## SECOND REGULAR SESSION

## SENATE BILL NO. 876

## 96TH GENERAL ASSEMBLY

INTRODUCED BY SENATORS KEHOE AND PARSON.

Read 1st time February 29, 2012, and ordered printed.

5869S.01I

TERRY L. SPIELER, Secretary.

## AN ACT

To repeal section 311.180, RSMo, and to enact in lieu thereof two new sections relating to beer wholesalers.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Section 311.180, RSMo, is repealed and two new sections

- 2 enacted in lieu thereof, to be known as sections 311.180 and 311.183, to read as
- 3 follows:
- 311.180. 1. No person, partnership, association of persons or corporation
- 2 shall manufacture, distill, blend, sell or offer for sale intoxicating liquor within
- 3 this state at wholesale or retail, or solicit orders for the sale of intoxicating liquor
- 4 within this state without procuring a license from the supervisor of alcohol and
- 5 tobacco control authorizing them so to do. For such license there shall be paid
- 6 to and collected by the director of revenue annual charges as follows:
- 7 (1) For the privilege of manufacturing and brewing in this state malt
- 8 liquor containing not in excess of five percent of alcohol by weight and the
- 9 privilege of selling to duly licensed wholesalers and soliciting orders for the sale
- 10 of malt liquors containing not in excess of five percent of alcohol by weight, to, by
- 11 or through a duly licensed wholesaler within this state, the sum of two hundred
- 12 fifty dollars;
- 13 (2) For the privilege of manufacturing in this state intoxicating liquor
- 14 containing not in excess of twenty-two percent of alcohol by weight and the
- 15 privilege of selling to duly licensed wholesalers and soliciting orders for the sale
- 16 of intoxicating liquor containing not in excess of twenty-two percent of alcohol by
- 17 weight, to, by or through a duly licensed wholesaler within this state, the sum of
- 18 two hundred dollars;

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- 19 (3) For the privilege of manufacturing, distilling or blending intoxicating
  20 liquor of all kinds within this state and the privilege of selling to duly licensed
  21 wholesalers and soliciting orders for the sale of intoxicating liquor of all kinds,
  22 to, by or through a duly licensed wholesaler within this state, the sum of four
  23 hundred and fifty dollars;
  - (4) For the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of malt liquor containing not in excess of five percent of alcohol by weight, to, by or through a duly licensed wholesaler within this state, the sum of fifty dollars;
  - (5) For the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of intoxicating liquor containing not in excess of twenty-two percent of alcohol by weight, to, by or through a duly licensed wholesaler within this state, the sum of one hundred dollars;
  - (6) For the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of intoxicating liquor of all kinds, to, by or through a duly licensed wholesaler within this state, the sum of two hundred and fifty dollars;
  - (7) For the privilege of selling intoxicating liquor containing not in excess of five percent of alcohol by weight by a wholesaler to a person duly licensed to sell such malt liquor at retail and the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of malt liquor containing not in excess of five percent of alcohol by weight, to, by or through a duly licensed wholesaler within this state, the sum of one hundred dollars;
  - (8) For the privilege of selling intoxicating liquor containing not in excess of twenty-two percent of alcohol by weight by a wholesaler to a person duly licensed to sell such intoxicating liquor at retail and the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of intoxicating liquor containing not in excess of twenty-two percent of alcohol by weight, to, by or through a duly licensed wholesaler within this state, the sum of two hundred dollars;
  - (9) For the privilege of selling intoxicating liquor of all kinds by a wholesaler to a person duly licensed to sell such intoxicating liquor at retail and the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of intoxicating liquor of all kinds, to, by or through a duly licensed wholesaler within this state, the sum of five hundred dollars, except that a license authorizing the holder to sell to duly licensed wholesalers and to solicit orders for sale of intoxicating liquor, to, by or through a duly licensed wholesaler,

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shall not entitle the holder thereof to sell within the state of Missouri, direct to retailers:

- 57 (10) For the privilege of selling to duly licensed wholesalers and soliciting 58 orders for the sale of vintage wine as defined in section 311.191, to, by, or 59 through a duly licensed wholesaler within this state, the sum of five hundred 60 dollars.
- 2. Solicitors, manufacturers and blenders of intoxicating liquor shall not be required to take out a merchant's license for the sale of their products at the place of manufacture or in quantities of not less than one gallon.
- 3. The provisions of this section relating to the privilege of selling malt liquor are subject to and limited by the provisions of sections 311.181 [and], 311.182, and 311.183.
- 4. The licenses prescribed in this section for the privilege of selling intoxicating liquor by a wholesaler to a person duly licensed to sell such intoxicating liquor at retail shall allow such wholesaler to sell intoxicating liquor to licensees licensed by the gaming commission to sell beer or alcoholic beverages pursuant to section 313.840.
  - 311.183. 1. The provisions of subsection 2 of this section apply to the following entities:
  - 3 (1) A brewer;
- 4 (2) An officer, director, manager, agent, or employee of a brewer; 5 and
- 6 (3) An affiliate of a person described in this subsection.
- 2. No person named in subsection 1 of this section may have any financial interest in a beer wholesaler, or serve as a director, manager, employee, or agent of a beer wholesaler, except:
- 10 (1) A security interest granted to the person by the wholesaler 11 pursuant to the uniform commercial code under chapter 400 in 12 products sold to a wholesaler until the full purchase price has been 13 paid therefor;
- 14 (2) An interest in the wholesaler or assets of the wholesaler for 15 no more than one year and only for the purpose of facilitating an 16 orderly transfer of the interest to a person not affiliated with the 17 brewer, when the interest is the result of:
- 18 (a) Obtaining a judgment against the wholesaler;
- 19 (b) Acquiring the wholesaler or the assets of the wholesaler as

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20 a result of a written request of the wholesaler; however, such request may not be included in a franchise agreement or required as a

22condition of receiving, renewing, or amending a franchise agreement;

23 $\mathbf{or}$ 

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- 24 (3) A minority interest of less than fifty percent in a beer wholesaler for a period of not more than two years under a written 25 agreement with the wholesaler. 26
- 3. Notwithstanding the provisions of subsection 2 of this section 28 to the contrary, if a wholesaler sold ten percent or more of a brewer's total production during two of the past three calendar years and: 29
  - (1) Such wholesaler's franchise agreement for a brand of beer in a designated sales territory is terminated for cause as permitted by sections 407.400 to 407.413 and the termination is not stayed; or
- (2) More than fifty percent of the ownership of the wholesaler is 33 34transferred;
- then the brewer may serve as a wholesaler of its products in the 35 designated area indefinitely, upon obtaining a wholesaler's license for 36 37its products from the supervisor of liquor control. No provision of this 38 subsection shall eliminate any rights or remedies that the wholesaler 39 whose franchise was terminated may have under the franchise 40 agreement or sections 407.400 to 407.413.
  - 4. Notwithstanding the provisions of subsection 2 of this section to the contrary, a brewer that manufactures beer with an annual production of ten thousand barrels or less may own or have an interest in a beer wholesaler that sells only the brewer's products. This subsection shall apply to a microbrewery licensed under section 311.195. This section shall not be construed to prohibit a wine manufacturer from lawfully producing and selling products under any other provision of this chapter.
- 5. No wholesaler may have a financial interest in a brewer, 49 except that a wholesaler may own up to five percent of the stock of a 50 publicly traded brewer. 51
  - 6. As used in this section, the following terms shall mean:
- 53 (1) "Affiliate", any person who, other than by means of franchise, is controlled by, or is under common control with, any other person, 54whether through stock ownership or otherwise; 55
  - (2) "Brewer", any person who brews beer;

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57 (3) "Financial interest", a financial interest as defined in 58 subsection 4 of section 311.060;

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- 59 (4) "Person, any individual, firm, partnership, corporation, 60 association, or other entity;
- 61 (5) "Wholesaler", any person who is licensed to sell beer to

62 retailers in this state.

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