HOUSE No. 04362

The Commonwealth of Massachusetts

HOUSE, July 31, 2012
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The committee on Consumer Protection and Professional Licensure to whom were recommitted the petition (accompanied by bill, Senate, No. 104) of John Hart, Jr., Michael R. Knapik, Jennifer L. Flanagan, Robert L. Hedlund and other members of the Senate for legislation to protect motor vehicle owners' and small businesses in repairing motor vehicles, and recommitted the petition (accompanied by bill, House, No. 102) of Garrett J. Bradley, Kathi-Anne Reinstein and others for legislation to ensure that independent repair facilities in the Commonwealth have access to information related to the proper and complete diagnosis, service and repair of motor vehicles, and the petition (accompanied by resolve, House, No. 1016) of Kevin J. Murphy and Thomas A. Golden, Jr. for an investigation by a special commission (including members of the General Court) relative to the ability of independent auto repair businesses to repair automobiles after the expiration of any warranty, reports recommending that the accompanying bill (House, No. 4362) ought to pass.

For the committee,

THEODORE C. SPELIOTIS.

HOUSE No. 04362

The Commonwealth of Massachusetts

In the Year Two Thousand Twelve

An Act protecting motor vehicle owners and small businesses in repairing motor vehicles.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

- 1 The General Laws are hereby amended by inserting after chapter 93I the following chapter:-
- 2 CHAPTER 93J
- 3 Section (1) As used in this chapter, the following words shall, unless the context clearly indicates
- 4 a different meaning, have the following meanings:
- 5 "Dealer", any person or business who, in the ordinary course of its business, is engaged in the
- 6 business of selling or leasing new motor vehicles to consumers or other end users pursuant to a
- 7 franchise agreement and who has obtained a class 1 license pursuant to the provisions of section
- 8 58 and 59 of chapter 140 and is engaged in the diagnosis, service, maintenance or repair of motor
- 9 vehicles or motor vehicle engines pursuant to said franchise agreement.
- 10 "Franchise agreement", an oral or written arrangement for a definite or indefinite period in which
- 11 a manufacturer or distributor grants to a motor vehicle dealer a license to use a trade name,
- 12 service mark or related characteristic and in which there is a community of interest in the

- 13 marketing of new motor vehicles or services related thereto at wholesale, retail, leasing or
- 14 otherwise.
- 15 "Fair and Reasonable Terms". In determining whether a price is on "fair and reasonable terms,"
- 16 consideration may be given to relevant factors, including, but not limited to, the following:
- 17 (i) The net cost to the manufacturer franchised dealerships for similar information obtained
- 18 from manufacturers, less any discounts, rebates, or other incentive programs.
- 19 (ii) The cost to the manufacturer for preparing and distributing the information, excluding
- 20 any research and development costs incurred in designing and implementing, upgrading or
- 21 altering the onboard computer and its software or any other vehicle part or component.
- 22 Amortized capital costs for the preparation and distribution of the information may be included.
- 23 (iii) The price charged by other manufacturers for similar information.
- 24 (iv) The price charged by manufacturers for similar information prior to the launch of
- 25 manufacturer web sites.
- 26 (v) The ability of aftermarket technicians or shops to afford the information.
- 27 (vi) The means by which the information is distributed.
- 28 (vii) The extent to which the information is used, which includes the number of users, and
- 29 frequency, duration, and volume of use.
- 30 (viii) Inflation.

- 31 "Immobilizer system", an electronic device designed for the sole purpose of preventing the theft
- 32 of a motor vehicle by preventing the motor vehicle in which it is installed from starting without
- 33 the correct activation or authorization code.
- 34 "Independent repair facility", a person or business operating in the commonwealth that is not
- 35 affiliated with a manufacturer or manufacturer's authorized dealer of motor vehicles, which is
- 36 engaged in the diagnosis, service, maintenance or repair of motor vehicles or motor vehicle
- 37 engines; provided, however, that, for the purposes of this chapter, a dealer, notwithstanding its
- 38 affiliation with any manufacturer, shall be considered an independent repair facility for purposes
- 39 of those instances when said dealer engages in the diagnosis, service, maintenance or repair of
- 40 motor vehicles or motor vehicle engines that are not affiliated with the dealer's franchise
- 41 manufacturer.
- 42 "Manufacturer", any person or business engaged in the business of manufacturing or assembling
- 43 new motor vehicles.
- 44 "Motor vehicle", a vehicle, originally manufactured for distribution and sale in the United States,
- 45 driven or drawn by mechanical power and manufactured primarily for use on public streets,
- 46 roads and highways, but excluding: (i) a vehicle that may be operated only on a rail line; (ii) a
- 47 recreational vehicle or auto home equipped for habitation; (iii) an ambulance; (iv) a bus, motor
- 48 coach or trackless trolley designed for the carriage of persons for hire or for school-related
- 49 purposes; (v) vehicles used exclusively for the building, repair and maintenance of highways or
- 50 designed primarily for use elsewhere than on the traveled part of ways; (vi) any vehicle with a
- 51 gross vehicle weight rating of more than 10,000 pounds; (vii) any vehicle excluded from the

- 52 definition of "motor vehicle" in chapter 90; and (viii) a motorcycle, as defined in section 1 of 53 chapter 90.
- 54 "Owner", a person or business who owns or leases a motor vehicle registered in the
- 55 commonwealth.
- 56 "Trade secret", anything, tangible or intangible or electronically stored or kept, which
- 57 constitutes, represents, evidences or records intellectual property including secret or
- 58 confidentially held designs, processes, procedures, formulas, inventions, or improvements, or
- 59 secret or confidentially held scientific, technical, merchandising, production, financial, business
- 60 or management information, or anything within the definition of 18 U.S.C. § 1839(3).
- 61 Section (2)(a) Except as provided in subsection (2)(e), for Model Year 2002 motor vehicles and
- 62 thereafter, a manufacturer of motor vehicles sold in the commonwealth shall make available for
- 63 purchase by owners of motor vehicles manufactured by such manufacturer and by independent
- 64 repair facilities the same diagnostic and repair information, including repair technical updates,
- 65 that such manufacturer makes available to its dealers through the manufacturer's internet-based
- 66 diagnostic and repair information system or other electronically accessible manufacturer's repair
- 67 information system. All content in any such manufacturer's repair information system shall be
- 68 made available to owners and to independent repair facilities in the same form and manner and to
- 69 the same extent as is made available to dealers utilizing such diagnostic and repair information
- 70 system. Each manufacturer shall provide access to such manufacturer's diagnostic and repair
- 71 information system for purchase by owners and independent repair facilities on a daily, monthly
- 72 and yearly subscription basis and upon fair and reasonable terms.

- 73 (2)(b) Any manufacturer that sells any diagnostic, service, or repair information to any
- 74 independent repair facility or other third party provider in a format that is standardized with other
- 75 manufacturers, and on terms and conditions more favorable than the manner and the terms and
- 76 conditions pursuant to which the dealer obtains the same diagnostic, service or repair
- 77 information, shall be prohibited from requiring any dealer to continue purchasing diagnostic,
- 78 service, or repair information in a proprietary format, unless such proprietary format includes
- 79 diagnostic, service, repair or dealership operations information or functionality that is not
- 80 available in such standardized format.
- 81 (2)(c)(i) For Model Year 2002 motor vehicles and thereafter, each manufacturer of motor
- 82 vehicles sold in the commonwealth shall make available for purchase by owners and independent
- 83 repair facilities all diagnostic repair tools incorporating the same diagnostic, repair and wireless
- 84 capabilities that such manufacturer makes available to its dealers. Such tools shall incorporate
- 85 the same functional repair capabilities that such manufacturer makes available to dealers. Each
- 86 manufacturer shall offer such tools for sale to owners and to independent repair facilities upon
- 87 fair and reasonable terms.
- 88 (2)(c)(ii) Any diagnostic tool or information necessary to diagnose, service or repair a motor
- 89 vehicle that a manufacturer sells to any independent repair facility in a manner and on terms and
- 90 conditions more favorable than the manner and the terms and conditions pursuant to which the
- 91 dealer obtains the same diagnostic tool or information necessary to diagnose, service or repair a
- 92 motor vehicle, shall also be offered to the dealer in the same manner and on the same terms and
- 93 conditions as provided to such independent repair facility.

Any manufacturer that sells to any independent repair facility any diagnostic tool necessary to
diagnose, service or repair a motor vehicle and such diagnostic tool communicates with the
vehicle using the same non-proprietary interface used by other manufacturers, the manufacturer
delivering such a diagnostic tool shall be prohibited from requiring any dealer from continuing to
purchase that manufacturer's proprietary tool and interface unless such proprietary interface has

a capability not available in the non-proprietary interface.

101 (2)(c)(iii) Each manufacturer shall provide diagnostic repair information to each aftermarket scan
101 tool company and each third party service information provider with whom the manufacturer has
102 appropriate licensing, contractual or confidentiality agreements for the sole purpose of building
103 aftermarket diagnostic tools and third party service information publications and systems. Once a
104 manufacturer makes such information available pursuant to this section, the manufacturer will
105 have fully satisfied its obligations under this section and thereafter not be responsible for the
106 content and functionality of aftermarket diagnostic tools or service information systems.

(2)(d)(i) Commencing in Model Year 2018, except as provided in subsection (2)(e), manufacturers of motor vehicles sold in the commonwealth shall provide access to their onboard diagnostic and repair information system, as required under this section, using an off-the-shelf personal computer with sufficient memory, processor speed, connectivity and other capabilities as specified by the vehicle manufacturer and: (i) a non-proprietary vehicle interface device that complies with the Society of Automotive Engineers SAE J2534, the International Standards Organizations ISO 22900 or any successor to SAE J2534 or ISO 22900 as may be accepted or published by the Society of Automotive Engineers or the International Standards Organizations; or, (ii) an on-board diagnostic and repair information system integrated and entirely self-contained within the vehicle including, but not limited to, service information systems integrated

into an onboard display, or (iii) a system that provides direct access to on-board diagnostic and repair information through a non-proprietary vehicle interface such as Ethernet, Universal Serial 118 Bus or Digital Versatile Disc. Each manufacturer shall provide access to the same on-board 119 diagnostic and repair information available to their dealers, including technical updates to such 120 121 on-board systems, through such non-proprietary interfaces as referenced in this paragraph. Nothing in this Chapter shall be construed to require a dealer to use the non-proprietary vehicle interface (i.e., SAE J2534 or ISO 22900 vehicle interface device) specified in this subsection, nor shall this Chapter be construed to prohibit a manufacturer from developing a proprietary vehicle 124 diagnostic and reprogramming device, provided that (i) the manufacturer also complies with 125 Section 2(d)(i), and (ii) the manufacturer also makes this device available to independent repair 126 127 facilities upon fair and reasonable terms, and otherwise complies with Section 2(a). 128 (2)(d)(ii) No manufacturer shall be prohibited from making proprietary tools available to dealers if such tools are for a specific specialized diagnostic or repair procedure developed for the sole 130 purpose of a customer service campaign meeting the requirements set out in 49 CFR 579.5, or performance of a specific technical service bulletin or recall after the vehicle was produced, and 131 where original vehicle design was not originally intended for direct interface through the non-132 proprietary interface set out in (2)(d)(i). Provision of such proprietary tools under this paragraph 133 134 shall not constitute a violation of this chapter even if such tools provide functions not available through the interface set forth in (2)(d)(i), provided such proprietary tools are also available to 135 136 the aftermarket upon fair and reasonable terms. Nothing in this subsection (2)(d)(ii) authorizes manufacturers to exclusively develop proprietary tools, without a non-proprietary equivalent as 137 138 set forth in (2)(d)(i), for diagnostic or repair procedures that fall outside the provisions of 139 (2)(d)(ii) or to otherwise operate in a manner inconsistent with the requirements of (2)(d)(i).

(2)(e) Manufacturers of motor vehicles sold in the commonwealth may exclude diagnostic,
service and repair information necessary to reset an immobilizer system or security-related
electronic modules from information provided to owners and independent repair facilities. If
excluded under this paragraph, the information necessary to reset an immobilizer system or
security-related electronic modules shall be obtained by owners and independent repair facilities
through the secure data release model system as currently used by the National Automotive
Service Task Force or other known, reliable and accepted systems.

(2)(f) With the exception of telematics diagnostic and repair information that is provided to dealers, necessary to diagnose and repair a customer's vehicle, and not otherwise available to an independent repair facility via the tools specified in 2(c)(i) and 2(d)(i) above, nothing in this chapter shall apply to telematics services or any other remote or information service, diagnostic or otherwise, delivered to or derived from the vehicle by mobile communications; provided, however, that nothing in this chapter shall be construed to abrogate a telematics services or other contract that exists between a manufacturer or service provider, a motor vehicle owner, and/or a dealer. For purposes of this chapter, telematics services include but are not limited to automatic airbag deployment and crash notification, remote diagnostics, navigation, stolen vehicle location, remote door unlock, transmitting emergency and vehicle location information to public safety answering points as well as any other service integrating vehicle location technology and wireless communications. Nothing in this chapter shall require a manufacturer or a dealer to disclose to any person the identity of existing customers or customer lists.

160 Section (3) Nothing in this chapter shall be construed to require a manufacturer to divulge a trade 161 secret.

Section (4) Notwithstanding any general or special law or any rule or regulation to the contrary, no provision in this chapter shall be read, interpreted or construed to abrogate, interfere with, 163

contradict or alter the terms of any provision of chapter 93B or the terms of any franchise 164

agreement executed and in force between a dealer and a manufacturer including, but not limited 165

to, the performance or provision of warranty or recall repair work by a dealer on behalf of a 166

167 manufacturer pursuant to such franchise agreement; provided, however, that any provision in

such a franchise agreement that purports to waive, avoid, restrict or limit a manufacturer's

compliance with this chapter shall be void and unenforceable.

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Section (5) Nothing in this chapter shall be construed to require manufacturers or dealers to 170 171 provide an owner or independent repair facility access to non-diagnostic and repair information provided by a manufacturer to a dealer, or by a dealer to a manufacturer pursuant to the terms of 172 a franchise agreement. 173

Section (6)(a) In addition to any other remedies that may be available under law, a violation of this chapter shall be deemed to be an unfair method of competition and an unfair or deceptive act or practice in the conduct of trade or commerce in violation of section 2 of chapter 93A. 176

177 Section (6)(b) An independent repair facility or owner who believes that a manufacturer has 178 failed to provide information or a tool required by this chapter must notify the manufacturer in writing through the National Automotive Service Task Force (NASTF) Service Information 180 Request process or its successor organization or process, and give the manufacturer thirty (30) 181 days from the time the manufacturer receives the complaint to cure the failure. If the manufacturer cures said complaint within the cure period, damages shall be limited to actual 182 damages in any subsequent 93A litigation.

Section (6)(c) If the manufacturer fails to respond to the notice provided pursuant to (6)(b), or if an independent repair facility or owner is not satisfied with the manufacturer's cure, the 185 independent repair facility or owner may file a complaint in the superior court, or if applicable in 186 the federal district court for the district of Massachusetts. Such complaint shall include, but not 187 be limited to the following: (i) written information confirming that the complainant has visited 188 189 the relevant manufacturer website and attempted to effect a proper repair utilizing information 190 provided on such website, including communication with customer assistance via the manufacturer's toll-free call-in assistance, if made available by such manufacturer; (ii) written 191 192 information confirming that the complainant has obtained and utilized the relevant 193 manufacturer's scan or diagnostic tool necessary for such repair; and (iii) evidence of 194 manufacturer notification as set out in (6)(b). Section (6)(d) Except in the instance of a dispute arising between a franchisor manufacturer and

its franchisee dealer related to either party's compliance with an existing franchise agreement,
which is required to be resolved pursuant to chapter 93B, a dealer shall have all the rights and
remedies provided in this chapter, including, but not limited to, in the instance when exercising
rights and remedies as allowed as an independent repair facility under chapter 93B.