## SECOND REGULAR SESSION

## SENATE BILL NO. 971

## 101ST GENERAL ASSEMBLY

INTRODUCED BY SENATOR BROWN.

4608S.01I

ADRIANE D. CROUSE, Secretary

## AN ACT

To repeal sections 301.550, 301.553, 301.555, 301.557, 301.558, 301.559, 301.560, 301.562, 301.563, 301.564, 301.565, 301.566, 301.570, 301.573, and 301.580, RSMo, and to enact in lieu thereof fifteen new sections relating to vehicle dealers, with existing penalty provisions.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Sections 301.550, 301.553, 301.555, 301.557,

- 2 301.558, 301.559, 301.560, 301.562, 301.563, 301.564, 301.565,
- 3 301.566, 301.570, 301.573, and 301.580, RSMo, are repealed and
- 4 fifteen new sections enacted in lieu thereof, to be known as
- sections 301.550, 301.552, 301.555, 301.557, 301.558, 301.559,
- 6 301.560, 301.562, 301.563, 301.564, 301.565, 301.566, 301.570,
- 7 301.573, and 301.580, to read as follows:

301.550. 1. The definitions contained in section

- 2 301.010 shall apply to sections 301.550 to 301.580, and in
- 3 addition as used in sections 301.550 to 301.580, the
- 4 following terms mean:
- 5 (1) "Boat dealer", any natural person, partnership, or
- 6 corporation who, for a commission or with an intent to make
- 7 a profit or gain of money or other thing of value, sells,
- 8 barters, exchanges, leases or rents with the option to
- 9 purchase, offers, attempts to sell, or negotiates the sale
- 10 of any vessel or vessel trailer, whether or not the vessel
- 11 or vessel trailer is owned by such person. The sale of six
- or more vessels or vessel trailers or both in any calendar

EXPLANATION-Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

- 13 year shall be required as evidence that such person is eligible for licensure as a boat dealer under sections 14 15 301.550 to 301.580; except that, such sales requirements shall be waived for entities also licensed as boat 16 manufacturers under section 301.559 who custom manufacture 17 boats: 18 For use with biological research and management 19 (a) 20 equipment for fisheries; or 21 (b) For use with scientific sampling and for 22 geological or chemistry purposes. The boat dealer shall demonstrate eligibility for renewal of 23 24 his license by selling six or more vessels or vessel trailers or both in the prior calendar year while licensed 25 26 as a boat dealer pursuant to sections 301.550 to 301.580; 27 "Boat manufacturer", any person engaged in the 28 manufacturing, assembling or modification of new vessels or vessel trailers as a regular business, including a person, 29 30 partnership or corporation which acts for and is under the 31 control of a manufacturer or assembly in connection with the 32 distribution of vessels or vessel trailers; ["Department", the Missouri department of revenue; 33 "Director", the director of the Missouri 34 (4)department of revenue; 35 "Commission", the Missouri motor vehicle 36 commission established in section 301.552; 37 38 "Emergency vehicles", motor vehicles used as ambulances, law enforcement vehicles, and fire fighting and 39
- 41 (5) "Executive director", the executive director of 42 the Missouri motor vehicle commission;

assistance vehicles;

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accessories for motor vehicles;

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- 43 (6) "Manufacturer", any person engaged in the
  44 manufacturing, assembling or modification of new motor
  45 vehicles or trailers as a regular business, including a
  46 person, partnership or corporation which acts for and is
  47 under the control of a manufacturer or assembly in
  48 connection with the distribution of motor vehicles or
- 50 (7) "Motor vehicle broker", a person who holds himself 51 out through solicitation, advertisement, or otherwise as one 52 who offers to arrange a transaction involving the retail 53 sale of a motor vehicle, and who is not:
- 54 (a) A dealer, or any agent, or any employee of a 55 dealer when acting on behalf of a dealer;
- (b) A manufacturer, or any agent, or employee of amanufacturer when acting on behalf of a manufacturer;
- (c) The owner of the vehicle involved in the transaction; or
  - (d) A public motor vehicle auction or wholesale motor vehicle auction where buyers are licensed dealers in this or any other jurisdiction;
- "Motor vehicle dealer" or "dealer", any person 63 who, for commission or with an intent to make a profit or 64 gain of money or other thing of value, sells, barters, 65 exchanges, leases or rents with the option to purchase, or 66 who offers or attempts to sell or negotiates the sale of 67 motor vehicles or trailers whether or not the motor vehicles 68 69 or trailers are owned by such person; provided, however, an individual auctioneer or auction conducted by an auctioneer 70 71 licensed pursuant to chapter 343 shall not be included 72 within the definition of a motor vehicle dealer. of eight or more motor vehicles or trailers in any calendar 73

year shall be required as evidence that such person is

75 engaged in the motor vehicle business and is eligible for

76 licensure as a motor vehicle dealer under sections 301.550

- 77 to 301.580. Any licensed motor vehicle dealer failing to
- 78 meet the minimum vehicle sales requirements as referenced in
- 79 this subsection shall not be qualified to renew his or her
- 80 license for one year. To be eligible for license renewal,
- 81 applicants shall meet the minimum requirement of eight sales
- 82 per year;
- 83 (9) "New motor vehicle", any motor vehicle being
- 84 transferred for the first time from a manufacturer,
- 85 distributor or new vehicle dealer which has not been
- 86 registered or titled in this state or any other state and
- 87 which is offered for sale, barter or exchange by a dealer
- 88 who is franchised to sell, barter or exchange that
- 89 particular make of motor vehicle. The term "new motor
- 90 vehicle" shall not include manufactured homes, as defined in
- 91 section 700.010;
- 92 (10) "New motor vehicle franchise dealer", any motor
- 93 vehicle dealer who has been franchised to deal in a certain
- 94 make of motor vehicle by the manufacturer or distributor of
- 95 that make and motor vehicle and who may, in line with
- 96 conducting his business as a franchise dealer, sell, barter
- 97 or exchange used motor vehicles;
- 98 (11) "Person" includes an individual, a partnership,
- 99 corporation, an unincorporated society or association, joint
- 100 venture or any other entity;
- 101 (12) "Powersport dealer", any motor vehicle dealer who
- 102 sells, either pursuant to a franchise agreement or
- 103 otherwise, primarily motor vehicles including but not
- 104 limited to motorcycles, all-terrain vehicles, and personal
- 105 watercraft, as those terms are defined in this chapter and
- 106 chapter 306;

107 (13) "Public motor vehicle auction", any person, firm 108 or corporation who takes possession of a motor vehicle 109 whether by consignment, bailment or any other arrangement, except by title, for the purpose of selling motor vehicles 110 at a public auction by a licensed auctioneer; 111 112 "Recreational motor vehicle dealer", a dealer of new or used motor vehicles designed, constructed or 113 114 substantially modified for use as temporary housing quarters, including sleeping and eating facilities which are 115 116 either permanently attached to the motor vehicle or attached 117 to a unit which is securely attached to the motor vehicle; "Storage lot", an area within the same city or 118 (15)119 county where a dealer may store excess vehicle inventory; 120 "Trailer dealer", any person selling, either (16)121 exclusively or otherwise, trailers as defined in section 122 301.010. A trailer dealer may acquire a motor vehicle for 123 resale only as a trade-in for a trailer. Notwithstanding the provisions of section 301.010 and section 301.069, 124 125 trailer dealers may purchase one driveaway license plate to display such motor vehicle for demonstration purposes. 126 sale of six or more trailers in any calendar year shall be 127 required as evidence that such person is engaged in the 128 trailer business and is eligible for licensure as a trailer 129 130 dealer under sections 301.550 to 301.580. Any licensed 131 trailer dealer failing to meet the minimum trailer and 132 vehicle sales requirements as referenced in this subsection shall not be qualified to renew his or her license for one 133 134 year. Applicants who reapply after the one-year period shall meet the requirement of six sales per year; 135 136 "Used motor vehicle", any motor vehicle which is not a new motor vehicle, as defined in sections 301.550 to 137

301.580, and which has been sold, bartered, exchanged or

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given away or which may have had a title issued in this
state or any other state, or a motor vehicle so used as to
be what is commonly known as a secondhand motor vehicle. In
the event of an assignment of the statement of origin from
an original franchise dealer to any individual or other
motor vehicle dealer other than a new motor vehicle
franchise dealer of the same make, the vehicle so assigned

- 146 shall be deemed to be a used motor vehicle and a certificate
- 147 of ownership shall be obtained in the assignee's name. The
- 148 term "used motor vehicle" shall not include manufactured
- homes, as defined in section 700.010;
- 150 (18) "Used motor vehicle dealer", any motor vehicle 151 dealer who is not a new motor vehicle franchise dealer;
- 152 (19) "Vessel", every boat and watercraft defined as a vessel in section 306.010;
- 154 (20) "Vessel trailer", any trailer, as defined by
  155 section 301.010 which is designed and manufactured for the
  156 purposes of transporting vessels;
- 157 (21) "Wholesale motor vehicle auction", any person,
  158 firm or corporation in the business of providing auction
  159 services solely in wholesale transactions at its established
  160 place of business in which the purchasers are motor vehicle
  161 dealers licensed by this or any other jurisdiction, and
  162 which neither buys, sells nor owns the motor vehicles it
  163 auctions in the ordinary course of its business. Except as
- 164 required by law with regard to the auction sale of a
- 165 government-owned motor vehicle, a wholesale motor vehicle
- 166 auction shall not provide auction services in connection
- 167 with the retail sale of a motor vehicle;
- 168 (22) "Wholesale motor vehicle dealer", a motor vehicle
- 169 dealer who sells motor vehicles only to other new motor

- 170 vehicle franchise dealers or used motor vehicle dealers or
- 171 via auctions limited to other dealers of any class.
- 172 2. For purposes of sections 301.550 to 301.580,
- 173 neither the term motor vehicle nor the term trailer shall
- include manufactured homes, as defined in section 700.010.
- 3. Dealers shall be divided into classes as follows:
- 176 (1) Boat dealers;
- 177 (2) Franchised new motor vehicle dealers;
- 178 (3) Used motor vehicle dealers;
- 179 (4) Wholesale motor vehicle dealers;
- 180 (5) Recreational motor vehicle dealers;
- 181 (6) Historic motor vehicle dealers;
- 182 (7) Classic motor vehicle dealers;
- 183 (8) Powersport dealers; and
- 184 (9) Trailer dealers.
  - 301.552. 1. There is hereby created within the
  - 2 department of revenue the "Missouri Motor Vehicle
  - 3 Commission", which shall be responsible for the licensing of
  - 4 all manufacturers, motor vehicle dealers, boat dealers,
  - 5 wholesale motor vehicle auctions, public motor vehicle
  - 6 auctions, and wholesale motor vehicle dealers under the
  - 7 provisions of sections 301.550 to 301.580 and the rules and
  - 8 regulations which it may adopt.
  - 9 2. All the powers and duties of the department of
- 10 revenue under sections 301.550 to 301.580 are transferred by
- 11 type III transfer, as provided in the Omnibus State
- 12 Reorganization Act of 1974, to the motor vehicle
- 13 commission. Members of the commission shall be appointed by
- 14 the governor, and the rules and regulations adopted by the
- department prior to July 1, 2023, shall continue in effect
- until otherwise provided by the commission.

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17 3. The commission shall be comprised of seven members, to be appointed by the governor by and with the consent of 18 19 the senate, not more than four of whom shall be of the same political party. Each member of the commission shall be a 20 21 citizen of the United States, a resident of this state for 22 at least five years prior to the appointment, and not more 23 than two members of the commission shall have any pecuniary 24 interest in any motor vehicle dealership or boat dealership.

The membership of the commission shall be appointed

- 26 for a term of four years, except that from the first seven-27 member commission, the governor shall designate two members to serve a two-year term, two members to serve a three-year 28 term, and three members to serve a four-year term. 29 30 Thereafter, each member shall be appointed for a four-year 31 Each member shall serve until the expiration of his 32 or her term or until a successor is appointed and 33 qualified. Any vacancy on the commission shall be filled by the governor, by and with the consent of the senate, for the 34 35 duration of the unexpired term.
  - 5. The commission shall elect its own chairman and secretary, each to serve for a term of one year. The commission shall meet at such times as it may prescribe, but shall meet at least once every two months. Special meetings may be held upon call of the chairman upon adequate notice given by the executive director to the members of the commission. To conduct business and constitute a meeting, a quorum of the commission must be present. Four members of the commission shall constitute a quorum. The members shall receive no salary or other compensation for their services as members, but shall receive their necessary and actual traveling and other expenses incurred while engaged in the discharge of their official duties.

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- 6. The commission shall have the authority to adopt an official seal, which shall be as follows: the official seal of the state of Missouri bordered by the inscription
  "Missouri Motor Vehicle Commission".
- 7. All orders or decisions of the commission shall be in writing, signed by the chairman, attested to by the executive director, and official seal affixed thereto.
- 56 8. The commission may employ an executive director to
  57 serve at its pleasure and such other personnel as the
  58 commission in its discretion deems necessary for the
  59 implementation of sections 301.550 to 301.580, other than
  60 those powers, duties, and functions relating to
  61 representation of the public before the administrative
  62 hearing commission.
- 63 9. The commission and the director of the department 64 of revenue shall cooperate with each other to carry out the 65 provisions of sections 301.550 to 301.580 in order to promote compliance with all laws, ordinances, and 66 67 administrative rules and regulations relating to the conduct of motor vehicle dealers, manufacturers, boat dealers, and 68 69 boat manufacturers. Nothing in sections 301.550 to 301.580 70 shall limit or restrain the enforcement powers of the 71 director of the department of revenue in matters not specifically granted to the commission. 72
  - 10. The commission shall have the authority to promulgate those rules and regulations necessary to perform the provisions of sections 301.550 to 301.580 and is vested with those powers and duties necessary and proper to enable it to fully and effectively carry out the provisions of sections 301.550 to 301.580. Any rule or portion of a rule, as that term is defined in section 536.010, that is created under the authority delegated in sections 301.550 to 301.580

shall become effective only if it complies with and is 81 82 subject to all of the provisions of chapter 536 and, if 83 applicable, section 536.028. Sections 301.550 to 301.580 and chapter 536 are nonseverable and if any of the powers 84 vested with the general assembly pursuant to chapter 536 to 85 86 review, to delay the effective date, or to disapprove and 87 annul a rule are subsequently held unconstitutional, then 88 the grant of rulemaking authority and any rule proposed or 89 adopted after August 28, 2022, shall be invalid and void.

301.555. Every official and employee of the

- 2 [department] commission and each person who provides
- 3 information to or otherwise participates in the operation of
- 4 the [department] commission shall be immune from civil
- 5 liability for such acts so long as the acts were performed
- 6 in good faith, without malice, and were reasonably related
- 7 to the scope of inquiry of the [department] commission.
  - 301.557. 1. The duties of the **executive** director
- 2 shall be prescribed by the commission and shall include, but
- 3 not be limited to:
- 4 (1) The supervision of the commission's office and
- 5 direction of the activities of the [department's]
- 6 commission's employees;
- 7 (2) Keeping custody of the [department's] commission's
- 8 official seal and affixing of this seal to all licenses and
- 9 orders issued by the [department] commission pursuant to
- 10 sections 301.550 to 301.580;
- 11 (3) The receipt and prompt disposition of all
- 12 correspondence or inquiries directed to the [department]
- 13 commission;
- 14 (4) [Maintaining] **Obtaining** a record of total number
- 15 of annual new motor vehicle sales by individual franchise
- 16 dealers and a separate record of total annual used motor

17 vehicle sales by individual motor vehicle dealers from the

18 director of revenue. These records will be available for

- 19 public inspection;
- 20 (5) Maintaining all minutes of the commission's
- 21 proceedings and being the custodian of the files and records
- of the [department] commission;
- 23 (6) The performance of any other duty required in the
- enforcement of sections 301.550 to 301.580.
- 25 2. The **executive** director shall receive complaints
- 26 concerning its licensee's business or professional
- 27 practices. The complaints shall be logged into record, the
- 28 record shall include at a minimum, the licensee's name, the
- 29 name of the complaining party, if given, the date of the
- 30 complaint and a brief statement of the complaint and its
- 31 ultimate disposition. Notwithstanding any provisions of law
- 32 to the contrary, such complaint shall be kept in confidence
- 33 by the **executive** director until such time as formal
- 34 proceedings are filed with the executive director, or the
- 35 **executive** director disposes of the complaint in accordance
- 36 with section 301.562; provided that upon inquiry from a
- 37 licensee against whom a complaint has been received, the
- 38 executive director shall acknowledge to the licensee that a
- 39 complaint has been made. The licensee shall have access to
- 40 all complaints and information contained therein.
  - 301.558. 1. A motor vehicle dealer, boat dealer, or
- 2 powersport dealer may fill in the blanks on standardized
- 3 forms in connection with the sale or lease of a new or used
- 4 motor vehicle, vessel, or vessel trailer if the motor
- 5 vehicle dealer, boat dealer, or powersport dealer does not
- 6 charge for the services of filling in the blanks or
- 7 otherwise charge for preparing documents.

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8 2. A motor vehicle dealer, boat dealer, or powersport 9 dealer may charge an administrative fee in connection with 10 the sale or lease of a new or used motor vehicle, vessel, or vessel trailer for the storage of documents or any other 11 administrative or clerical services not prohibited by this 12 section. A portion of the administrative fee may result in 13 14 profit to the motor vehicle dealer, boat dealer, or 15 powersport dealer.

- 3. (1) Ten percent of any fee authorized under this section and charged by motor vehicle dealers shall be remitted to the motor vehicle administration technology fund established in this subsection, for the development of the system specified in this subsection. Following the development of the system specified in this subsection, the executive director of the [department of revenue] Missouri motor vehicle commission shall notify motor vehicle dealers and implement the system, and the percentage of any fee authorized under this section required to be remitted to the fund shall be reduced to one percent, which shall be used for maintenance of the system. This subsection shall expire on January 1, 2037.
- 29 There is hereby created in the state treasury the "Motor Vehicle Administration Technology Fund", which shall 30 consist of money collected as specified in this subsection. 31 The state treasurer shall be custodian of the fund. 32 accordance with sections 30.170 and 30.180, the state 33 treasurer may approve disbursements. The fund shall be a 34 35 dedicated fund and money in the fund shall be used solely by 36 the department of revenue for the purpose of development and maintenance of a modernized, integrated system for the 37 titling of vehicles, issuance and renewal of vehicle 38 registrations, issuance and renewal of driver's licenses and 39

SB 971

identification cards, and perfection and release of liensand encumbrances on vehicles.

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- 42 (3) Notwithstanding the provisions of section 33.080 43 to the contrary, any moneys remaining in the fund at the end 44 of the biennium shall not revert to the credit of the 45 general revenue fund.
- 46 (4) The state treasurer shall invest moneys in the 47 fund in the same manner as other funds are invested. Any 48 interest and moneys earned on such investments shall be 49 credited to the fund.
- 50 No motor vehicle dealer, boat dealer, or powersport dealer that sells or leases new or used motor vehicles, 51 52 vessels, or vessel trailers and imposes an administrative fee of five hundred dollars or less in connection with the 53 sale or lease of a new or used vehicle, vessel, or vessel 54 trailer for the storage of documents or any other 55 administrative or clerical services shall be deemed to be 56 57 engaging in the unauthorized practice of law. The maximum 58 administrative fee permitted under this subsection shall be increased annually by an amount equal to the percentage 59 change in the annual average of the Consumer Price Index for 60 All Urban Consumers or its successor index, as reported by 61 the federal Bureau of Labor Statistics or its successor 62 agency, or by zero, whichever is greater. The director of 63 the department of revenue shall annually furnish the maximum 64 administrative fee determined under this section to the 65 secretary of state, who shall publish such value in the 66 67 Missouri Register as soon as practicable after January fourteenth of each year. 68
- 5. If an administrative fee is charged under this section, the same administrative fee shall be charged to all retail customers unless the fee is limited by the dealer's

franchise agreement to certain classes of customers. The
fee shall be disclosed on the retail buyer's order form as a
separate itemized charge.

6. A preliminary worksheet on which a sale price is 75 76 computed and that is shown to the purchaser, a retail 77 buyer's order form from the purchaser, or a retail 78 installment contract shall include, in reasonable proximity 79 to the place on the document where the administrative fee 80 authorized by this section is disclosed, the amount of the 81 administrative fee and the following notice in type that is boldfaced, capitalized, underlined, or otherwise 82 conspicuously set out from the surrounding written material: 83

84 "AN ADMINISTRATIVE FEE IS NOT AN OFFICIAL

FEE AND IS NOT REQUIRED BY LAW BUT MAY BE

CHARGED BY A DEALER. THIS ADMINISTRATIVE FEE

87 MAY RESULT IN A PROFIT TO DEALER. NO PORTION OF

THIS ADMINISTRATIVE FEE IS FOR THE DRAFTING,

PREPARATION, OR COMPLETION OF DOCUMENTS OR THE

PROVIDING OF LEGAL ADVICE. THIS NOTICE IS

91 REQUIRED BY LAW.".

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administrative fee charged in compliance with this section is not the unauthorized practice of law or the unauthorized business of law so long as the activity or service for which the fee is charged is in compliance with the provisions of this section and does not result in the waiver of any rights or remedies. Recognizing, however, that the judiciary is the sole arbitrator of what constitutes the practice of law, in the event that a court determines that an administrative fee charged in compliance with this section, and that does not waive any rights or remedies of the buyer, is the unauthorized practice of law or the unauthorized business of

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law, then no person who paid that administrative fee may recover said fee or treble damages, as permitted under section 484.020, and no person who charged that fee shall be

quilty of a misdemeanor, as provided under section 484.020. 107 1. It shall be unlawful for any person to 2 engage in business as or act as a motor vehicle dealer, boat 3 dealer, manufacturer, boat manufacturer, public motor 4 vehicle auction, wholesale motor vehicle auction or 5 wholesale motor vehicle dealer without first obtaining a 6 license from the [department] commission as required in sections 301.550 to 301.580. Any person who maintains or 7 operates any business wherein a license is required pursuant 8 9 to the provisions of sections 301.550 to 301.580, without such license, is quilty of a class A misdemeanor. Any 10 11

person committing a second violation of sections 301.550 to

301.580 shall be guilty of a class E felony.

2. All dealer licenses shall expire on December thirty-

2. All dealer licenses shall expire on December thirtyfirst of the designated license period. The [department]

commission shall notify each person licensed under sections
301.550 to 301.580 of the date of license expiration and the
amount of the fee required for renewal. The notice shall be
mailed at least ninety days before the date of license
expiration to the licensee's last known business address.

The executive director shall have the authority to issue
licenses valid for a period of up to two years and to
stagger the license periods for administrative efficiency
and equalization of workload, at the sole discretion of the
executive director.

3. Every manufacturer, boat manufacturer, motor vehicle dealer, wholesale motor vehicle dealer, wholesale motor vehicle auction, boat dealer or public motor vehicle auction shall make application to the [department]

29 commission for issuance of a license. The application shall 30 be on forms prescribed by the [department] commission and 31 shall be issued under the terms and provisions of sections 301.550 to 301.580 and require all applicants, as a 32 condition precedent to the issuance of a license, to provide 33 34 such information as the [department] commission may deem necessary to determine that the applicant is bona fide and 35 36 of good moral character, except that every application for a license shall contain, in addition to such information as 37 38 the [department] commission may require, a statement to the following facts: 39 The name and business address, not a post office 40 41 box, of the applicant and the fictitious name, if any, under which the applicant intends to conduct business, the 42 applicant's regular business hours, and a phone number and 43 email address where the applicant may be contacted during 44 regular business hours. If the applicant is a partnership, 45 46 the application shall list the name and residence address of 47 each partner, an indication of whether the partner is a 48 limited or general partner and the name under which the partnership business is to be conducted. In the event that 49 the applicant is a corporation, the application shall list 50 the names of the principal officers of the corporation and 51 the state in which it is incorporated. Each application 52 shall be verified by the oath or affirmation of the 53 54 applicant, if an individual, or in the event an applicant is 55 a partnership or corporation, then by a partner or officer; Whether the application is being made for 56 57 registration as a manufacturer, boat manufacturer, new motor vehicle franchise dealer, used motor vehicle dealer, 58 wholesale motor vehicle dealer, boat dealer, wholesale motor 59 vehicle auction or a public motor vehicle auction; 60

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- 61 When the application is for a new motor vehicle 62 franchise dealer, the application shall be accompanied by a 63 copy of the franchise agreement in the registered name of the dealership setting out the appointment of the applicant 64 65 as a franchise holder and it shall be signed by the manufacturer, or his authorized agent, or the distributor, 66 or his authorized agent, and shall include a description of 67 68 the make of all motor vehicles covered by the franchise. 69 The [department] commission shall not require a copy of the 70 franchise agreement to be submitted with each renewal application unless the applicant is now the holder of a 71 franchise from a different manufacturer or distributor from 72 73 that previously filed, or unless a new term of agreement has 74 been entered into:
- 75 (4) When the application is for a public motor vehicle 76 auction, that the public motor vehicle auction has met the 77 requirements of section 301.561.
- No insurance company, finance company, credit 78 union, savings and loan association, bank or trust company 79 80 shall be required to obtain a license from the [department] 81 commission in order to sell any motor vehicle, trailer or vessel repossessed or purchased by the company on the basis 82 of total destruction or theft thereof when the sale of the 83 84 motor vehicle, trailer or vessel is in conformance with applicable title and registration laws of this state. 85
  - 5. No person shall be issued a license to conduct a public motor vehicle auction or wholesale motor vehicle auction if such person has a violation of sections 301.550 to 301.580 or other violations of chapter 301, sections 407.511 to 407.556, or section 578.120 which resulted in a felony conviction or finding of guilt or a violation of any

SB 971 18

92 federal motor vehicle laws which resulted in a felony 93 conviction or finding of guilt.

301.560. 1. In addition to the application forms 2 prescribed by the [department] commission, each applicant 3 shall submit the following to the [department] commission: 4 Every application other than a renewal application for a motor vehicle franchise dealer shall include a 5 6 certification that the applicant has a bona fide established 7 place of business. Such application shall include an annual 8 certification that the applicant has a bona fide established place of business for the first three years and only for 9 every other year thereafter. The certification shall be 10 11 performed by a uniformed member of the Missouri state highway patrol or authorized or designated employee 12 stationed in the troop area in which the applicant's place 13 of business is located; except that in counties of the first 14 classification, certification may be performed by an officer 15 of a metropolitan police department when the applicant's 16 established place of business of distributing or selling motor vehicles or trailers is in the metropolitan area where the certifying metropolitan police officer is employed.

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20 When the application is being made for licensure as a boat

manufacturer or boat dealer, certification shall be 21

22 performed by a uniformed member of the Missouri state

highway patrol or authorized or designated employee 23

24 stationed in the troop area in which the applicant's place

of business is located or, if the applicant's place of 25

business is located within the jurisdiction of a 26

27 metropolitan police department in a first class county, by

an officer of such metropolitan police department. A bona 28

fide established place of business for any new motor vehicle 29

franchise dealer, used motor vehicle dealer, boat dealer, 30

31 powersport dealer, wholesale motor vehicle dealer, trailer 32 dealer, or wholesale or public auction shall be a permanent 33 enclosed building or structure, either owned in fee or leased and actually occupied as a place of business by the 34 35 applicant for the selling, bartering, trading, servicing, or exchanging of motor vehicles, boats, personal watercraft, or 36 trailers and wherein the public may contact the owner or 37 38 operator at any reasonable time, and wherein shall be kept 39 and maintained the books, records, files and other matters 40 required and necessary to conduct the business. applicant shall maintain a working telephone number during 41 the entire registration year which will allow the public, 42 the [department] commission, and law enforcement to contact 43 the applicant during regular business hours. The applicant 44 shall also maintain an email address during the entire 45 registration year which may be used for official 46 47 correspondence with the [department] commission. In order to qualify as a bona fide established place of business for 48 49 all applicants licensed pursuant to this section there shall be an exterior sign displayed carrying the name of the 50 business set forth in letters at least six inches in height 51 and clearly visible to the public and there shall be an area 52 or lot which shall not be a public street on which multiple 53 54 vehicles, boats, personal watercraft, or trailers may be displayed. The sign shall contain the name of the 55 56 dealership by which it is known to the public through advertising or otherwise, which need not be identical to the 57 name appearing on the dealership's license so long as such 58 name is registered as a fictitious name with the secretary 59 of state, has been approved by its line-make manufacturer in 60 writing in the case of a new motor vehicle franchise dealer 61 and a copy of such fictitious name registration has been 62

provided to the [department] commission. Dealers who sell 63 only emergency vehicles as defined in section 301.550 are 64 65 exempt from maintaining a bona fide place of business, including the related law enforcement certification 66 requirements, and from meeting the minimum yearly sales; 67 The initial application for licensure shall 68 69 include a photograph, not to exceed eight inches by ten 70 inches but no less than five inches by seven inches, showing the business building, lot, and sign. A new motor vehicle 71 72 franchise dealer applicant who has purchased a currently licensed new motor vehicle franchised dealership shall be 73 allowed to submit a photograph of the existing dealership 74 75 building, lot and sign but shall be required to submit a new photograph upon the installation of the new dealership sign 76 77 as required by sections 301.550 to 301.580. Applicants 78 shall not be required to submit a photograph annually unless 79 the business has moved from its previously licensed 80 location, or unless the name of the business or address has 81 changed, or unless the class of business has changed; Every applicant as a new motor vehicle franchise 82 dealer, a used motor vehicle dealer, a powersport dealer, a 83 wholesale motor vehicle dealer, trailer dealer, or boat 84 dealer shall furnish with the application a corporate surety 85 bond or an irrevocable letter of credit as defined in 86 section 400.5-102, issued by any state or federal financial 87 88 institution in the penal sum of fifty thousand dollars on a form approved by the [department] commission. The bond or 89 irrevocable letter of credit shall be conditioned upon the 90 91 dealer complying with the provisions of the statutes 92 applicable to new motor vehicle franchise dealers, used motor vehicle dealers, powersport dealers, wholesale motor 93

vehicle dealers, trailer dealers, and boat dealers, and the

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95 bond shall be an indemnity for any loss sustained by reason of the acts of the person bonded when such acts constitute 96 97 grounds for the suspension or revocation of the dealer's The bond shall be executed in the name of the 98 99 state of Missouri for the benefit of all aggrieved parties 100 or the irrevocable letter of credit shall name the state of 101 Missouri as the beneficiary; except, that the aggregate 102 liability of the surety or financial institution to the 103 aggrieved parties shall, in no event, exceed the amount of 104 the bond or irrevocable letter of credit. Additionally, 105 every applicant as a new motor vehicle franchise dealer, a 106 used motor vehicle dealer, a powersport dealer, a wholesale motor vehicle dealer, or boat dealer shall furnish with the 107 108 application a copy of a current dealer garage policy bearing 109 the policy number and name of the insurer and the insured. 110 The proceeds of the bond or irrevocable letter of credit 111 furnished by an applicant shall be paid upon receipt by the 112 [department] commission of a final judgment from a Missouri 113 court of competent jurisdiction against the principal and in favor of an aggrieved party. The proceeds of the bond or 114 irrevocable letter of credit furnished by an applicant shall 115 be paid at the order of the [department] commission and in 116 117 the amount determined by the [department] commission to any 118 buyer or interested lienholder up to the greater of the 119 amount required for the release of the purchase money lien 120 or the sales price paid by the buyer where a dealer has 121 failed to fulfill the dealer's obligations under an agreement to assign and deliver title to the buyer within 122 thirty days under a contract entered into pursuant to 123 124 subsection 5 of section 301.210. The [department] 125 commission shall direct release of the bond or irrevocable letter of credit proceeds upon presentation of a written 126

127 agreement entered into pursuant to subsection 5 of section 128 301.210, copies of the associated sales and finance 129 documents, and the affidavit or affidavits of the buyer or lienholder stating that the certificate of title with 130 131 assignment thereof has not been passed to the buyer within 132 thirty days of the date of the contract entered into under subsection 5 of section 301.210, that the dealer has not 133 134 fulfilled the agreement under the contract to repurchase the vehicle, that the buyer or the lienholder has notified the 135 136 dealer of the claim on the bond or letter of credit, and the amount claimed by the purchaser or lienholder. In addition, 137 prior to directing release and payment of the proceeds of a 138 bond or irrevocable letter of credit, the [department] 139 commission shall ensure that there is satisfactory evidence 140 141 to establish that the vehicle which is subject to the 142 written agreement has been returned by the buyer to the 143 dealer or that the buyer has represented to the [department] commission that the buyer will surrender possession of the 144 145 vehicle to the dealer upon payment of the proceeds of the 146 bond or letter of credit directed by the [department] 147 commission. Excepting ordinary wear and tear or mechanical failures not caused by the buyer, the amount of proceeds to 148 be paid to the buyer under the bond or irrevocable letter of 149 150 credit shall be reduced by an amount equivalent to any 151 damage, abuse, or destruction incurred by the vehicle while 152 the vehicle was in the buyer's possession as agreed between the buyer and the dealer. The dealer may apply to a court 153 of competent jurisdiction to contest the claim on the bond 154 or letter of credit, including the amount of the claim and 155 156 the amount of any adjustment for any damage, abuse, or 157 destruction, by filing a petition with the court within thirty days of the notification by the buyer or lienholder. 158

159 If the dealer does not fulfill the agreement or file a 160 petition to request judicial relief from the terms of the 161 agreement or contest the amount of the claim, the bond or letter of credit shall be released by the [department] 162 commission and directed paid in the amount or amounts 163 164 presented by the lienholder or buyer; 165 Payment of all necessary license fees as 166 established by the [department] commission. In establishing 167 the amount of the annual license fees, the [department] 168 commission shall, as near as possible, produce sufficient total income to offset operational expenses of the 169 170 [department] commission relating to the administration of 171 sections 301.550 to 301.580. All fees payable pursuant to 172 the provisions of sections 301.550 to 301.580, other than 173 those fees collected for the issuance of dealer plates or 174 certificates of number collected pursuant to subsection 6 of 175 this section, shall be collected by the [department] commission for deposit in the state treasury to the credit 176 of the "Motor Vehicle Commission Fund", which is hereby 177 The motor vehicle commission fund shall be 178 created. administered by the Missouri [department of revenue] motor 179 vehicle commission. The provisions of section 33.080 to the 180 contrary notwithstanding, money in such fund shall not be 181 182 transferred and placed to the credit of the general revenue 183 fund until the amount in the motor vehicle commission fund at the end of the biennium exceeds two times the amount of 184 the appropriation from such fund for the preceding fiscal 185 year or, if the [department] commission requires permit 186 renewal less frequently than yearly, then three times the 187 188 appropriation from such fund for the preceding fiscal year. The amount, if any, in the fund which shall lapse is that 189

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amount in the fund which exceeds the multiple of the appropriation from such fund for the preceding fiscal year.

- 2. In the event a new vehicle manufacturer, boat manufacturer, motor vehicle dealer, wholesale motor vehicle dealer, boat dealer, powersport dealer, wholesale motor vehicle auction, trailer dealer, or a public motor vehicle auction submits an application for a license for a new business and the applicant has complied with all the provisions of this section, the [department] commission shall make a decision to grant or deny the license to the applicant within eight working hours after receipt of the dealer's application, notwithstanding any rule of the [department] commission.
- 203 Except as otherwise provided in subsection 6 of 204 this section, upon the initial issuance of a license by the 205 [department] commission, the [department] commission shall 206 assign a distinctive dealer license number or certificate of 207 number to the applicant and the [department] commission 208 shall issue one number plate or certificate bearing the distinctive dealer license number or certificate of number 209 and two additional number plates or certificates of number 210 within eight working hours after presentment of the 211 application and payment by the applicant of a fee of fifty 212 213 dollars for the first plate or certificate and ten dollars 214 and fifty cents for each additional plate or certificate. Upon renewal, the [department] commission shall issue the 215 distinctive dealer license number or certificate of number 216 as quickly as possible. The issuance of such distinctive 217 dealer license number or certificate of number shall be in 218 219 lieu of registering each motor vehicle, trailer, vessel or 220 vessel trailer dealt with by a boat dealer, boat manufacturer, manufacturer, public motor vehicle auction, 221

wholesale motor vehicle dealer, wholesale motor vehicle auction or new or used motor vehicle dealer. The license plates described in this section shall be made with fully reflective material with a common color scheme and design, shall be clearly visible at night, and shall be aesthetically attractive, as prescribed by section 301.130.

4. Notwithstanding any other provision of the law to the contrary, the [department] commission shall assign the following distinctive dealer license numbers to:

231 232	New motor vehicle franchise dealers	D-0 through D-999
233 234	New powersport dealers	D-1000 through D- 1999
235 236	Used motor vehicle and used powersport dealers	D-2000 through D- 9999
237 238	Wholesale motor vehicle dealers	W-0 through W-1999
239 240	Wholesale motor vehicle auctions	WA-0 through WA-999
241 242	New and used trailer dealers	T-0 through T-9999
243 244	Motor vehicle, trailer, and boat manufacturers	DM-0 through DM-999
245 246	Public motor vehicle auctions	A-0 through A-1999
247 248	Boat dealers	M-0 through M-9999
249 250	New and used recreational motor vehicle dealers	RV-0 through RV-999

For purposes of this subsection, qualified transactions 251 shall include the purchase of salvage titled vehicles by a 252 253 licensed salvage dealer. A used motor vehicle dealer who 254 also holds a salvage dealer's license shall be allowed one 255 additional plate or certificate number per fifty-unit qualified transactions annually. In order for salvage 256 dealers to obtain number plates or certificates under this 257 section, dealers shall submit to the [department of revenue] 258 259 commission on August first of each year a statement 260 certifying, under penalty of perjury, the dealer's number of purchases during the reporting period of July first of the 261 262 immediately preceding year to June thirtieth of the present The provisions of this subsection shall become 263 effective on the date the [director of the department of 264 revenue] executive director of the Missouri motor vehicle 265 commission begins to reissue new license plates under 266 section 301.130, or on December 1, 2008, whichever occurs 267 268 first. If the executive director [of revenue] begins 269 reissuing new license plates under the authority granted 270 under section 301.130 prior to December 1, 2008, the 271 executive director [of the department of revenue] 272 notify the revisor of statutes of such fact. 5. Upon the sale of a currently licensed motor vehicle 273 274 dealership the [department] commission shall, upon request, authorize the new approved dealer applicant to retain the 275 276 selling dealer's license number and shall cause the new dealer's records to indicate such transfer. If the new 277 approved dealer applicant elects not to retain the selling 278 279 dealer's license number, the [department] commission shall issue the new dealer applicant a new dealer's license number 280

281 and an equal number of plates or certificates as the 282 [department] commission had issued to the selling dealer. 283 In the case of motor vehicle dealers, the 284 [department] commission shall issue one number plate bearing 285 the distinctive dealer license number and may issue one 286 additional number plate to the applicant upon payment by the 287 dealer of a fifty dollar fee for the number plate bearing 288 the distinctive dealer license number and ten dollars and 289 fifty cents for the additional number plate. The 290 [department] commission may issue a third plate to the motor vehicle dealer upon completion of the dealer's fifteenth 291 qualified transaction and payment of a fee of ten dollars 292 and fifty cents. In the case of new motor vehicle 293 294 manufacturers, powersport dealers, recreational motor 295 vehicle dealers, and trailer dealers, the [department] 296 commission shall issue one number plate bearing the 297 distinctive dealer license number and may issue two 298 additional number plates to the applicant upon payment by 299 the manufacturer or dealer of a fifty dollar fee for the number plate bearing the distinctive dealer license number 300 and ten dollars and fifty cents for each additional number 301 plate. Boat dealers and boat manufacturers shall be 302 entitled to one certificate of number bearing such number 303 304 upon the payment of a fifty dollar fee. Additional number 305 plates and as many additional certificates of number may be 306 obtained upon payment of a fee of ten dollars and fifty 307 cents for each additional plate or certificate. New motor vehicle manufacturers shall not be issued or possess more 308 309 than three hundred forty-seven additional number plates or 310 certificates of number annually. New and used motor vehicle

dealers, powersport dealers, wholesale motor vehicle

dealers, boat dealers, and trailer dealers are limited to

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313 one additional plate or certificate of number per ten-unit 314 qualified transactions annually. New and used recreational 315 motor vehicle dealers are limited to two additional plates or certificate of number per ten-unit qualified transactions 316 annually for their first fifty transactions and one 317 additional plate or certificate of number per ten-unit 318 qualified transactions thereafter. An applicant seeking the 319 320 issuance of an initial license shall indicate on his or her 321 initial application the applicant's proposed annual number of sales in order for the **executive** director to issue the 322 appropriate number of additional plates or certificates of 323 number. A motor vehicle dealer, trailer dealer, boat 324 325 dealer, powersport dealer, recreational motor vehicle 326 dealer, motor vehicle manufacturer, boat manufacturer, or 327 wholesale motor vehicle dealer obtaining a distinctive 328 dealer license plate or certificate of number or additional 329 license plate or additional certificate of number, 330 throughout the calendar year, shall be required to pay a fee 331 for such license plates or certificates of number computed on the basis of one-twelfth of the full fee prescribed for 332 the original and duplicate number plates or certificates of 333 number for such dealers' licenses, multiplied by the number 334 of months remaining in the licensing period for which the 335 336 dealer or manufacturers shall be required to be licensed. 337 In the event of a renewing dealer, the fee due at the time 338 of renewal shall not be prorated. Wholesale and public auctions shall be issued a certificate of dealer 339 registration in lieu of a dealer number plate. In order for 340 dealers to obtain number plates or certificates under this 341 342 section, dealers shall submit to the [department of revenue] 343 commission on August first of each year a statement certifying, under penalty of perjury, the dealer's number of 344

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sales during the reporting period of July first of the immediately preceding year to June thirtieth of the present year.

- 7. The plates issued pursuant to subsection 3 or 6 of 348 this section may be displayed on any motor vehicle owned by 349 350 a new motor vehicle manufacturer. The plates issued pursuant to subsection 3 or 6 of this section may be 351 352 displayed on any motor vehicle or trailer owned and held for 353 resale by a motor vehicle dealer for use by a customer who 354 is test driving the motor vehicle, for use by any customer 355 while the customer's vehicle is being serviced or repaired by the motor vehicle dealer, for use and display purposes 356 357 during, but not limited to, parades, private events, 358 charitable events, or for use by an employee or officer, but 359 shall not be displayed on any motor vehicle or trailer hired 360 or loaned to others or upon any regularly used service or 361 wrecker vehicle. Motor vehicle dealers may display their dealer plates on a tractor, truck or trailer to demonstrate 362 a vehicle under a loaded condition. Trailer dealers may 363 display their dealer license plates in like manner, except 364 such plates may only be displayed on trailers owned and held 365 for resale by the trailer dealer. 366
  - 8. The certificates of number issued pursuant to subsection 3 or 6 of this section may be displayed on any vessel or vessel trailer owned and held for resale by a boat manufacturer or a boat dealer, and used by a customer who is test driving the vessel or vessel trailer, or is used by an employee or officer on a vessel or vessel trailer only, but shall not be displayed on any motor vehicle owned by a boat manufacturer, boat dealer, or trailer dealer, or vessel or vessel trailer hired or loaned to others or upon any regularly used service vessel or vessel trailer. Boat

dealers and boat manufacturers may display their certificate
of number on a vessel or vessel trailer when transporting a
vessel or vessels to an exhibit or show.

- 9. If any law enforcement officer has probable cause to believe that any license plate or certificate of number issued under subsection 3 or 6 of this section is being misused in violation of subsection 7 or 8 of this section, the license plate or certificate of number may be seized and surrendered to the [department] commission.
- motor vehicle dealer's license shall be accompanied by proof that the applicant, within the last twelve months, has completed an educational seminar course approved by the [department] commission as prescribed by subdivision (2) of this subsection. Wholesale and public auto auctions and applicants currently holding a new or used license for a separate dealership shall be exempt from the requirements of this subsection. The provisions of this subsection shall not apply to current new motor vehicle franchise dealers or motor vehicle leasing agencies or applicants for a new motor vehicle franchise or a motor vehicle leasing agency. The provisions of this subsection shall not apply to used motor vehicle dealers who were licensed prior to August 28, 2006.
  - (2) The educational seminar shall include, but is not limited to, the dealer requirements of sections 301.550 to 301.580, the rules promulgated to implement, enforce, and administer sections 301.550 to 301.580, and any other rules and regulations promulgated by the [department] commission.

301.562. 1. The [department] commission may refuse to issue or renew any license required pursuant to sections
301.550 to 301.580 for any one or any combination of causes stated in subsection 2 of this section. The [department]

5 commission shall notify the applicant or licensee in writing

- 6 at his or her last known address of the reasons for the
- 7 refusal to issue or renew the license and shall advise the
- 8 applicant or licensee of his or her right to file a
- 9 complaint with the administrative hearing commission as
- 10 provided by chapter 621.
- 11 2. The [department] commission may cause a complaint
- 12 to be filed with the administrative hearing commission as
- 13 provided by chapter 621 against any holder of any license
- issued under sections 301.550 to 301.580 for any one or any
- 15 combination of the following causes:
- 16 (1) The applicant or license holder was previously the
- 17 holder of a license issued under sections 301.550 to
- 18 301.580, which license was revoked for cause and never
- 19 reissued by the [department] commission, or which license
- 20 was suspended for cause and the terms of suspension have not
- 21 been fulfilled;
- 22 (2) The applicant or license holder was previously a
- 23 partner, stockholder, director or officer controlling or
- 24 managing a partnership or corporation whose license issued
- 25 under sections 301.550 to 301.580 was revoked for cause and
- 26 never reissued or was suspended for cause and the terms of
- 27 suspension have not been fulfilled;
- 28 (3) The applicant or license holder has, within ten
- 29 years prior to the date of the application, been finally
- 30 adjudicated and found guilty, or entered a plea of guilty or
- 31 nolo contendere, in a prosecution under the laws of any
- 32 state or of the United States, for any offense reasonably
- 33 related to the qualifications, functions, or duties of any
- 34 business licensed under sections 301.550 to 301.580; for any
- 35 offense, an essential element of which is fraud, dishonesty,

or an act of violence; or for any offense involving moral

- 37 turpitude, whether or not sentence is imposed;
- 38 (4) Use of fraud, deception, misrepresentation, or
- 39 bribery in securing any license issued pursuant to sections
- 40 301.550 to 301.580;
- 41 (5) Obtaining or attempting to obtain any money,
- 42 commission, fee, barter, exchange, or other compensation by
- 43 fraud, deception, or misrepresentation;
- 44 (6) Violation of, or assisting or enabling any person
- 45 to violate any provisions of this chapter and chapters 143,
- 46 144, 306, 307, 407, 578, and 643 or of any lawful rule or
- 47 regulation adopted pursuant to this chapter and chapters
- 48 143, 144, 306, 307, 407, 578, and 643;
- 49 (7) The applicant or license holder has filed an
- 50 application for a license which, as of its effective date,
- 51 was incomplete in any material respect or contained any
- 52 statement which was, in light of the circumstances under
- 53 which it was made, false or misleading with respect to any
- 54 material fact;
- 55 (8) The applicant or license holder has failed to pay
- 56 the proper application or license fee or other fees required
- 57 pursuant to this chapter or chapter 306 or fails to
- 58 establish or maintain a bona fide place of business;
- 59 (9) Uses or permits the use of any special license or
- 60 license plate assigned to the license holder for any purpose
- other than those permitted by law;
- 62 (10) The applicant or license holder is finally
- 63 adjudged insane or incompetent by a court of competent
- 64 jurisdiction;
- 65 (11) Use of any advertisement or solicitation which is
- 66 false;

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67 (12) Violations of sections 407.511 to 407.556, 68 section 578.120, which resulted in a conviction or finding 69 of guilt or violation of any federal motor vehicle laws 70 which result in a conviction or finding of guilt.

- 3. Any such complaint shall be filed within one year of the date upon which the [department] commission receives notice of an alleged violation of an applicable statute or regulation. After the filing of such complaint, the proceedings shall, except for the matters set forth in subsection 5 of this section, be conducted in accordance with the provisions of chapter 621. Upon a finding by the administrative hearing commission that the grounds, provided in subsection 2 of this section, for disciplinary action are met, the [department] commission may, singly or in combination, refuse to issue the person a license, issue a license for a period of less than two years, issue a private reprimand, place the person on probation on such terms and conditions as the [department] commission deems appropriate for a period of one day to five years, suspend the person's license from one day to six days, or revoke the person's license for such period as the [department] commission deems appropriate. The applicant or licensee shall have the right to appeal the decision of the administrative hearing commission and [department] commission in the manner provided in chapter 536.
- 4. Upon the suspension or revocation of any person's license issued under sections 301.550 to 301.580, the [department] commission shall recall any distinctive number plates that were issued to that licensee. If any licensee who has been suspended or revoked shall neglect or refuse to surrender his or her license or distinctive number license plates issued under sections 301.550 to 301.580, the

shall be a class A misdemeanor.

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executive director shall direct any agent or employee of the 99 100 [department] commission or any law enforcement officer, to 101 secure possession thereof and return such items to the 102 executive director. For purposes of this subsection, a "law 103 enforcement officer" means any member of the highway patrol, 104 any sheriff or deputy sheriff, or any peace officer certified under chapter 590 acting in his or her official 105 106 capacity. Failure of the licensee to surrender his or her 107 license or distinctive number license plates upon demand by 108 the executive director, any agent or employee of the 109 [department] commission, or any law enforcement officer

- 5. Notwithstanding the foregoing provisions of this section, the following events or acts by the holder of any license issued under sections 301.550 to 301.580 are deemed to present a clear and present danger to the public welfare and shall be considered cause for suspension or revocation of such license under the procedure set forth in subsection 6 of this section, at the discretion of the **executive** director:
- 119 (1) The expiration or revocation of any corporate
  120 surety bond or irrevocable letter of credit, as required by
  121 section 301.560, without submission of a replacement bond or
  122 letter of credit which provides coverage for the entire
  123 period of licensure;
- 124 (2) The failure to maintain a bona fide established 125 place of business as required by section 301.560;
- 126 (3) Criminal convictions as set forth in subdivision 127 (3) of subsection 2 of this section; or
- 128 (4) Three or more occurrences of violations which have 129 been established following proceedings before the 130 administrative hearing commission under subsection 3 of this

- 131 section, or which have been established following
- 132 proceedings before the **executive** director under subsection 6
- of this section, of this chapter and chapters 143, 144, 306,
- 134 307, 578, and 643 or of any lawful rule or regulation
- adopted under this chapter and chapters 143, 144, 306, 307,
- 136 578, and 643, not previously set forth herein.
- 137 6. (1) Any license issued under sections 301.550 to
- 138 301.580 may be suspended or revoked, following an
- 139 evidentiary hearing before the **executive** director or his or
- 140 her designated hearing officer, if affidavits or sworn
- 141 testimony by an authorized agent of the [department]
- 142 commission alleges the occurrence of any of the events or
- 143 acts described in subsection 5 of this section.
- 144 (2) For any license which the [department] commission
- 145 believes may be subject to suspension or revocation under
- 146 this subsection, the **executive** director shall immediately
- 147 issue a notice of hearing to the licensee of record. The
- 148 **executive** director's notice of hearing:
- 149 (a) Shall be served upon the licensee personally or by
- 150 first class mail to the dealer's last known address, as
- 151 registered with the **executive** director;
- (b) Shall be based on affidavits or sworn testimony
- 153 presented to the **executive** director, and shall notify the
- 154 licensee that such information presented therein constitutes
- 155 cause to suspend or revoke the licensee's license;
- 156 (c) Shall provide the licensee with a minimum of ten
- 157 days' notice prior to hearing;
- 158 (d) Shall specify the events or acts which may provide
- 159 cause for suspension or revocation of the license, and shall
- 160 include with the notice a copy of all affidavits, sworn
- 161 testimony or other information presented to the executive
- 162 director which support discipline of the license; and

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163 (e) Shall inform the licensee that he or she has the
164 right to attend the hearing and present any evidence in his
165 or her defense, including evidence to show that the event or
166 act which may result in suspension or revocation has been
167 corrected to the **executive** director's satisfaction, and that
168 he or she may be represented by counsel at the hearing.

- At any hearing before the **executive** director conducted under this subsection, the executive director or his or her designated hearing officer shall consider all evidence relevant to the issue of whether the license should be suspended or revoked due to the occurrence of any of the acts set forth in subsection 5 herein. Within twenty business days after such hearing, the executive director or his or her designated hearing officer shall issue a written order, with findings of fact and conclusions of law, which either grants or denies the issuance of an order of suspension or revocation. The suspension or revocation shall be effective ten days after the date of the order. The written order of the executive director or his or her hearing officer shall be the final decision of the executive director and shall be subject to judicial review under the provisions of chapter 536.
- (4) Notwithstanding the provisions of this chapter or chapter 610 or 621 to the contrary, the proceedings under this subsection shall be closed and no order shall be made public until it is final, for purposes of appeal.
- 7. In lieu of acting under subsection 2 or 6 of this section, the [department of revenue] commission may enter into an agreement with the holder of the license to ensure future compliance with sections 301.210, 301.213, 307.380, sections 301.217 to 301.229, and sections 301.550 to 301.580. Such agreement may include an assessment fee not

SB 971 37

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195 to exceed five hundred dollars per violation or five 196 thousand dollars in the aggregate unless otherwise permitted 197 by law, probation terms and conditions, and other requirements as may be deemed appropriate by the [department] 198 199 of revenue] commission and the holder of the license. 200 fees collected by the [department of revenue] commission under this subsection shall be deposited into the motor 201 202 vehicle commission fund created in section 301.560. 301.563. 1. The [department] commission or its 2 designated representative may issue process, subpoena witnesses, administer oaths, examine books and papers, and 3 require the production thereof, and cause the deposition of 4 5 any witness to be taken and the costs thereof paid as other costs under sections 301.550 to 301.580. Any party may 6 7 process to compel the attendance of witnesses and the 8 production of books and papers, and at his own cost to take 9 and use depositions in like manner as in civil cases in the 10 circuit court. The subpoena shall extend to all parts of 11 the state, and may be served as in civil actions in the circuit court, but the costs of the service shall be as in 12 other civil actions. Each witness shall receive the fees 13 and mileage prescribed by law in civil cases, but the same 14 shall not be allowed as costs to the party in whose behalf 15 the witness was summoned unless the person who conducts the 16 hearing certifies that the testimony of the witness was 17 18 necessary. All costs under this section shall be approved by the [department] commission and paid out of the Missouri 19 motor vehicle commission fund established in section 20 301.560, except that if the [department] commission 21 22 determines that any proceedings are brought, prosecuted or defended without reasonable ground, it may assess the whole

- 24 cost of the proceedings upon the party who brought,
- 25 prosecuted or defended the proceedings.
- 26 2. If any person subpoenaed to appear at any hearing
- 27 or proceeding fails to obey the command of such subpoena
- 28 without reasonable cause or if any person attending a
- 29 hearing or proceeding shall, without reasonable cause,
- 30 refuse to be sworn or to be examined or to answer a question
- 31 or to produce a book or paper or to subscribe or swear to
- 32 his deposition, such person is guilty of a class B
- 33 misdemeanor and on conviction thereof shall be punished by a
- 34 fine of not more than five hundred dollars, or by
- 35 imprisonment in the county jail for not more than one year,
- or by both such fine and imprisonment, and in the case of a
- 37 continuing violation, each day's continuance thereof shall
- 38 be a separate and distinct offense.
  - 301.564. 1. Any person or his agent licensed or
- 2 registered as a manufacturer, motor vehicle dealer,
- 3 wholesale motor vehicle dealer, boat dealer, wholesale motor
- 4 vehicle auction or a public motor vehicle auction pursuant
- 5 to the provisions of sections 301.550 to 301.580 shall
- 6 permit an employee of the [department of revenue] commission
- 7 or any law enforcement official to inspect, during normal
- 8 business hours, any of the following documents which are in
- 9 his possession or under his custody or control:
- 10 (1) Any title to any motor vehicle or vessel;
- 11 (2) Any application for title to any motor vehicle or
- 12 vessel;
- 13 (3) Any affidavit provided pursuant to sections
- 14 301.550 to 301.580 or chapter 407;
- 15 (4) Any assignment of title to any motor vehicle or
- 16 vessel;

- 17 (5) Any disclosure statement or other document 18 relating to mileage or odometer readings required by the 19 laws of the United States or any other state;
- 20 (6) Any inventory and related documentation.
- 21 2. For purposes of this section, the term "law enforcement official" shall mean any of the following:
- 23 (1) Attorney general, or any person designated by him 24 to make such an inspection;
- 25 (2) Any prosecuting attorney or any person designated 26 by a prosecuting attorney to make such an inspection;
- 27 (3) Any member or authorized or designated employee of the Missouri state highway patrol;
- 29 (4) Any sheriff or deputy sheriff;
- (5) Any peace officer certified pursuant to chapter590 acting in his official capacity.
  - 301.565. 1. Upon application by the [department]
- 2 commission, and the necessary burden having been met, a
- 3 court of general jurisdiction may grant an injunction,
- 4 restraining order or other order as may be appropriate to
- 5 enjoin a person from:
- 6 (1) Offering to engage or engaging in the performance
- 7 of any acts or practices for which a license is required
- 8 under the provisions of this chapter, upon a showing that
- 9 such acts or practices were performed or offered to be
- 10 performed without a license; or
- 11 (2) Violating any provision of this chapter, any rule
- 12 promulgated by the [department] commission pursuant to this
- chapter, subsection 1 of section 307.350, sections 407.511
- 14 to 407.556, or section 578.120.
- 15 2. Any action brought under this section shall be in
- 16 addition to and not in lieu of any remedy provided by this

17 chapter and may be brought concurrently with other actions

- 18 to enforce this chapter.
  - 301.566. 1. Except as provided in this section, it
- 2 shall be unlawful for a motor vehicle dealer to sell or
- 3 offer to sell any motor vehicle away from the dealer's
- 4 registered place of business.
- 5 2. The sale of vehicles at off-site sales shall be
- 6 limited to sales by a seller of vehicles used and titled
- 7 solely in its ordinary course of business, and such sales
- 8 shall be held in conjunction with a credit union and limited
- 9 to members of the credit union, thus constituting a private
- 10 sale to be advertised to members only.
- 11 3. Off-site sales by a seller of vehicles used and
- 12 titled solely in its ordinary course of business may also be
- 13 held in conjunction with other financial institutions
- 14 provided that any such sale event shall be held on the
- 15 premises of the financial institution, and sales shall be
- 16 limited to persons who were customers of the financial
- 17 institution prior to the date of the sale event. Off-site
- 18 sales held with such other financial institutions shall be
- 19 limited to one sale per year per institution.
- 20 4. A motor vehicle dealer may participate in up to two
- 21 off-premise motor vehicle shows or sales annually and
- 22 conduct sales of motor vehicles away from the dealer's
- 23 registered place of business, which for purposes of this
- 24 section shall be considered off-premise events provided the
- 25 following:
- 26 (1) The off-premise event shall be conducted for not
- 27 more than five consecutive days;
- 28 (2) The off-premise event shall not require any motor
- vehicle dealer participant to pay an unreasonably
- 30 prohibitive participation fee:

participate in the event;

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- (a) Participation fees may include those costs
  reasonably necessary for the off-premise event such as
  rental of real property and provision of insurance coverage;
- 34 (b) If a participation fee is required, the fee shall 35 be the same for all motor vehicle dealers participating in 36 the event, but in no event shall any participation fee 37 exceed five hundred dollars per participant;
- 38 (3) A majority of motor vehicle dealers within a class 39 of dealers described in subsection 3 of section 301.550 that 40 are located within the city or town in which the off-premise 41 event is situated participate in the event or are notified 42 via mail or electronic means and have the opportunity to
- 44 (4) A majority of motor vehicle dealers within a class 45 of dealers described in subsection 3 of section 301.550 that 46 are located within a ten-mile radius of the location of the 47 off-premise event participate in the event or are notified 48 via mail or electronic means and have the opportunity to 49 participate in the event;
- 50 (5) Notices provided pursuant to subdivisions (3) and
  51 (4) of this subsection shall be provided not less than forty52 five days before the off-premise event is to take place and
  53 invited dealers shall be given at least five business days
  54 to respond to the notice;
- 55 (6) The organizer of the off-premise event shall 56 provide a copy of the notices issued pursuant to 57 subdivisions (3) and (4) of this subsection to the **executive** 58 director at the time they are mailed or electronically 59 transmitted to the prospective participants; and
- 60 (7) No motor vehicle dealer shall participate in any 61 off-premise event that is more than ten miles from its 62 licensed location.

SB 971 42

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- 63 Provided the requirements of this section are met, 64 the [department] commission shall consider such events to be 65 proper in all respects and as if each dealer participant was conducting business at the dealer's usual business 66 location. Nothing contained in this section shall be 67 construed as applying to the sale of motor vehicles or 68 trailers through either a wholesale motor vehicle auction or 69 public motor vehicle auction. A recreational motor vehicle 70 71 dealer, as classified by subdivision (5) of subsection 3 of 72 section 301.550, may participate in an off-premise event
- 6. A recreational vehicle dealer, as that term is 75 defined in section 700.010, who is licensed in another state 76 77 may participate in recreational vehicle shows or exhibits 78 with recreational vehicles within this state in which less 79 than fifty dealers participate as exhibitors with permission of the dealer's licensed manufacturer if all of the 80 81 following conditions exist:

a city or town do not participate in the event.

even if a majority of recreational motor vehicle dealers in

- The show or exhibition has a minimum of ten 82 recreational vehicle dealers licensed as motor vehicle 83 dealers in this state; 84
- (2) More than fifty percent of the participating recreational vehicle dealers are licensed motor vehicle 87 dealers in this state; and
- The state in which the recreational vehicle is 88 licensed is a state contiguous to Missouri and the state 89 permits recreational vehicle dealers licensed in Missouri to 90 participate in recreational vehicle shows in such state 91 92 pursuant to conditions substantially equivalent to the conditions which are imposed on dealers from such state who 93 participate in recreational vehicle shows in Missouri. 94

their residence.

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- 95 7. A recreational vehicle dealer licensed in another state may participate in a vehicle show or exhibition in 96 97 Missouri which has, when it opens to the public, at least fifty dealers displaying recreational vehicles if the show 98 99 or exhibition is trade-oriented and is predominantly funded 100 by recreational vehicle manufacturers. All of the 101 participating dealers who are not licensed in Missouri shall 102 be licensed as recreational vehicle dealers by the state of
- 104 8. A recreational vehicle dealer licensed in another state who intends to participate in a vehicle show or 105 exhibition in this state shall send written notification of 106 such intended participation to the [department of revenue] 107 108 commission at least thirty days prior to the vehicle show or 109 exhibition. Upon receipt of such written notification, the 110 [department of revenue] commission shall make a 111 determination regarding compliance with the provisions of this section. If such recreational vehicle dealer would be 112 unable to participate in the vehicle show or exhibition in 113 this state pursuant to this section, the [department of 114 revenue] commission shall notify the recreational vehicle 115 dealer at least fifteen days prior to the vehicle show or 116 exhibition of the inability to participate in the vehicle 117 118 show or exhibition in this state.
- 9. The [department] commission may assess a fine of up to one thousand dollars for the off-premise sale or display of any motor vehicle in violation of this section.

301.570. 1. It shall be unlawful for any person,
partnership, corporation, company or association, unless the
seller is a financial institution, or is selling repossessed
motor vehicles or is disposing of vehicles used and titled
solely in its ordinary course of business or is a collector

6 of antique motor vehicles, to sell or display with an intent

- 7 to sell six or more motor vehicles in a calendar year,
- 8 except when such motor vehicles are registered in the name
- 9 of the seller, unless such person, partnership, corporation,
- 10 company or association is:
- 11 (1) Licensed as a motor vehicle dealer by the
- 12 [department] commission under the provisions of sections
- 301.550 to 301.580;
- 14 (2) Exempt from licensure as a motor vehicle dealer
- 15 pursuant to subsection 4 of section 301.559;
- 16 (3) Selling commercial motor vehicles with a gross
- 17 weight of at least nineteen thousand five hundred pounds,
- 18 but only with respect to such commercial motor vehicles;
- 19 (4) An auctioneer, acting at the request of the owner
- 20 at an auction, when such auction is not a public motor
- 21 vehicle auction.
- 2. Any person, partnership, corporation, company or
- 23 association that has reason to believe that the provisions
- 24 of this section are being violated shall file a complaint
- 25 with the prosecuting attorney in the county in which the
- 26 violation occurred. The prosecuting attorney shall
- 27 investigate the complaint and take appropriate action.
- 28 3. For the purposes of sections 301.550 to 301.580,
- 29 the sale, barter, exchange, lease or rental with option to
- 30 purchase of six or more motor vehicles in a calendar year by
- 31 any person, partnership, corporation, company or
- 32 association, whether or not the motor vehicles are owned by
- 33 them, shall be prima facie evidence of intent to make a
- 34 profit or gain of money and such person, partnership,
- 35 corporation, company or association shall be deemed to be
- 36 acting as a motor vehicle dealer without a license.

- 4. Any person, partnership, corporation, company or
- 38 association who violates subsection 1 of this section is
- 39 guilty of a class A misdemeanor. A second or subsequent
- 40 conviction shall be deemed a class E felony.
- 41 5. The provisions of this section shall not apply to
- 42 liquidation of an estate.
  - 301.573. The [department] commission may review all
- 2 title designations. Any designation described in section
- 3 301.190 or 301.227, placed on a certificate of ownership or
- 4 certificate of title issued pursuant to section 301.190 or
- 5 301.227, shall remain on the certificate of ownership or
- 6 title, and any and all subsequent certificates of ownership
- 7 or title issued for that vehicle shall carry such
- 8 designation on the face of such certificates of ownership or
- 9 title.
  - 301.580. 1. The [department of revenue] commission
- 2 may issue special event motor vehicle auction licenses under
- 3 the provisions of this section. For purposes of this
- 4 section, a "special event motor vehicle auction" is a motor
- 5 vehicle auction which:
- 6 (1) Ninety percent of the vehicles being auctioned are
- 7 at least ten years old or older;
- 8 (2) The licensee shall auction no more than three
- 9 percent of the total number of vehicles presented for
- 10 auction which are owned and titled in the name of the
- 11 licensee or its owners; and
- 12 (3) The duration is no more than three consecutive
- 13 calendar days and is held no more than three times in a
- 14 calendar year by a licensee.
- 15 2. A special event motor vehicle auction shall be
- 16 considered a public motor vehicle auction for purposes of
- 17 sections 301.559 and 301.564.

- 3. Special event motor vehicle auction licensees shall be exempt from the requirements of section 301.560, with the
- 20 exception of subdivision (4) of subsection 1 of section
- 21 301.560.
- 4. An application for a special event motor vehicle
- 23 auction license must be received by the [department]
- 24 commission at least ninety days prior to the beginning of
- 25 the special event auction.
- 5. Applicants for a special motor vehicle auction are
- 27 limited to no more than three special event auctions in any
- 28 calendar year. A separate application is required for each
- 29 special event motor vehicle auction.
- 30 6. At least ninety percent of the vehicles being
- 31 auctioned at a special event motor vehicle auction shall be
- 32 ten years old or older. The licensee shall, within ten days
- 33 of the conclusion of a special event motor vehicle auction,
- 34 submit a report in the form approved by the **executive**
- 35 director to the [department] commission that includes the
- 36 make, model, year, and vehicle identification number of each
- 37 vehicle included in the auction. Every vehicle included in
- 38 the special event auction shall be listed, including those
- 39 vehicles that were auctioned and sold and those vehicles
- 40 that were auctioned but did not sell. Violation of this
- 41 subsection is a class A misdemeanor.
- 7. The applicant for the special event motor vehicle
- 43 auction shall be responsible for ensuring that a sales tax
- 44 license or special event sales tax license is obtained for
- 45 the event if one is required.
- 46 8. The fee for a special event motor vehicle auction
- 47 license shall be one thousand dollars. For every vehicle
- 48 auctioned in violation of subsection 6 of this section, an
- 49 administrative fee of five hundred dollars shall be paid to

- 50 the [department] commission. Such fees shall be deposited
- 51 in like manner as other license fees of this section.
- 9. In addition to the causes set forth in section
- 53 301.562, the [department] commission may promulgate rules
- 54 that establish additional causes to refuse to issue or to
- 55 revoke a special event license.
- 56 10. A special motor vehicle auction shall last no more
- 57 than three consecutive days.
- 58 11. The applicant for a special event motor vehicle
- 59 auction shall be registered to conduct business in this
- 60 state.
- 61 12. Every applicant for a special event motor vehicle
- 62 auction license shall furnish with the application a
- 63 corporate surety bond or an irrevocable letter of credit as
- defined in section 400.5-102 issued by any state or federal
- 65 financial institution in the penal sum of one hundred
- thousand dollars on a form approved by the [department]
- 67 commission. The bond or irrevocable letter of credit shall
- 68 be conditioned upon the applicant complying with the
- 69 provisions of the statutes applicable to a special event
- 70 auction license holder and the bond shall be an indemnity
- 71 for any loss sustained by reason of the acts of the person
- 72 bonded when such acts constitute grounds for the revocation
- 73 or denial of a special event auction license. The bond
- 74 shall be executed in the name of the state of Missouri for
- 75 the benefit of all aggrieved parties or the irrevocable
- 76 letter of credit shall name the state of Missouri as the
- 77 beneficiary. The aggregate liability of the surety or
- 78 financial institution to the aggrieved parties shall not
- 79 exceed the amount of the bond or irrevocable letter of
- 80 credit. The proceeds of the bond or irrevocable letter of
- 81 credit shall be paid upon receipt by the [department]

commission of a final judgment from a Missouri court of competent jurisdiction against the principal and in favor of an aggrieved party.

- 13. No dealer, driveaway, auction, or wholesale
  plates, or temporary permit booklets, shall be issued in
  conjunction with a special event motor vehicle auction
  license.
- 14. Any person or entity who sells a vehicle at a special event motor vehicle auction shall provide, to the buyer, current contact information including, but not limited to, name, address, and telephone number.
- 15. Any rule or portion of a rule, as that term is 93 94 defined in section 536.010, that is created under the authority delegated in this section shall become effective 95 only if it complies with and is subject to all of the 96 provisions of chapter 536 and, if applicable, section 97 536.028. This section and chapter 536 are nonseverable and 98 if any of the powers vested with the general assembly 99 100 pursuant to chapter 536 to review, to delay the effective 101 date, or to disapprove and annul a rule are subsequently held unconstitutional, then the grant of rulemaking 102 authority and any rule proposed or adopted after August 28, 103 104 2012, shall be invalid and void.

[301.553. 1. The department of revenue 2 shall be responsible for the licensing of all manufacturers, motor vehicle dealers, boat 3 dealers, wholesale motor vehicle auctions, 4 5 public motor vehicle auctions and wholesale 6 motor vehicle dealers pursuant to the provisions of sections 301.550 to 301.580 and the rules and 7 8 regulations which it may adopt. 2. All the powers, duties and functions of 9 the Missouri motor vehicle commission, sections 10 301.550 to 301.573, in effect immediately prior 11 12 to July 1, 1997, are transferred by type I transfer, as provided in the Omnibus State 13 14 Reorganization Act of 1974, to the department of 15 revenue. The rules and regulations adopted by

the commission which were adopted pursuant to this section prior to July 1, 1997, shall continue in effect after July 1, 1997.

3. All orders or decisions of the department shall be in writing, signed by the director and the official seal affixed thereto.

4. The department shall have the authority to promulgate those rules and regulations necessary to perform the provisions of sections 301.550 to 301.580 and is vested with those powers and duties necessary and proper to enable it to fully and effectively carry out the provisions of sections 301.550 to 301.580. No rule or portion of a rule promulgated under the authority of sections 301.550 to 301.580 shall become effective unless it has been promulgated pursuant to the provisions of section 536.024.]

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