#### P2, K3

5lr2856 CF 5lr0790

# By: Senator Ellis

Introduced and read first time: January 23, 2025 Assigned to: Budget and Taxation

#### A BILL ENTITLED

#### 1 AN ACT concerning

# Procurement Contracts and Public–Private Partnerships – Project Labor Agreements, Community Benefit Agreements, and Use of Registered Apprentices

5 FOR the purpose of establishing requirements related to project labor agreements, 6 community benefit agreements, and the use of registered apprentices under 7 procurement contracts and public–private partnerships; and generally relating to 8 procurement and public–private partnerships.

- 9 BY repealing and reenacting, without amendments,
- 10 Article State Finance and Procurement
- 11 Section 10A–101(a), (f), and (g), 11–101(a), (f), and (y), 11–203(a), (b)(1)(x), and (e)(1) 12 and (2), and 17–201(a) and (k)
- 13 Annotated Code of Maryland
- 14 (2021 Replacement Volume and 2024 Supplement)
- 15 BY adding to
- 16 Article State Finance and Procurement
- 17 Section 10A–103.1 and 10A–103.2; and 17–1001 through 17–1005 to be under the 18 new subtitle "Subtitle 10. Project Labor Agreements and Community Benefit 19 Agreements"
- 20 Annotated Code of Maryland
- 21 (2021 Replacement Volume and 2024 Supplement)
- 22 BY repealing and reenacting, with amendments,
- 23 Article State Finance and Procurement
- 24 Section 11–203(c), (e)(5), (g), (i), (j), and (k)
- 25 Annotated Code of Maryland
- 26 (2021 Replacement Volume and 2024 Supplement)
- 27 BY repealing and reenacting, without amendments,

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



 $\mathbf{2}$ **SENATE BILL 494** Article – State Government Section 20-601(a) and (i) Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement) SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows: **Article – State Finance and Procurement** 10A-101. In this title the following words have the meanings indicated. (a) (f) (1)"Public-private partnership" means a method for delivering public infrastructure assets using a long-term, performance-based agreement between a reporting agency and a private entity where appropriate risks and benefits can be allocated in a cost-effective manner between the contractual partners in which: a private entity performs functions normally undertaken by the (i) government, but the reporting agency remains ultimately accountable for the public infrastructure asset and its public function; and (ii) the State may retain ownership in the public infrastructure asset and the private entity may be given additional decision-making rights in determining how the asset is financed, developed, constructed, operated, and maintained over its life cycle. (2)"Public-private partnership" does not include: (i) a short-term operating space lease entered into in the ordinary course of business by a unit of State government and a private entity and approved under 4–321 or 12–204 of this article; (ii) a procurement governed by Division II of this article; (iii) public-private partnership agreements entered into by the University System of Maryland, St. Mary's College of Maryland, Morgan State University, or Baltimore City Community College, where no State funds are used to fund or finance any portion of a capital project; or (iv) revenue-producing transportation facility under а 21.01.03.03B.(1)(d) of the Code of Maryland Regulations that is not a public-private partnership as defined under paragraph (1) of this subsection. "Reporting agency" means: (g)(1)the Department of General Services;

1

 $\mathbf{2}$ 

3

4

 $\frac{5}{6}$ 

7

8

9

10

 $\frac{11}{12}$ 

13

14

15

16

17

18

19

20

21

22

23

24

25

 $\frac{26}{27}$ 

28

29

30 31

32

33

1 (2) the Maryland Department of Transportation, for public infrastructure 2 assets of any of its modal administrations;

| 3 | (3) | the Maryland Transportation Authority; |
|---|-----|--|
| 4 | (4) | the University System of Maryland;     |
| 5 | (5) | Morgan State University;               |
| 6 | (6) | St. Mary's College of Maryland; and    |
|   |     |  |

7 (7) the Baltimore City Community College.

8 10A-103.1.

9 (A) IN THIS SECTION, "REGISTERED APPRENTICESHIP PROGRAM" HAS THE 10 MEANING STATED IN § 17–1001 OF THIS ARTICLE.

11 (B) (1) A REPORTING AGENCY SHALL CONSIDER WHETHER IT IS IN THE 12 BEST INTEREST OF THE STATE TO USE CONTRACTORS WHO PARTICIPATE IN 13 REGISTERED APPRENTICESHIP PROGRAMS AND OFFER A RELIABLE PLAN FOR 14 LABOR STAFFING ON A PUBLIC-PRIVATE PARTNERSHIP.

15 (2) A DECISION TO REQUIRE OR ENCOURAGE THE USE OF 16 CONTRACTORS WHO PARTICIPATE IN REGISTERED APPRENTICESHIP PROGRAMS 17 AND OFFER A RELIABLE PLAN FOR LABOR STAFFING ON A PUBLIC-PRIVATE 18 PARTNERSHIP:

19(I)SHALL BE MADE ON A PROJECT-BY-PROJECT BASIS AND20BEFORE SELECTING THE METHOD OF CONTRACTING THE PUBLIC-PRIVATE21PARTNERSHIP; AND

(II) MAY BE MADE ONLY IF THE AGREEMENT ADVANCES THE
STATE'S INTERESTS REGARDING COST, EFFICIENCY, QUALITY, SAFETY, HEALTH,
TIMELINESS, A SKILLED LABOR FORCE, AND LABOR STABILITY.

(3) IN MAKING THE DECISION DESCRIBED IN PARAGRAPH (2) OF THIS
 SUBSECTION, THE REPORTING AGENCY SHALL CONSIDER THE TOTALITY OF THE
 CIRCUMSTANCES, INCLUDING:

28(I) THE NUMBER OF TRADES AND CRAFTS ANTICIPATED TO BE29USED ON THE PUBLIC-PRIVATE PARTNERSHIP;

|                            | 4 SENATE BILL 494   |
|----------------------------|---|
| 1 2                        | (II) THE SIZE, COMPLEXITY, AND URGENCY OF AND NEED FOR THE PUBLIC–PRIVATE PARTNERSHIP;  |
| 3                          | (III) THE POTENTIAL HARM TO THE PUBLIC IF A DELAY OCCURS;   |
| 4<br>5<br>6                | (IV) THE IMPACT, IF ANY, ON PROJECT COSTS AND THE STATE'S<br>OBLIGATION TO ENCOURAGE MAXIMUM PRACTICABLE COMPETITION FAVORING<br>OPEN COMPETITIVE BIDDING DURING THE PROCUREMENT PROCESS;   |
| 7<br>8<br>9                | (V) THE IMPACT ON THE STATE'S SOCIOECONOMIC<br>PROCUREMENT PROGRAM POLICIES INCLUDING THE POLICY TO ADVANCE<br>WOMEN– AND MINORITY–OWNED BUSINESSES AND THEIR ABILITY TO COMPETE; AND   |
| $10\\11\\12$               | (VI) THE IMPACT ON WORKFORCE DEVELOPMENT AND<br>CONSTRUCTION AND THE POTENTIAL FOR GENERATING SKILLS TRAINING AND<br>EMPLOYMENT OPPORTUNITIES FOR STATE RESIDENTS.  |
| 13<br>14                   | (4) FOR EACH PUBLIC–PRIVATE PARTNERSHIP, THE REPORTING AGENCY SHALL RECORD THE DECISION MADE UNDER THIS SUBSECTION IN WRITING.  |
| 15<br>16<br>17<br>18<br>19 | (5) IF A REPORTING AGENCY MAKES THE DECISION TO REQUIRE OR<br>ENCOURAGE THE USE OF CONTRACTORS WHO PARTICIPATE IN REGISTERED<br>APPRENTICESHIP PROGRAMS AND OFFER A RELIABLE PLAN FOR LABOR STAFFING<br>ON A PUBLIC-PRIVATE PARTNERSHIP, THE APPLICABLE PROCUREMENT<br>DOCUMENTS SHALL: |
| $20 \\ 21 \\ 22$           | (I) SPECIFY WHETHER THE QUALIFICATIONS ARE MANDATORY<br>OR WILL BE USED AS AN EVALUATION FACTOR IN ESTABLISHING THE<br>PUBLIC–PRIVATE PARTNERSHIP; AND  |
| 23<br>24<br>25<br>26       | (II) STATE ANY APPLICABLE APPRENTICESHIP UTILIZATION<br>TARGETS OR THRESHOLDS THAT WILL BE CONSIDERED IN THE DETERMINATION<br>REGARDING THE ESTABLISHMENT OF THE PUBLIC-PRIVATE PARTNERSHIP<br>AGREEMENT.   |
| 27<br>28<br>29<br>30       | (6) (I) A SUCCESSFUL BIDDER SHALL DEMONSTRATE ACCESS TO A<br>RELIABLE SUPPLY OF PROPERLY TRAINED PERSONNEL WHO HAVE THE REQUIRED<br>SKILL AND SAFETY TRAINING TO ENSURE SUCCESSFUL COMPLETION OF THE<br>PUBLIC-PRIVATE PARTNERSHIP BY:  |
| $\frac{31}{32}$            | 1. SPONSORING AN APPRENTICESHIP PROGRAM THAT WILL SUPPLY APPRENTICES; OR  |

12.REACHING AN AGREEMENT WITH AN ENTITY THAT2OPERATES A REGISTERED APPRENTICESHIP PROGRAM THAT CAN SUPPLY THE3APPRENTICES.

4 (II) THE MARYLAND DEPARTMENT OF LABOR SHALL 5 DETERMINE WHETHER A REGISTERED APPRENTICESHIP PROGRAM THAT WILL 6 SUPPLY APPRENTICES ON THE PUBLIC–PRIVATE PARTNERSHIP IS IN COMPLIANCE 7 WITH APPLICABLE PROGRAM REQUIREMENTS BEFORE THE REPORTING AGENCY 8 MAY ESTABLISH THE PUBLIC–PRIVATE PARTNERSHIP.

9 (III) THE REPORTING AGENCY SHALL APPROVE THE BIDDER'S 10 FULFILLMENT OF THE REQUIREMENTS REGARDING THE USE OF APPRENTICES ON 11 THE PUBLIC-PRIVATE PARTNERSHIP.

12 **10A–103.2.** 

13 (A) IN THIS SECTION, "COMMUNITY BENEFIT AGREEMENT" HAS THE 14 MEANING STATED IN § 17–1001 OF THIS ARTICLE.

15 (B) (1) IF A PUBLIC-PRIVATE PARTNERSHIP AGREEMENT HAS A 16 PROJECTED COST EXCEEDING \$5,000,000, THE REPORTING AGENCY SHALL 17 CONSIDER:

18(I) WHETHER ALL OR A SUBSTANTIAL PART OF THE PROJECT IS19LOCATED IN AN AREA WITH HIGHER THAN AVERAGE UNEMPLOYMENT; AND

(II) IF SO, WHETHER IT IS IN THE STATE'S BEST INTEREST TO
 CONSIDER WHETHER A BIDDER VOLUNTARILY SUBMITS A COMMUNITY HIRING,
 TRAINING, OR OUTREACH PLAN FOR HIGH UNEMPLOYMENT AREAS AS A FACTOR IN
 THE PROCUREMENT PROCESS OR PUBLIC NOTICE.

(2) IF THE REPORTING AGENCY DETERMINES, BASED ON A TOTALITY
 OF THE CIRCUMSTANCES, THAT IT IS IN THE BEST INTEREST OF THE STATE TO
 ENCOURAGE THE VOLUNTARY SUBMISSION OF A COMMUNITY BENEFIT AGREEMENT
 ON A PUBLIC-PRIVATE PARTNERSHIP AGREEMENT, THE REPORTING AGENCY
 SHALL:

- 29 (I) RECORD THE DECISION IN WRITING; AND
- 30 (II) INCLUDE IN THE RECORD:

31 **1.** A DEFINITION OF "HIGH UNEMPLOYMENT AREA";

| $\frac{1}{2}$                          | FOR PURPO                  | )SES (         | OF THE           | 2. A DESCRIPTION OF THE HIGH UNEMPLOYMENT AREA<br>PROCUREMENT OR PUBLIC NOTICE OF SOLICITATION; AND                                       |
|--|----------------------------|----------------|------------------|---|
| $3 \\ 4 \\ 5$                          |                            |                |                  | <b>3.</b> AN EXPLANATION OF HOW THE PROFFER OF A PRAINING, OR OUTREACH PLAN WILL BE EVALUATED IN THE SS OR PUBLIC NOTICE OF SOLICITATION. |
| 6                                      | 11–101.                    |                |                  |   |
| 7                                      | (a)                        | In th          | is Divis         | sion II the following words have the meanings indicated unless:   |
| 8                                      |                            | (1)            | the co           | ontext clearly requires a different meaning; or   |
| 9                                      |                            | (2)            | a diff           | erent definition is provided for a particular title or provision.   |
| 10<br>11                               | (f)<br>demolishing         | (1)<br>; an in |                  | struction" means the process of building, altering, improving, or<br>nent to real property.   |
| $\begin{array}{c} 12\\ 13 \end{array}$ | damage to, o               | (2)<br>or sus  |                  | struction" includes any major work necessary to repair, prevent<br>sting components of an improvement to real property.                   |
| 14<br>15<br>16                         | of an existin<br>contract. | (3)<br>Ig imp  |                  | struction" does not include the maintenance or routine operation<br>ent to real property, or activities related to an energy performance  |
| 17<br>18                               | (y)<br>of the State        | (1)<br>gover   |                  | " means an officer or other entity that is in the Executive Branch<br>and is authorized by law to enter into a procurement contract.      |
| 19                                     |                            | (2)            | "Unit            | " does not include:   |
| $\begin{array}{c} 20\\ 21 \end{array}$ | agency; or                 |                | (i)              | a bistate, multistate, bicounty, or multicounty governmental  |
| $\begin{array}{c} 22\\ 23 \end{array}$ | conservation               | n distı        | (ii)<br>rict, wa | a special tax district, sanitary district, drainage district, soil<br>ter supply district, or other political subdivision of the State.   |
| 24                                     | 11–203.                    |                |                  |   |
| $\frac{25}{26}$                        | (a)<br>apply to:           | Exce           | pt as p          | rovided in subsection (b) of this section, this Division II does not  |
| 27                                     |                            | (1)            | procu            | rement by:  |
| 28                                     |                            |                | (i)              | the Blind Industries and Services of Maryland;  |
| 29                                     |                            |                | (ii)             | the Maryland State Arts Council, for the support of the arts;   |

the Maryland Health and Higher Educational Facilities 1 (iii)  $\mathbf{2}$ Authority, if no State money is to be spent on a procurement contract; 3 (iv) the Maryland Industrial Training Program or the Partnership for Workforce Quality Program in the Department of Commerce, for training services or 4 programs for new or expanding businesses or industries or businesses or industries in  $\mathbf{5}$ transition: 6 7 the Maryland Food Center Authority, to the extent the Authority (v) is exempt under Title 10, Subtitle 2 of the Economic Development Article; 8 9 the Maryland Public Broadcasting Commission: (vi) 10 for services of artists for educational and cultural 1. 11 television productions; or 122.when planning for or fulfilling the obligations of grants or 13cooperative agreements that support the educational and cultural activities of the Commission; 14 of higher 15(vii) public institutions education, for cultural, entertainment, and intercollegiate athletic procurement contracts; 1617(viii) the Maryland State Planning Council on Developmental Disabilities, for services to support demonstration, pilot, and training programs; 18 19 the Maryland Historical Trust for: (ix) 201. surveying and evaluating architecturally, archeologically, 21historically, or culturally significant properties; and 222. other than as to architectural services, preparing historic preservation planning documents and educational material; 2324(x) the University of Maryland, for Global Campus Overseas Programs, if the University adopts regulations that: 2526establish policies and procedures governing procurement 1. for Global Campus Overseas Programs; and 27282. promote the purposes stated in § 11–201(a) of this subtitle; 29(xi) the Department of Commerce, for negotiating and entering into 30 private sector cooperative marketing projects that directly enhance promotion of Maryland and the tourism industry where there will be a private sector contribution to the project of 31

not less than 50% of the total cost of the project, if the project is reviewed by the Attorney
General and approved by the Secretary of Commerce or the Secretary's designee;

- 3 (xii) the Rural Maryland Council;
  4 (xiii) the Maryland State Lottery and Gaming Control Agency, for
  5 negotiating and entering into private sector cooperative marketing projects that directly
  6 enhance promotion of the Maryland State Lottery and its products, if the cooperative
  7 marketing project:
- 8 1. provides a substantive promotional or marketing value 9 that the lottery determines acceptable in exchange for advertising or other promotional 10 activities provided by the lottery;
- 11 2. does not involve the advertising or other promotion of 12 alcohol or tobacco products; and
- 13 3. is reviewed by the Attorney General and approved by the
  14 Maryland Lottery Director or the Director's designee;
- 15 (xiv) the Maryland Health Insurance Plan established under Title 14,
  16 Subtitle 5 of the Insurance Article;
- 17 (xv) the Maryland Energy Administration, when negotiating or 18 entering into grants or cooperative agreements with private entities to meet federal 19 specifications or solicitation requirements related to energy conservation, energy efficiency, 20 or renewable energy projects that benefit the State;
- (xvi) the Maryland Developmental Disabilities Administration of the Maryland Department of Health for family and individual support services, and individual family care services, as those terms are defined by the Maryland Department of Health in regulation;

(xvii) the Department of General Services for the rehabilitation of a structure that is listed in or eligible for listing in the National Register of Historic Places, to the extent the procurement is necessary to preserve the historic fabric of the structure impacted by the rehabilitation, as determined by the Department of General Services in consultation with the Maryland Historical Trust;

30 (xviii) the Department of Natural Resources, for:
31 1. negotiating or entering into grants, agreements, or
32 partnerships with nonprofit entities related to conservation service opportunities; and
33 2. negotiating or entering into pay-for-success contracts in
34 accordance with § 13-112.1 of this Division II; and

8

| $egin{array}{c} 1 \ 2 \end{array}$           | restoration, and t   | ( )  | the State Archives for preservation, conservation, proper care, rtation of fine art or decorative art that is:   |
|--|--|--|--|
| 3  |  |  | 1. in the custody of the Commission on Artistic Property; and  |
| 4  |  |  | 2. owned by or loaned to the State;  |
| 5  | (2)  | procu  | arement by a unit from:  |
| 6  |  | (i)  | another unit;  |
| 7  |  | (ii)   | a political subdivision of the State;  |
| 8  |  | (iii)  | an agency of a political subdivision of the State;   |
| 9<br>10                                      | United States, or  | (iv)<br>of anot  | a government, including the government of another state, of the her country;   |
| 11   |  | (v)  | an agency or political subdivision of a government; or   |
| $\begin{array}{c} 12 \\ 13 \end{array}$      | agency; or   | (vi)   | a bistate, multistate, bicounty, or multicounty governmental   |
|  |  |  |  |
| 14   | (3)  | procu  | arement in support of enterprise activities for the purpose of:  |
| $14\\15$                                     | (3)  | procu<br>(i)   | arement in support of enterprise activities for the purpose of:<br>direct resale; or   |
|  | (3)  | _  |  |
| 15   | (b) (1)  | (i)<br>(ii)<br>The f   | direct resale; or  |
| 15<br>16<br>17                               | (b) (1)  | (i)<br>(ii)<br>The f   | direct resale; or<br>remanufacture and subsequent resale.<br>following provisions of this Division II apply to each procurement  |
| 15<br>16<br>17<br>18<br>19                   | (b) (1)<br>enumerated in su<br>Subdivisions").<br>(c) Exce<br>and except for §§                                    | (i)<br>(ii)<br>The f<br>bsectio<br>(x)<br>pt as p<br>15–11                     | direct resale; or<br>remanufacture and subsequent resale.<br>following provisions of this Division II apply to each procurement<br>n (a) of this section:  |
| 15<br>16<br>17<br>18<br>19<br>20<br>21<br>22 | (b) (1)<br>enumerated in sul<br>Subdivisions").<br>(c) Exce<br>and except for §§<br>Division II does no<br>(e) (1) | (i)<br>(ii)<br>The f<br>bsectio<br>(x)<br>pt as p<br>15–11<br>ot appl<br>In tl | <ul> <li>direct resale; or</li> <li>remanufacture and subsequent resale.</li> <li>following provisions of this Division II apply to each procurement n (a) of this section:</li> <li>Title 17 of this article ("Special Provisions – State and Local</li> <li>rovided in Title 12, Subtitle 4 and Title 14, Subtitle 3 of this article 2 and 15–113 AND TITLE 17, SUBTITLE 10 of this article, this</li> </ul> |

28 College of Maryland, or Baltimore City Community College.

1 (5)Except as provided in paragraph (7) of this subsection, the (i)  $\mathbf{2}$ following provisions of Division II of this article apply to a University and to Baltimore City 3 Community College: § 11–205 of this subtitle ("Collusion"); 4 1. 2.§ 11-205.1 of this subtitle ("Falsification, concealment,  $\mathbf{5}$ 6 etc., of material facts"); 7 13 - 219("Required 3. § of this article clauses 8 Nondiscrimination clause"): 9 § 13–225 of this article ("Retainage"); 4. 10 Title 14, Subtitle 3 of this article ("Minority Business 5. Participation"); 11 126. Title 14, Subtitle 7 of this article ("Certified Local Farm 13and Fish Program"); 14Title 15, Subtitle 1 of this article ("Procurement Contract 7. 15Administration"); 16 8. § 15–226 of this article ("Policy established; timing of 17payments; notice upon nonpayment; disputes; appeals"); [and] 18 9. Title 16 of this article ("Suspension and Debarment of 19 Contractors"); AND 2010. TITLE 17, SUBTITLE 10 OF THIS ARTICLE ("PROJECT LABOR AGREEMENTS AND COMMUNITY BENEFIT AGREEMENTS"). 2122If a procurement violates the provisions of this subsection or (ii) 23policies adopted in accordance with this subsection, the procurement contract is void or 24voidable in accordance with the provisions of § 11–204 of this subtitle. 25[This] EXCEPT FOR TITLE 17, SUBTITLE 2 OF THIS ARTICLE, THIS (g)26Division II does not apply to a contract or grant awarded by a unit of State government to 27the Chesapeake Bay Trust for a project involving the restoration or protection of the 28Chesapeake Bay and other aquatic and land resources of the State. 29Except as provided in paragraph (2) of this subsection, this Division II (i) (1)30 does not apply to the Maryland Corps Program established under Title 24, Subtitle 11 of

31 the Education Article.

1 (2) The Maryland Corps Program established under Title 24, Subtitle 11 of 2 the Education Article is subject to Title 14, Subtitle 3 [and], § 15–113, AND TITLE 17, 3 SUBTITLE 10 of this article.

4 (j) Except as provided in Title 12, Subtitle 4 [and], Title 14, Subtitle 3, AND 5 **TITLE 17, SUBTITLE 10** of this article, this Division II does not apply to the Maryland 6 Thoroughbred Racetrack Operating Authority.

7 (k) (1) Except as provided in paragraph (2) of this subsection, this Division II 8 does not apply to the West North Avenue Development Authority established under Title 9 12, Subtitle 7 of the Economic Development Article.

10 (2) The West North Avenue Development Authority established under 11 Title 12, Subtitle 7 of the Economic Development Article is subject to Title 12, Subtitle 4 12 [and], Title 14, Subtitle 3, AND TITLE 17, SUBTITLE 10 of this article.

13 17-201.

14 (a) In this subtitle, unless the context indicates otherwise, the following words 15 have the meanings indicated.

16 (k) (1) Subject to paragraph (2) of this subsection, "public work" means a 17 structure or work, including a bridge, building, ditch, road, alley, waterwork, or sewage 18 disposal plant, that:

19 (i) is constructed for public use or benefit; or

20 (ii) is paid for wholly or partly by public money.

21 (2) "Public work" does not include:

(i) unless let to contract, a structure or work whose construction is
 performed by a public service company under order of the Public Service Commission or
 other public authority regardless of:

25

30

- 1. public supervision or direction; or
- 26 2. payment wholly or partly from public money; or

(ii) a capital project that receives State funds in the annual Statecapital budget as:

- 29 1. a local House of Delegates initiative; or
  - 2. a local Senate initiative.

# SUBTITLE 10. PROJECT LABOR AGREEMENTS AND COMMUNITY BENEFIT AGREEMENTS.

3 **17–1001.** 

4 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS 5 INDICATED.

6 (B) "COMMUNITY BENEFIT AGREEMENT" MEANS A CONTRACT SIGNED BY 7 ONE OR MORE RECOGNIZED COMMUNITY ASSOCIATIONS AND A LABOR 8 ORGANIZATION THAT REQUIRES THE LABOR ORGANIZATION TO PROVIDE SPECIFIC 9 AMENITIES, MITIGATIONS, ECONOMIC IMPACTS, LOCAL WORKFORCE TRAINING 10 GUARANTEES, OR OTHER BENEFITS IN EXCHANGE FOR COMMUNITY SUPPORT OF A 11 PROJECT.

12 (C) "LABOR ORGANIZATION" MEANS A LABOR ORGANIZATION, AS DEFINED 13 IN § 20–601 OF THE STATE GOVERNMENT ARTICLE, OF WHICH BUILDING AND 14 CONSTRUCTION EMPLOYEES ARE MEMBERS.

15 (D) "LARGE-SCALE PUBLIC WORK CONTRACT" MEANS A CONTRACT FOR 16 CONSTRUCTION OF A PUBLIC WORK, AS DEFINED IN § 17–201 OF THIS TITLE, FOR 17 WHICH THE TOTAL MONEY COMMITTED BY THE STATE, INCLUDING DIRECT 18 FUNDING, ISSUANCE OF BONDS, AND TAX INCREMENT FINANCING IS AT LEAST 19 \$20,000,000.

20 (E) "PROJECT LABOR AGREEMENT" MEANS A PREHIRE COLLECTIVE 21 BARGAINING AGREEMENT BETWEEN A SUCCESSFUL BIDDER ON A LARGE-SCALE 22 PUBLIC WORK CONTRACT AND ONE OR MORE LABOR ORGANIZATIONS THAT 23 ESTABLISHES TERMS AND CONDITIONS OF EMPLOYMENT FOR ALL TRADES AND 24 CRAFTS PERFORMING WORK ON A SPECIFIC CONSTRUCTION PROJECT.

25 (F) "RECOGNIZED COMMUNITY ASSOCIATION" MEANS A COMMUNITY 26 GROUP LOCATED IN AN AREA IMPACTED BY A LARGE-SCALE PUBLIC WORK 27 CONTRACT THAT IS ORGANIZED COLLECTIVELY AROUND PARTICULAR INTERESTS 28 FOR THE PURPOSE OF ADDRESSING ISSUES AND INTERESTS COMMON TO THAT 29 COMMUNITY.

30 (G) "REGISTERED APPRENTICESHIP PROGRAM" MEANS A PROGRAM THAT 31 IS REGISTERED WITH AND APPROVED BY THE U.S. DEPARTMENT OF LABOR OR THE 32 MARYLAND DEPARTMENT OF LABOR AS EVIDENCED BY A CERTIFICATE OF 33 REGISTRATION OR OTHER APPROPRIATE DOCUMENTATION MEETING 34 APPRENTICESHIP STANDARDS.

12

 $\frac{1}{2}$ 

1 (H) "SOCIOECONOMIC PROCUREMENT PROGRAMS" MEANS THE MINORITY 2 BUSINESS ENTERPRISE PROGRAM, THE VETERAN-OWNED SMALL BUSINESS 3 ENTERPRISE PROGRAM, AND THE SMALL BUSINESS RESERVE PROGRAM.

4 (I) "SOCIOECONOMIC PROCUREMENT PROGRAM GOALS" MEANS THE 5 STATE'S GOAL OF DIRECTING 29% OF ALL PROCUREMENT EXPENDITURES TOWARD 6 CERTIFIED MINORITY BUSINESS ENTERPRISE FIRMS AND 1% TOWARD CERTIFIED 7 VETERAN-OWNED SMALL BUSINESS ENTERPRISE FIRMS.

8 **17–1002.** 

9 (A) FOR EACH LARGE-SCALE PUBLIC WORK CONTRACT, THE UNIT SHALL 10 CONSIDER:

11

(1) **REQUIRING THE USE OF A PROJECT LABOR AGREEMENT; OR** 

12 (2) INCLUDING THE USE OF A PROJECT LABOR AGREEMENT AS AN 13 EVALUATION FACTOR.

14 (B) A DECISION TO REQUIRE THE USE OF A PROJECT LABOR AGREEMENT 15 OR INCLUDE THE USE OF A PROJECT LABOR AGREEMENT AS AN EVALUATION 16 FACTOR:

17 (1) SHALL BE MADE ON A PROJECT-BY-PROJECT BASIS AND BEFORE
 18 SELECTING THE METHOD OF SOURCE SELECTION;

19 (2) SHALL BE SUPPORTED BY WRITTEN FINDINGS THAT CLEARLY 20 DEMONSTRATE HOW THE USE OF THE PROJECT LABOR AGREEMENT WILL BE 21 COST-EFFECTIVE, EFFICIENT, AND SAFE AND WILL ENSURE QUALITY AND 22 TIMELINESS FOR THE BENEFIT OF THE PROJECT AND THE INTERESTS OF THE 23 PUBLIC AND THE STATE;

24(3)SHALL BE SET FORTH IN THE REQUEST FOR PROPOSALS OR25INVITATION FOR BIDS; AND

26 (4) MAY BE MADE ONLY IF THE AGREEMENT ADVANCES THE STATE'S 27 INTERESTS REGARDING:

- 28 (I) COST;
- 29 (II) EFFICIENCY;
- 30 (III) QUALITY;

|                 | 14 SENATE BILL 494   |
|-----------------|--|
|                 |  |
| 1               | (IV) SAFETY;   |
| 2               | (V) HEALTH;  |
| 3               | (VI) TIMELINESS;   |
| 4               | (VII) A SKILLED LABOR FORCE; AND   |
| 5               | (VIII) LABOR STABILITY.  |
| $6 \\ 7$        | (C) IN MAKING A DECISION DESCRIBED IN SUBSECTION (B) OF THIS SECTION, THE UNIT SHALL CONSIDER THE FOLLOWING FACTORS: |
| 8               | (1) THE POTENTIAL FOR LABOR DISRUPTIONS, INCLUDING STRIKES,  |
| 9               | LOCKOUTS, AND A REDUCTION IN LABOR, THAT COULD INTERFERE WITH THE  |
| 10              | COMPLETION OF THE PROJECT;   |
| $\frac{11}{12}$ | (2) THE ANTICIPATED NUMBER OF TRADES AND CRAFTS NECESSARY<br>FOR THE PROJECT;  |
|                 |  |
| $\frac{13}{14}$ | (3) THE COMPLEXITY, SIZE, AND URGENCY OF AND NEED FOR THE PROJECT;   |
| 15              | (4) THE POTENTIAL HARM TO THE PUBLIC IF A DELAY OCCURS;  |
| 16              | (5) THE SOURCES OF FUNDING USED FOR THE PROJECT, INCLUDING   |
| 17              | WHETHER FEDERAL FUNDS WILL BE USED;  |
| 18              | (6) THE IMPACT, IF ANY, ON PROJECT COSTS AND THE STATE'S   |
| 19              | OBLIGATION TO ENCOURAGE MAXIMUM PRACTICABLE COMPETITION FAVORING   |
| 20              | OPEN COMPETITIVE BIDDING DURING THE PROCUREMENT PROCESS; AND   |
| 21              | (7) THE IMPACT, IF ANY, ON THE STATE'S SOCIOECONOMIC   |
| 22              | PROCUREMENT PROGRAM POLICIES, INCLUDING THE POLICY OF ADVANCING  |
| 23              | WOMEN- AND MINORITY-OWNED BUSINESSES AND PROVIDING FOR FAIR  |
| 24              | COMPETITION BETWEEN BUSINESSES.  |
| 25              | (D) IF A UNIT DECIDES TO REQUIRE THE USE OF A PROJECT LABOR  |
| 26              | AGREEMENT IN CONNECTION WITH A LARGE-SCALE PUBLIC WORK CONTRACT, THE   |
| 27              | UNIT SHALL CONSIDER REQUIRING BIDDERS TO INCORPORATE A COMMUNITY   |
| 90              |  |

BENEFIT AGREEMENT. 1 **17–1003.** 

2 A PROJECT LABOR AGREEMENT FOR A LARGE-SCALE PUBLIC WORK 3 CONTRACT SHALL:

4 (1) ALLOW ALL CONTRACTORS, SUBCONTRACTORS, AND MATERIAL 5 SUPPLIERS WHO AGREE TO ABIDE BY THE TERMS OF THE PROJECT LABOR 6 AGREEMENT TO COMPETE FOR WORK TO BE PERFORMED AND MATERIALS TO BE 7 SUPPLIED WITHOUT REGARD TO WHETHER THEY ARE OTHERWISE PARTIES TO 8 COLLECTIVE BARGAINING AGREEMENTS;

9 (2) BIND ALL CONTRACTORS AND SUBCONTRACTORS ON THE 10 PROJECT THROUGH THE INCLUSION OF SPECIFICATIONS IN ALL RELEVANT 11 SOLICITATION PROVISIONS AND CONTRACT DOCUMENTS;

12 (3) INCLUDE EFFECTIVE, PROMPT, AND MUTUALLY BINDING 13 PROCEDURES FOR RESOLVING LABOR DISPUTES AND GRIEVANCES BEFORE THE 14 COMPLETION OF WORK;

15 (4) GUARANTEE AGAINST STRIKES, LOCKOUTS, AND SIMILAR 16 DISRUPTIONS;

17 (5) PROVIDE PROOF OF ACCESS TO A RELIABLE SOURCE OF 18 PROPERLY TRAINED LABOR WHO POSSESS THE REQUISITE SKILL AND SAFETY 19 TRAINING TO ENSURE SUCCESSFUL PROJECT DELIVERY;

20(6) PROVIDE OTHER MECHANISMS FOR LABOR-MANAGEMENT21COOPERATION ON MATTERS OF MUTUAL CONCERN, INCLUDING PRODUCTIVITY,22QUALITY OF WORK, SAFETY, AND HEALTH;

(7) GUARANTEE EQUAL OPPORTUNITIES IN EMPLOYMENT AND
 PROHIBIT DISCRIMINATION IN RECRUITMENT, INTERVIEWS, HIRING, UPGRADING,
 SETTING WORKING CONDITIONS, OR DISCHARGING EMPLOYEES AS REQUIRED BY
 FEDERAL AND STATE LAW;

27 (8) OUTLINE A PLAN FOR DIVERSITY THAT DETAILS EFFORTS AND 28 COMMITMENTS TO CONDUCT OUTREACH AND RECRUITMENT FOR EMPLOYMENT 29 AND APPRENTICESHIP POSITIONS FOR MINORITIES, WOMEN, AND MEMBERS OF 30 DISADVANTAGED COMMUNITIES;

(9) OUTLINE A PLAN THAT DETAILS HOW THE LARGE-SCALE PUBLIC
 WORK CONTRACT WILL SUPPORT THE STATE'S SOCIOECONOMIC PROCUREMENT
 PROGRAM GOALS; AND

1 (10) COMPLY WITH ALL FEDERAL AND STATE LAWS, REGULATIONS, 2 AND POLICIES.

3 **17–1004.** 

4 (A) A UNIT SHALL CONSIDER WHETHER IT IS IN THE BEST INTEREST OF THE 5 STATE TO USE CONTRACTORS WHO PARTICIPATE IN REGISTERED APPRENTICESHIP 6 PROGRAMS AND OFFER A RELIABLE PLAN FOR LABOR STAFFING ON A PUBLIC 7 PROJECT.

8 (B) A DECISION TO REQUIRE OR ENCOURAGE THE USE OF CONTRACTORS 9 WHO PARTICIPATE IN REGISTERED APPRENTICESHIP PROGRAMS AND OFFER A 10 RELIABLE PLAN FOR LABOR STAFFING ON A PUBLIC PROJECT:

11(1)SHALL BE MADE ON A PROJECT-BY-PROJECT BASIS AND BEFORE12SELECTING THE METHOD OF CONTRACTING THE PUBLIC PROJECT; AND

13(2) MAY BE MADE ONLY IF THE AGREEMENT ADVANCES THE STATE'S14INTERESTS REGARDING COST, EFFICIENCY, QUALITY, SAFETY, HEALTH,15TIMELINESS, A SKILLED LABOR FORCE, AND LABOR STABILITY.

16 (C) IN MAKING THE DECISION DESCRIBED IN SUBSECTION (B) OF THIS 17 SECTION, THE UNIT SHALL CONSIDER THE TOTALITY OF THE CIRCUMSTANCES, 18 INCLUDING:

19(1) THE NUMBER OF TRADES AND CRAFTS ANTICIPATED TO BE USED20ON THE PUBLIC PROJECT;

21 (2) THE SIZE, COMPLEXITY, AND URGENCY OF AND NEED FOR THE 22 PUBLIC PROJECT;

23 (3) THE POTENTIAL HARM TO THE PUBLIC IF A DELAY OCCURS;

(4) THE IMPACT, IF ANY, ON PROJECT COSTS AND THE STATE'S
OBLIGATION TO ENCOURAGE MAXIMUM PRACTICABLE COMPETITION FAVORING
OPEN COMPETITIVE BIDDING DURING THE PROCUREMENT PROCESS;

27(5) THE IMPACT ON THE STATE'S SOCIOECONOMIC PROCUREMENT28PROGRAM POLICIES, INCLUDING THE POLICY TO ADVANCE WOMEN- AND29MINORITY-OWNED BUSINESSES AND THEIR ABILITY TO COMPETE; AND

1 (6) THE IMPACT ON WORKFORCE DEVELOPMENT AND CONSTRUCTION 2 AND THE POTENTIAL FOR GENERATING SKILLS TRAINING AND EMPLOYMENT 3 OPPORTUNITIES FOR STATE RESIDENTS.

4 (D) FOR EACH PUBLIC PROJECT, THE APPLICABLE UNIT SHALL RECORD 5 THE DECISION MADE UNDER SUBSECTION (B) OF THIS SECTION IN WRITING.

6 (E) IF A UNIT MAKES THE DECISION TO REQUIRE OR ENCOURAGE THE USE 7 OF CONTRACTORS WHO PARTICIPATE IN REGISTERED APPRENTICESHIP PROGRAMS 8 AND OFFER A RELIABLE PLAN FOR LABOR STAFFING ON A PUBLIC PROJECT, THE 9 APPLICABLE PROCUREMENT DOCUMENTS SHALL:

10(1)SPECIFY WHETHER THE QUALIFICATIONS ARE MANDATORY OR11WILL BE USED AS AN EVALUATION FACTOR IN AWARDING THE PUBLIC PROJECT; AND

12 (2) STATE ANY APPLICABLE APPRENTICESHIP UTILIZATION TARGETS
 13 OR THRESHOLDS THAT WILL BE CONSIDERED IN THE DETERMINATION REGARDING
 14 THE AWARD OF THE PUBLIC PROJECT.

15 **(F) (1)** A SUCCESSFUL BIDDER SHALL DEMONSTRATE ACCESS TO A 16 RELIABLE SUPPLY OF PROPERLY TRAINED PERSONNEL WHO HAVE THE REQUIRED 17 SKILL AND SAFETY TRAINING TO ENSURE SUCCESSFUL COMPLETION OF THE PUBLIC 18 PROJECT BY:

19(I)SPONSORING AN APPRENTICESHIP PROGRAM THAT WILL20SUPPLY APPRENTICES; OR

21 (II) REACHING AN AGREEMENT WITH AN ENTITY THAT 22 OPERATES A REGISTERED APPRENTICESHIP PROGRAM THAT CAN SUPPLY THE 23 APPRENTICES.

(2) THE MARYLAND DEPARTMENT OF LABOR SHALL DETERMINE
 WHETHER A REGISTERED APPRENTICESHIP PROGRAM THAT WILL SUPPLY
 APPRENTICES ON THE PUBLIC PROJECT IS IN COMPLIANCE WITH APPLICABLE
 PROGRAM REQUIREMENTS BEFORE THE REPORTING AGENCY MAY AWARD THE
 PUBLIC PROJECT.

29(3)THE UNIT SHALL APPROVE THE BIDDER'S FULFILLMENT OF THE30REQUIREMENTS REGARDING THE USE OF APPRENTICES ON THE PUBLIC PROJECT.

31 **17–1005.** 

1 (A) IF A PUBLIC PROJECT HAS A PROJECTED COST THAT EXCEEDS 2 \$5,000,000, THE UNIT SHALL CONSIDER:

3 (1) WHETHER ALL OR A SUBSTANTIAL PART OF THE PROJECT IS
 4 LOCATED IN AN AREA WITH HIGHER THAN AVERAGE UNEMPLOYMENT; AND

5 (2) IF SO, WHETHER IT IS IN THE STATE'S BEST INTEREST TO 6 CONSIDER WHETHER A BIDDER VOLUNTARILY SUBMITS A COMMUNITY HIRING, 7 TRAINING, OR OUTREACH PLAN FOR HIGH UNEMPLOYMENT AREAS AS A FACTOR IN 8 THE PROCUREMENT PROCESS OR PUBLIC NOTICE.

9 (B) IF THE UNIT DETERMINES, BASED ON A TOTALITY OF THE 10 CIRCUMSTANCES, THAT IT IS IN THE BEST INTEREST OF THE STATE TO ENCOURAGE 11 THE VOLUNTARY SUBMISSION OF A COMMUNITY BENEFIT AGREEMENT FOR A 12 PUBLIC PROJECT, THE UNIT SHALL:

13

(1) **RECORD THE DECISION IN WRITING; AND** 

- 14 (2) INCLUDE IN THE RECORD:
- 15 (I) A DEFINITION OF "HIGH UNEMPLOYMENT AREA";
- 16(II) A DESCRIPTION OF THE HIGH UNEMPLOYMENT AREA FOR17PURPOSES OF THE PROCUREMENT OR PUBLIC NOTICE OF SOLICITATION; AND

18 (III) AN EXPLANATION OF HOW THE PROFFER OF A COMMUNITY 19 HIRING, TRAINING, OR OUTREACH PLAN WILL BE EVALUATED IN THE 20 PROCUREMENT PROCESS OR PUBLIC NOTICE OF SOLICITATION.

21Article – State Government2220–601.

23 (a) In this subtitle the following words have the meanings indicated.

- 24 (i) (1) "Labor organization" means:
- 25 (i) a labor organization engaged in an industry; and

26 (ii) an agent of an organization described in item (i) of this 27 paragraph.

28 (2) "Labor organization" includes:

1 (i) an organization of any kind, an agency, or an employee 2 representation committee, group, association, or plan:

3 1. in which employees participate; and

2. that exists, wholly or partly, for the purpose of dealing with employers concerning grievances, labor disputes, wages, rates of pay, hours, or other terms or conditions of employment; and

7 (ii) a conference, general committee, joint or system board, or joint 8 council that is subordinate to a national or international labor organization.

9 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 10 October 1, 2025.