SECOND REGULAR SESSION

SENATE BILL NO. 963

99TH GENERAL ASSEMBLY

INTRODUCED BY SENATOR WIELAND.

Read 1st time January 25, 2018, and ordered printed.

5437S.02I

ADRIANE D. CROUSE, Secretary.

AN ACT

To amend chapter 34, RSMo, by adding thereto nine new sections relating to purchasing processes for innovative technology by the office of administration.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Chapter 34, RSMo, is amended by adding thereto nine new

- 2 sections, to be known as sections 34.500, 34.505, 34.510, 34.515, 34.517, 34.520,
- 3 34.525, 34.530, and 34.535, to read as follows:

34.500. For purposes of sections 34.500 to 34.535, the following

- 2 terms and phrases shall mean:
- 3 (1) "Chief operating officer", the person designated by the
- governor as the chief operating officer of the state;
- 5 (2) "Innovative technology":
- 6 (a) Any new technology, process, or method, including research
- 7 and development; or
- 8 (b) Any new application of an existing technology, process, or
- 9 method;
- 10 (3) "Prototype", a physical or virtual model used to evaluate the
- 11 technical or manufacturing feasibility or state utility;
- 12 (4) "Solution brief", a document described under section 34.505
- 13 used to demonstrate the use of innovative technology for a topic area
- 14 of interest for the state.
 - 34.505. 1. The chief operating officer or, in the absence of the
 - 2 chief operating officer, the commissioner of administration may waive
 - 3 the competitive bidding requirements under section 34.040 for the
 - 4 purchase of innovative technology submitted to the office of
- 5 administration pursuant to sections 34.500 to 34.535.
- 6 2. (1) Any organization or individual may submit a solution brief

- 7 to the office of administration. Upon receipt of a solution brief, the
- 8 office of administration shall forward such brief to the chief operating
- 9 officer for evaluation. In the absence of the chief operating officer, the
- 10 commissioner of administration shall evaluate each solution brief
- 11 submitted under this section.
- 12 (2) A solution brief shall not exceed five pages using a twelve-13 point font and shall contain the following:
 - (a) A title page;

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- 15 (b) The name of the organization or individual submitting the 16 brief, with appropriate contact information;
- 17 (c) An executive summary of the technology concept being 18 presented.
- 19 (3) In addition to the information required by subdivision (2) of 20 this subsection, solution briefs may contain the following information:
- 21 (a) A description of active research and development, if any, 22 underway at the time of the submission of the brief, including any 23 analytical or laboratory studies validating the predictions of separate 24 elements of the innovative technology;
- 25 (b) Any diagrams or figures needed to depict the essence of the 26 innovative technology;
- 27 (c) A description of the unique aspects of the innovative 28 technology as it relates to a topic area of interest;
- (d) A statement as to whether the innovative technology includes the pilot or demonstration of existing commercial technology, or the development of technology for potential cost-saving application. If development or adaptation is proposed, the statement may identify a suggested path towards maturity;
- 34 (e) A statement as to the viability of the organization or 35 individual;
- 36 (f) A brief overview of the organization or individual, including 37 a summary of fund-raising efforts to date, or a summary of gross sales 38 or revenues; and
- 39 (g) A summary of product commercialization and market 40 strategies.
- 41 (4) The period of performance for any solution brief submitted 42 under this section shall not exceed twenty-four months.
- 43 (5) A solution brief shall be submitted in an electronic format

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prescribed by the office of administration.

- (6) Any costs related to the preparation and submission of a solution brief shall be the sole responsibility of the organization or individual making the submission and may not be recouped in any subsequent contract or agreement with the office of administration.
- 49 3. An organization or individual may submit multiple solution briefs to the office of administration, provided that each brief shall 50 address distinct concepts based on a separate topic area of interest.
 - 4. Within thirty days of receipt of a solution brief, the chief operating officer or, in the absence of the chief operating officer, the commissioner of administration shall issue to the organization or individual a statement of evaluation based upon the following criteria:
 - (1) The technical merit of the proposal, indicating the feasibility of the proposed solution to address a topic area of interest;
 - (2) The relevancy of the proposal to a topic area of interest;
- 59 (3) The degree to which the proposal provides an innovative, unique, or previously under-utilized capability to a topic area of 60 interest; 61
- 62 (4) The overall strength of the organization or individual and the 63 business viability of the proposal;
 - (5) Any other criterion deemed relevant.
 - 5. The statement of evaluation issued pursuant to subsection 4 of this section shall indicate whether or not the organization or individual has been invited to participate in phase two of the solution brief process pursuant to section 34.510.
 - 6. The chief operating officer or, in the absence of the chief operating officer, the commissioner of administration may retain the services of an external market research firm in the evaluation of the viability of an organization or individual pursuant to subsection 4 of this section.
- 74 7. If the chief operating officer or, in the absence of the chief 75operating officer, the commissioner of administration issues a statement of evaluation to an organization or individual containing an 76 invitation to participate in phase two of the solution brief process pursuant to section 34.510, the party issuing the statement shall notify 78 the director of each department or agency potentially affected by a 79 solution brief submitted pursuant to this section of such invitation. 80

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34.510. 1. If an organization or individual is issued a statement of evaluation pursuant to section 34.505 containing an invitation to participate in phase two of the solution brief process pursuant to subsection 5 of section 34.505, the organization or individual may submit a phase two solution brief containing the following information to the office of administration:

- (1) The estimated price and schedule of the proposal;
- 8 (2) The cost savings that will be realized by the state by using 9 the innovative technology;
- 10 (3) An explanation of the beneficial impacts for the state as a 11 result of the proposal containing details as to who the operational 12 users of the technology are expected to be;
- 13 (4) A statement as to how this proposal fits the definition of a 14 prototype and whether:
- 15 (a) There is a significant participation by a small business or 16 non-traditional defense contractor; or
- 17 **(b)** At least one-third of the total cost of the prototype project 18 will be paid out of funds provided by parties to the transaction other 19 than the state;
- 20 (5) A statement identifying any intellectual property involved 21 with the proposal as well as any associated restrictions on the use of 22 such intellectual property by the office of administration; and
- 23 (6) Any additional information requested by the office of 24 administration.
- 25 2. The office of administration shall forward to each department 26 or agency of the state potentially affected by a solution brief submitted 27 pursuant to subsection 1 of this section a copy of such brief.
 - 3. Within thirty days of receipt of a solution brief each department or agency shall issue to the commissioner of administration a statement of evaluation based upon the following criteria:
- 31 (1) Whether or not the proposal is directly relevant to enhancing 32 cost savings for the state, streamlining state government, or impacting 33 government efficiency;
- 34 (2) Whether or not a rough order of magnitude price is 35 acceptable;
 - (3) Whether or not a notional schedule is acceptable;
- 37 (4) Whether or not there is significant non-traditional or small

38 business participation;

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- 39 (5) Whether or not the organization or individual is prepared to 40 provide a one-third cost share;
- 41 (6) Whether or not the proposal qualifies as a prototype effort; 42 and
- 43 (7) The potential impact, if any, of any data or intellectual 44 property rights asserted by the organization or individual.
- 4. The statement of evaluation issued pursuant to subsection 3
 46 of this section shall indicate whether or not the organization or
 47 individual has been invited to submit a full proposal pursuant to
 48 section 34.515. The commissioner of administration shall issue to the
 49 organization or individual a copy of each statement of evaluation
 50 submitted by a department or agency pursuant to this section.
 - 34.515. 1. If an organization or individual is issued a statement of evaluation pursuant to section 34.510 containing an invitation to submit a full proposal, the organization or individual may submit a full proposal containing the following information:
- 5 (1) An abstract providing a concise description of the innovative 6 technology;
- 7 (2) A description of the background and objective of the 8 innovative technology, as well as the resources needed to execute it;
 - (3) The nature and extent of the anticipated results;
- 10 (4) A description of ancillary and operational issues such as 11 certifications, algorithms, and any engineering or software 12 development methodologies to be used;
- 13 (5) A statement identifying the work to be performed and the topic area of interest to be addressed by the innovative technology;
- 15 (6) A detailed project schedule outlining the various phases of 16 work to be accomplished within the succeeding twenty-four months;
- 17 (7) Identification of any support needed by the organization or 18 individual from the state, such as facilities, equipment, data, 19 information, or other materials; and
- 20 (8) A proposed total price for the completion of a prototype, 21 along with any supporting information as the parties agree to be 22 necessary to determine a fair and reasonable price.
- 23 2. The chief operating officer, if available, the commissioner of administration, and the director of each department or agency that

- 25 submitted a statement of evaluation pursuant to section 34.510 shall
- 26 evaluate the full proposal of the organization or individual based upon
- 27 the following criteria:
- 28 (1) The degree to which the proposal is relevant to a topic area 29 of interest;
- 30 (2) The technical merit of the proposal, with an emphasis on 31 innovative solutions;
- 32 (3) The feasibility and adequacy of the proposed performance 33 schedule; and
- 34 (4) The feasibility and reasonableness of the price of the 35 proposal.
 - 34.517. 1. Any document submitted by an organization or individual pursuant to sections 34.500 to 34.535 shall be considered a public record, as that term is defined in section 610.010.
- 2. Notwithstanding subsection 1 of this section to the contrary, any document submitted by an organization or individual pursuant to sections 34.500 to 34.535 shall not be considered a public record, as that term is defined in section 610.010, if the following disclaimer is included on the cover sheet of the document:
- 9 "This document contains data that shall not be disclosed outside the State of Missouri, except to non-Government personnel for evaluation purposes, and shall not be duplicated, used, or disclosed -in whole or in part -- for any purpose other than to evaluate this submission. If, however, an agreement is awarded to this Company as 14 a result of, or in connection with, the submission of this document, the State of Missouri shall have the right to duplicate, use, or disclose the document to the extent agreed upon by both parties in the resulting agreement. This restriction does not limit the State of Missouri's right 1718 to use information contained in this document if it is obtained from another source without restriction. The data subject to this restriction 19 are contained in sheets (insert numbers or other identification of 20 21sheets)."
- 22 Each page of the document containing restricted data shall be notated 23 with the following disclaimer:
- "Use or disclosure of data contained on this page is subject to the restriction on the cover sheet of this proposal."
 - 34.520. 1. The chief operating officer, commissioner of

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administration, or the director of any department or agency receiving a phase two solution brief under section 34.510 may use the services of private advisors in the evaluation of solution briefs and proposals submitted pursuant to sections 34.505 through 34.515. Such private advisors shall sign a non-disclosure agreement prior to performing any services.

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- 2. If a private advisor is to be used in the evaluation of a full proposal, the organization or individual shall be notified of the name and corporate affiliation of each advisor used. Such notification shall be included in the invitation to submit a full proposal pursuant to section 34.510. Organizations and individuals shall be permitted an opportunity to enter into a specific non-disclosure agreement with the advisor's corporation prior to submission of the full proposal.
- 34.525. 1. Upon favorable review of a full proposal of an organization or individual by the chief operating officer, if available, the commissioner of administration, and each director of a department or agency that submitted a statement of evaluation pursuant to section 34.510, and subject to availability of funds, the commissioner of administration may make an award to the organization or individual.
- 2. The office of administration shall negotiate directly with the organization or individual receiving an award pursuant to subsection of this section.
- 3. The organization or individual receiving an award pursuant to this section shall be considered a responsible party by the office of administration, shall not be suspended or debarred from such an agreement by the office of administration or any other state department or agency, and shall not be prohibited from receiving such award notwithstanding any provision of law to the contrary.

34.530. Upon completion of a prototype project, the office of administration and the organization or individual may agree to additional work. If the additional work logically flows from the original prototype project, the office of administration may request a new proposal from the organization or individual. This proposal may be negotiated with an appropriate officer of the office of administration, at the discretion of the commissioner, without the need to submit a new solution brief.

34.535. The office of administration may promulgate rules to

meet the objectives of sections 34.500 to 34.530. Any rule or portion of a rule, as that term is defined in section 536.010 that is created under the authority delegated in this section shall become effective only if it complies with and is subject to all of the provisions of chapter 536, and, if applicable, section 536.028. This section and chapter 536 are nonseverable and if any of the powers vested with the general assembly pursuant to chapter 536, to review, to delay the effective date, or to disapprove and annul a rule are subsequently held unconstitutional, then the grant of rulemaking authority and any rule proposed or adopted after August 28, 2018, shall be invalid and void.

Bill

