEE REPORT

Mr. Speaker: Your Committee on Insurance, to which was referred House Bill 1206, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 20, line 12, delete "either" and insert "**one (1)**".

and when so amended that said bill do pass.

(Reference is to HB 1206 as introduced.)

LEHMAN, Chair

Committee Vote: yeas 11, nays 0.

