

ENGROSSED SENATE BILL No. 222

DIGEST OF SB 222 (Updated February 27, 2024 11:17 am - DI 137)

Citations Affected: IC 9-32; IC 34-30.

Synopsis: Automobile dealers. Amends the remedy procedure to repair a motor vehicle that is subject to a stop sale directive to include new motor vehicles. Requires a purchaser, customer, or transferee of a rebuilt or salvage vehicle to sign a written acknowledgment of receipt of the disclosure for a rebuilt or salvage vehicle. Requires the dealer services division of the secretary of state (secretary) to prescribe the form of the written disclosure for a rebuilt or salvage vehicle. Establishes a required training course that an applicant for a used motor vehicle dealer license must complete in order to obtain a used motor vehicle dealer license. Requires dealers to be able to provide to the secretary dealer records in an electronic format. Provides that a dealer has 10 business days to produce electronic dealer records after an investigating or auditing employee of the secretary requests the records. Requires any item that is not a part of the advertised sale price of a motor vehicle to be a separate line item in the contract for sale or lease. Provides that: (1) the owner, lessor, or operator of a commercial motor vehicle; or (2) a person who leases or rents a commercial motor vehicle to another person; is not civilly liable for a tort claim based on the failure to install optional equipment on a commercial motor vehicle unless certain circumstances exist.

Effective: July 1, 2024.

Messmer, Crider

(HOUSE SPONSORS — PRESSEL, LINDAUER, BARTELS, HARRIS)

January 9, 2024, read first time and referred to Committee on Homeland Security and Transportation.

January 23, 2024, amended, reported favorably — Do Pass.

January 29, 2024, read second time, amended, ordered engrossed.

January 30, 2024, engrossed. Read third time, passed. Yeas 49, nays 0.

HOUSE ACTION

February 6, 2024, read first time and referred to Committee on Roads and Transportation. February 27, 2024, amended, reported — Do Pass.



Second Regular Session of the 123rd General Assembly (2024)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2023 Regular Session of the General Assembly.

ENGROSSED SENATE BILL No. 222

A BILL FOR AN ACT to amend the Indiana Code concerning motor vehicles.

Be it enacted by the General Assembly of the State of Indiana:

1	SECTION 1. IC 9-32-2-24.8, AS ADDED BY P.L.134-2023
2	SECTION 4, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3	JULY 1, 2024]: Sec. 24.8. "Stop sale directive" means a notification
4	issued by a manufacturer or distributor stating that a new or used
5	vehicle in inventory may not be sold or leased at retail or wholesale due
6	to:
7	(1) a federal safety recall for:
8	(A) a defect; or
9	(B) a noncompliance; or
10	(2) a federal emissions recall.
l 1	SECTION 2. IC 9-32-11-2, AS AMENDED BY P.L.20-2022
12	SECTION 11, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
13	JULY 1, 2024]: Sec. 2. (a) An application for a license under this
14	article must:
15	(1) be accompanied by payment of the applicable fee required
16	under this section;
17	(2) be on a form prescribed by the secretary;



1	(3) contain the information the secretary considers necessary to
2	enable the secretary to determine fully:
3	(A) the qualifications and eligibility of the applicant to receive
4	the license; and
5	(B) the ability of the applicant to conduct properly the business
6	for which the application is submitted;
7	(4) contain evidence of a bond required in subsection (e);
8	(5) contain evidence of liability coverage required by section 14
9	of this chapter;
10	(6) contain the federal tax identification number issued to the
11	dealer; and
12	(7) contain the registered retail merchant's certificate issued to the
13	dealer under IC 6-2.5-8.
14	(b) An application for a license as a dealer must show whether the
15	applicant proposes to sell new or used motor vehicles, or both.
16	(c) An applicant who proposes to use the Internet or another
17	computer network to facilitate the sale of motor vehicles shall maintain
18	all records at the established place of business in Indiana.
19	(d) Except as provided in subsection (e), the application must
20	include an affidavit from:
21	(1) the person charged with enforcing a zoning ordinance, if one
22	exists; or
23	(2) the zoning enforcement officer under IC 36-7-4;
24	who has jurisdiction over the real property where the applicant wants
25	to operate as a dealer. The affidavit must state that the proposed
26	location is zoned for the operation of a dealer's establishment.
27	(e) If there is no person or officer under subsection (d)(1) or (d)(2),
28	the application must be accompanied by a statement to that effect from
29	the executive (as defined in IC 36-1-2-5) of the unit in which the real
30	property is located.
31	(f) The applicant may file the zoning affidavit under subsection (d)
32	or statement under subsection (e) with the application at any time after
33	the filing of the application. However, the secretary may not issue a
34	license until the applicant files the affidavit or the statement.
35	(g) The zoning affidavit under subsection (d) or statement under
36	subsection (e) may not be signed by a person described in subsection
37	(d)(1) or (d)(2) or the executive of the unit more than ninety (90) days
38	before the affidavit or statement is submitted to the secretary as part of
39	an application for a license under this article.
40	(h) A licensee shall maintain a bond satisfactory to the secretary in
41	the amount of twenty-five thousand dollars (\$25,000). The bond must:



(1) be in favor of the state;

1	(2) secure payment of fines, penalties, costs, and fees assessed by
2	the secretary after:
3	(A) notice;
4	(B) opportunity for a hearing; and
5	(C) opportunity for judicial review; and
6	(3) secure the payment of damages to a person aggrieved by a
7	violation of this article by the licensee after a judgment has been
8	issued.
9	(i) Service under this chapter shall be made in accordance with the
10	Indiana Rules of Trial Procedure.
11	(j) The fee for a license for a manufacturer or a distributor is
12	thirty-five dollars (\$35).
13	(k) The fee for a license for a used motor vehicle dealer, new motor
14	vehicle dealer, or automobile auction company is thirty dollars (\$30).
15	(1) The fee for a transfer dealer or a converter manufacturer is
16	twenty dollars (\$20).
17	(m) The fees collected under this section are nonrefundable and
18	shall be deposited as set forth in IC 9-32-7-3.
19	(n) An application for a used motor vehicle license must include
20	a certificate of completion of the training course described in
21	IC 9-32-16-1.3, issued by the Independent Automobile Dealers
21 22	IC 9-32-16-1.3, issued by the Independent Automobile Dealers Association domiciled in Indiana.
22	Association domiciled in Indiana.
22 23	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023,
22 23 24	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
22 23 24 25	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an
22 23 24 25 26	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor
22 23 24 25 26 27	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is
22 23 24 25 26 27 28	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b),
22 23 24 25 26 27 28 29	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts
22 23 24 25 26 27 28 29 30	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale
22 23 24 25 26 27 28 29 30 31	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if:
22 23 24 25 26 27 28 29 30 31 32	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the
22 23 24 25 26 27 28 29 30 31 32 33	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the new or used
22 23 24 25 26 27 28 29 30 31 32 33 34	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the new or used motor vehicle subject to the stop sale directive; and
22 23 24 25 26 27 28 29 30 31 32 33 34 35	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the new or used motor vehicle subject to the stop sale directive; and (2) the new or used motor vehicle subject to the stop sale
22 23 24 25 26 27 28 29 30 31 32 33 34 35 36	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the new or used motor vehicle subject to the stop sale directive; and (2) the new or used motor vehicle subject to the stop sale directive is in the dealer's inventory at the time the stop sale
22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the new or used motor vehicle subject to the stop sale directive; and (2) the new or used motor vehicle subject to the stop sale directive is in the dealer's inventory at the time the stop sale directive is issued.
22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38	Association domiciled in Indiana. SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a new or used motor vehicle that is subject to a stop sale directive, if: (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the new or used motor vehicle subject to the stop sale directive; and (2) the new or used motor vehicle subject to the stop sale directive is in the dealer's inventory at the time the stop sale directive is issued. (b) If a manufacturer or distributor is required to provide a

application of the dealer, pay or credit the dealer an amount equal to



	4
1	one percent (1%) of the new motor vehicle price invoiced to the
2	dealer or one percent (1%) of the average wholesale value of the
3	used motor vehicle per month.
4	(c) A manufacturer or distributor may cease compensation under
5	subsection (b) on the date upon which of any of the following occurs:
6	(1) The stop sale directive is withdrawn.
7	(2) The manufacturer or distributor provides the dealer with a
8	remedy or parts under subsection (a).
9	(3) The dealer sells, trades, transfers, or otherwise disposes of the
10	new or used motor vehicle.
11	(d) This section does not require a manufacturer or distributor to
12	provide total compensation to a dealer that would exceed the total new
13	motor vehicle price invoiced to the dealer or average wholesale
14	value of the used motor vehicle.
15	(e) A manufacturer or distributor may compensate a dealer under a
16	recall compensation program an amount not less than an amount
17	described under this section if the dealer agrees to compensation
18	under the program.
19	(f) Any compensation provided to a dealer under this section is
20	exclusive and may not be combined with any other recall compensation
21	remedy under state or federal law.
22	SECTION 4. IC 9-32-13-6, AS AMENDED BY P.L.20-2022,
23	SECTION 15, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
24	JULY 1, 2024]: Sec. 6. (a) For purposes of this section, "salvage
25	vehicle" has the meaning set forth in IC 9-13-2-160(2).
26	(b) It is an unfair practice for a dealer to sell, exchange, or transfer

- (b) It is an unfair practice for a dealer to sell, exchange, or transfer a rebuilt or salvage vehicle without disclosing in writing to the purchaser, customer, or transferee the fact that the motor vehicle is a rebuilt or salvage vehicle if the dealer knows or should reasonably know before consummating the sale, exchange, or transfer that the motor vehicle is a rebuilt or salvage vehicle.
- (c) The purchaser, customer, or transferee must sign a written acknowledgment of receipt of the written disclosure described in subsection (b).
- (d) The division shall prescribe the form of the written disclosure described in subsection (b).

SECTION 5. IC 9-32-16-1, AS AMENDED BY P.L.108-2019, SECTION 189, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 1. (a) This chapter shall be administered by the secretary.

- (b) The secretary:
 - (1) shall employ employees, including a director, investigators, or



27

28

29

30

31

32

33

34

35

36

37

38

39

40

41

- attorneys, necessary for the administration of this article; and (2) shall fix the compensation of the employees with the approval of the budget agency.
- (c) It is unlawful for the director or an officer, employee, or designee of the secretary to use for personal benefit or the benefit of others records or other information obtained by or filed with the dealer services division under this article that are confidential. This article does not authorize the director or an officer, employee, or designee of the secretary to disclose the record or information, except in accordance with this chapter.
- (d) This article does not create or diminish a privilege or exemption that exists at common law, by statute or rule, or otherwise.
- (e) The secretary may develop and implement dealer's and motor vehicle purchaser's education initiatives to inform dealers and the public about the offer or sale of motor vehicles, with particular emphasis on the prevention and detection of fraud involving motor vehicle sales. In developing and implementing these initiatives, the secretary may collaborate with public and nonprofit organizations with an interest in consumer education. The secretary may accept a grant or donation from a person that is not affiliated with the dealer industry or from a nonprofit organization, regardless of whether the organization is affiliated with the dealer industry, to develop and implement consumer education initiatives. This subsection does not authorize the secretary to require participation or monetary contributions of a registrant in an education program.
 - (f) Fees and funds accruing from the administration of this article:
 - (1) described in IC 9-32-7-1(d) shall be accounted for by the secretary and shall be deposited with the treasurer of state to be deposited in the dealer compliance account established by IC 9-32-7-1(a);
 - (2) described in IC 9-32-7-2(b) shall be accounted for by the secretary and shall be deposited with the treasurer of state to be deposited in the dealer enforcement account established by IC 9-32-7-2(a);
 - (3) that are designated for deposit in the motor vehicle highway account shall be accounted for by the secretary and shall be deposited with the treasurer of state to be deposited in the motor vehicle highway account under IC 8-14-1;
 - (4) described in IC 9-32-7-3(3) shall be accounted for by the secretary and shall be deposited with the treasurer of state to be deposited with the state police department, and these fees and funds are continuously appropriated to the department for its use



1	in enforcing odometer law
2	(5) described in IC 9-32-7

- (5) described in IC 9-32-7-3(4) shall be accounted for by the secretary and shall be deposited with the treasurer of state to be deposited with the attorney general, and these fees and funds are continuously appropriated to the attorney general for use in enforcing odometer laws; and
- (6) that are designated for deposit in the state construction fund shall be accounted for by the secretary and shall be deposited with the treasurer of state to be deposited in the state construction fund.

Expenses incurred in the administration of this article shall be paid from the state general fund upon appropriation being made for the expenses in the manner provided by law for the making of those appropriations. However, grants and donations under subsection (e), costs of investigations, and civil penalties recovered under this chapter shall be deposited by the treasurer of state in the dealer enforcement account established by IC 9-32-7-2. The funds in the dealer compliance account established by IC 9-32-7-1 must be available, with the approval of the budget agency, to augment and supplement the funds appropriated for the enforcement and administration of this article.

- (g) In connection with the administration and enforcement of this article, the attorney general shall render all necessary assistance to the director upon the request of the director. To that end, the attorney general shall employ legal and other professional services as are necessary to adequately and fully perform the service under the direction of the director as the demands of the division require. Expenses incurred by the attorney general for the purposes stated under this subsection are chargeable against and shall be paid out of funds appropriated to the attorney general for the administration of the attorney general's office. The attorney general may authorize the director and the director's designee to represent the director and the division in any proceeding involving enforcement or defense of this article.
- (h) The secretary, director, and employees of the division are not liable in an individual capacity, except to the state, for an act done or omitted in connection with the performance of their duties under this article.
- (i) The director and each attorney or investigator designated by the secretary:
 - (1) are police officers of the state;
 - (2) have all the powers and duties of police officers in conducting investigations for violations of this article, or in serving any



1	process, notice, or order issued by an officer, authority, or court
2	in connection with the enforcement of this article; and
3	(3) comprise the enforcement department of the division.
4	The division is a criminal justice agency for purposes of IC 5-2-4 and
5	IC 10-13-3.
6	(j) The provisions of this article delegating and granting power to
7	the secretary, division, and director shall be liberally construed to the
8	end that:
9	(1) the practice or commission of fraud may be prohibited and
10	prevented; and
11	(2) disclosure of sufficient and reliable information in order to
12	afford reasonable opportunity for the exercise of independent
13	judgment of the persons involved may be assured.
14	(k) Copies of any statements and documents filed in the office of the
15	secretary and of any records of the secretary certified by the director
16	are admissible in any prosecution, action, suit, or proceeding based on,
17	arising out of, or under this article to the same effect as the original of
18	the statement, document, or record would be if actually produced.
19	SECTION 6. IC 9-32-16-1.3 IS ADDED TO THE INDIANA CODE
20	AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY
21	1, 2024]: Sec. 1.3. (a) The secretary in consultation with the
22	Independent Automobile Dealers Association domiciled in Indiana
23	and the division shall develop a required training course that an
24	applicant for a used motor vehicle dealer license must complete in
25	order to obtain a used motor vehicle dealer license. The training
26	course must provide the used motor vehicle dealer information on:
27	(1) licensing requirements;
28	(2) laws; and
29	(3) rules.
30	(b) The training course under this section must be offered and
31	certified by the Independent Automobile Dealers Association
32	domiciled in Indiana.
33	(c) The training course under this section must be offered
34	online.
35	(d) Upon completion of the training course:
36	(1) the Independent Automobile Dealers Association
37	domiciled in Indiana shall issue a certificate of completion to
38	each used motor vehicle dealer who successfully completes the
39	training course; and
40	(2) the used motor vehicle dealer is not required to retake the
41	training course.

(e) The applicant for a used motor vehicle dealer license must



1	submit the certificate of completion issued by the Independent
2	Automobile Dealers Association domiciled in Indiana in subsection
3	(d)(1) with the applicant's application for a used motor vehicle
4	dealer license.
5	(f) The cost for the training course under this section shall:
6	(1) not exceed three hundred dollars (\$300);
7	(2) be payable to the Independent Automobile Dealers
8	Association domiciled in Indiana.
9	(g) A used motor vehicle dealer is not required to participate in
10	the training course under this section if the dealer:
11	(1) is renewing the used motor vehicle dealer's license; or
12	(2) has:
13	(A) more than one (1) used motor vehicle dealership
14	location; and
15	(B) previously completed the training course under this
16	section to obtain a used motor vehicle dealer license for
17	one (1) of the dealer's used motor vehicle dealership
18	locations.
19	SECTION 7. IC 9-32-16-6, AS AMENDED BY P.L.120-2020,
20	SECTION 76, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
21	JULY 1, 2024]: Sec. 6. (a) A dealer licensed or required to be licensed
22	under this article shall make and maintain the records, accounts,
23	correspondence, memoranda, papers, books, and other records required
24	under this article.
25	(b) Dealer records required to be maintained under this article may
26	be maintained in any form of data storage acceptable to the secretary
27	so long as the records are readily accessible electronically or by mail
28	and available to copy by an investigating or auditing employee of the
29	secretary upon demand at the place of business. of the dealer,
30	electronically, or by mail.
31	(c) Dealer records required to be maintained under this article must
32	be maintained at the place of business of a dealer for a period of two
33	(2) years. Following the two (2) year period, records may be moved
34	offsite but must be maintained for a period of five (5) years.
35	(d) If an investigating or auditing employee of the secretary
36	requests dealer records required to be maintained under this
37	article in an electronic format, the dealer must provide the dealer
38	records to the investigating or auditing employee of the secretary
39	not more than ten (10) business days after the request.
40	SECTION 8. IC 9-32-16-6.3 IS ADDED TO THE INDIANA CODE

 $AS\,A\,\textbf{NEW}\,SECTION\,TO\,READ\,AS\,FOLLOWS\,[EFFECTIVE\,JULY$

1, 2024]: Sec. 6.3. An item, including a fee or products or services



41

	9
1	to be performed after the sale, that is not included in the advertised
2	sale price, which includes manufacturer options, for a motor
3	vehicle as stated in the contract for sale or lease, shall be a separate
4	line item on the contract for sale or lease.
5	SECTION 9. IC 34-30-35 IS ADDED TO THE INDIANA CODE
6	AS A NEW CHAPTER TO READ AS FOLLOWS [EFFECTIVE
7	JULY 1, 2024]:
8	Chapter 35. Liability Connected With the Absence of Optional
9	Equipment
10	Sec. 1. This chapter applies only to an action in tort.
11	Sec. 2. As used in this chapter, "commercial motor vehicle"
12	means a motor vehicle that is used for commercial purposes in
13	interstate or intrastate commerce to transport property or
14	passengers, deliver or transport goods, or provide services.
15	Sec. 3. As used in this chapter, "optional equipment" means
16	equipment or a component part of a commercial motor vehicle

- equipment or a component part of a commercial motor vehicle that:
 - (1) was not required to be installed or equipped on the commercial motor vehicle under 49 CFR Part 571 (Federal Motor Vehicle Safety Standards) at the time the commercial motor vehicle was manufactured or first sold, whichever is later; and
 - (2) was not required to be installed or equipped on the commercial motor vehicle by a law or regulation issued after the commercial motor vehicle was manufactured or first sold.
- Sec. 4. As used in this chapter, "person" means an individual, a corporation, a limited liability company, a partnership, an unincorporated association, or a sole proprietorship.
 - Sec. 5. (a) Except as provided in subsection (b):
 - (1) an owner, lessor, or operator of a commercial motor vehicle; or
 - (2) a person renting or leasing the commercial motor vehicle to another person;
- is not civilly liable for a claim asserting that the person described in subdivisions (1) through (2) has an obligation or duty to install or equip optional equipment on a commercial motor vehicle.
- (b) The immunity described in subsection (a) does not apply if the person described in subsection (a)(1) or (a)(2) fails to comply with a law, rule, or regulation issued after the commercial motor vehicle involved in an accident was manufactured or first sold that requires a mandatory retrofit or recall of the commercial motor vehicle to install or equip optional equipment.



17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

32

33

34

35

36

37

38

39

40

41

1	Sec. 6. Evidence relating to the failure to install or equip
2	optional equipment on a commercial motor vehicle is inadmissible
3	as evidence unless the immunity under section 5 of this chapter
4	does not apply.



COMMITTEE REPORT

Madam President: The Senate Committee on Homeland Security and Transportation, to which was referred Senate Bill No. 222, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill be AMENDED as follows:

Page 2, line 31, reset in roman "twenty-five thousand dollars (\$25,000).".

Page 2, line 31, delete "fifty thousand".

Page 2, line 32, delete "dollars (\$50,000).".

Page 3, delete lines 14 through 42.

Page 4, delete lines 1 through 12.

Page 8, between lines 21 and 22, begin a new paragraph and insert:

"(c) If an investigating or auditing employee of the secretary requests dealer records required to be maintained under this article, the dealer must provide the dealer records to the investigating or auditing employee of the secretary not more than fourteen (14) days after the investigating or auditing employee of the secretary requests the dealer records."

Page 8, line 22, strike "(c)" and insert "(d)".

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to SB 222 as introduced.)

CRIDER, Chairperson

Committee Vote: Yeas 8, Nays 0.

SENATE MOTION

Madam President: I move that Senate Bill 222 be amended to read as follows:

Page 1, between the enacting clause and line 1, begin a new paragraph and insert:

"SECTION 1. IC 9-32-2-24.8, AS ADDED BY P.L.134-2023, SECTION 4, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 24.8. "Stop sale directive" means a notification issued by a manufacturer or distributor stating that a **new or** used vehicle in inventory may not be sold or leased at retail or wholesale due



to:

- (1) a federal safety recall for:
 - (A) a defect; or
 - (B) a noncompliance; or
- (2) a federal emissions recall.".

Page 3, between lines 12 and 13, begin a new paragraph and insert: "SECTION 3. IC 9-32-11-23, AS ADDED BY P.L.134-2023, SECTION 5, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 23. (a) Except as otherwise provided in an agreement for reimbursement between a manufacturer or distributor and a dealer, that provides for reimbursement in an amount that is equivalent to or greater than the amount set forth in subsection (b), a manufacturer or distributor shall provide a remedy procedure or parts to repair a **new or** used motor vehicle that is subject to a stop sale directive, if:

- (1) the dealer has an active sales and service agreement with the manufacturer or distributor for the line make of the **new or** used motor vehicle subject to the stop sale directive; and
- (2) the **new or** used motor vehicle subject to the stop sale directive is in the dealer's inventory at the time the stop sale directive is issued.
- (b) If a manufacturer or distributor is required to provide a remedy under subsection (a) and does not provide a remedy or parts required under subsection (a) for at least thirty (30) days after the stop sale directive is issued, the manufacturer or distributor shall, upon application of the dealer, pay or credit the dealer an amount equal to one percent (1%) of the new motor vehicle price invoiced to the dealer or one percent (1%) of the average wholesale value of the used motor vehicle per month.
- (c) A manufacturer or distributor may cease compensation under subsection (b) on the date upon which of any of the following occurs:
 - (1) The stop sale directive is withdrawn.
 - (2) The manufacturer or distributor provides the dealer with a remedy or parts under subsection (a).
 - (3) The dealer sells, trades, transfers, or otherwise disposes of the **new or** used motor vehicle.
- (d) This section does not require a manufacturer or distributor to provide total compensation to a dealer that would exceed the total **new motor vehicle price invoiced to the dealer or** average wholesale value of the used motor vehicle.
- (e) A manufacturer or distributor may compensate a dealer under a recall compensation program an amount not less than an amount



described under this section if the dealer agrees to compensation under the program.

(f) Any compensation provided to a dealer under this section is exclusive and may not be combined with any other recall compensation remedy under state or federal law.".

Renumber all SECTIONS consecutively.

(Reference is to SB 222 as printed January 24, 2024.)

MESSMER

COMMITTEE REPORT

Mr. Speaker: Your Committee on Roads and Transportation, to which was referred Senate Bill 222, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 8, delete lines 19 through 42, begin a new paragraph and insert:

"SECTION 7. IC 9-32-16-6, AS AMENDED BY P.L.120-2020, SECTION 76, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 6. (a) A dealer licensed or required to be licensed under this article shall make and maintain the records, accounts, correspondence, memoranda, papers, books, and other records required under this article.

- (b) Dealer records required to be maintained under this article may be maintained in any form of data storage acceptable to the secretary so long as the records are readily accessible **electronically or by mail** and available to copy by an investigating or auditing employee of the secretary upon demand at the place of business. of the dealer, electronically, or by mail.
- (c) Dealer records required to be maintained under this article must be maintained at the place of business of a dealer for a period of two (2) years. Following the two (2) year period, records may be moved offsite but must be maintained for a period of five (5) years.
- (d) If an investigating or auditing employee of the secretary requests dealer records required to be maintained under this article in an electronic format, the dealer must provide the dealer records to the investigating or auditing employee of the secretary not more than ten (10) business days after the request.

SECTION 8. IC 9-32-16-6.3 IS ADDED TO THE INDIANA CODE



AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]: Sec. 6.3. An item, including a fee or products or services to be performed after the sale, that is not included in the advertised sale price, which includes manufacturer options, for a motor vehicle as stated in the contract for sale or lease, shall be a separate line item on the contract for sale or lease."

Page 9, delete lines 1 through 3, begin a new paragraph and insert: "SECTION 9. IC 34-30-35 IS ADDED TO THE INDIANA CODE AS A **NEW** CHAPTER TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2024]:

Chapter 35. Liability Connected With the Absence of Optional Equipment

- Sec. 1. This chapter applies only to an action in tort.
- Sec. 2. As used in this chapter, "commercial motor vehicle" means a motor vehicle that is used for commercial purposes in interstate or intrastate commerce to transport property or passengers, deliver or transport goods, or provide services.
- Sec. 3. As used in this chapter, "optional equipment" means equipment or a component part of a commercial motor vehicle that:
 - (1) was not required to be installed or equipped on the commercial motor vehicle under 49 CFR Part 571 (Federal Motor Vehicle Safety Standards) at the time the commercial motor vehicle was manufactured or first sold, whichever is later; and
 - (2) was not required to be installed or equipped on the commercial motor vehicle by a law or regulation issued after the commercial motor vehicle was manufactured or first sold.
- Sec. 4. As used in this chapter, "person" means an individual, a corporation, a limited liability company, a partnership, an unincorporated association, or a sole proprietorship.
 - Sec. 5. (a) Except as provided in subsection (b):
 - (1) an owner, lessor, or operator of a commercial motor vehicle; or
 - (2) a person renting or leasing the commercial motor vehicle to another person;

is not civilly liable for a claim asserting that the person described in subdivisions (1) through (2) has an obligation or duty to install or equip optional equipment on a commercial motor vehicle.

(b) The immunity described in subsection (a) does not apply if the person described in subsection (a)(1) or (a)(2) fails to comply with a law, rule, or regulation issued after the commercial motor



vehicle involved in an accident was manufactured or first sold that requires a mandatory retrofit or recall of the commercial motor vehicle to install or equip optional equipment.

Sec. 6. Evidence relating to the failure to install or equip optional equipment on a commercial motor vehicle is inadmissible as evidence unless the immunity under section 5 of this chapter does not apply."

and when so amended that said bill do pass.

(Reference is to SB 222 as reprinted January 30, 2024.)

PRESSEL

Committee Vote: yeas 13, nays 0.

