1	TELEPHONE SOLICITATION AMENDMENTS
2	2022 GENERAL SESSION
3	STATE OF UTAH
4	Chief Sponsor: Norman K. Thurston
5	Senate Sponsor: Scott D. Sandall
6 7	LONG TITLE
8	General Description:
9	This bill modifies the Telephone and Facsimile Solicitation Act and the Telephone
10	Fraud Prevention Act.
11	Highlighted Provisions:
12	This bill:
13	 modifies the Telephone and Facsimile Solicitation Act definition of "telephone
14	solicitation" to include a telephone solicitation made to encourage a person to sell
15	real or personal property to the solicitor;
16	 prohibits a person from making a telephone solicitation to a cellular phone without
17	prior consent;
18	amends definitions in the Telephone Fraud Prevention Act (TFPA);
19	 modifies security requirements for a registered seller under the TFPA;
20	 specifies penalties for a seller or solicitor who violates the TFPA;
21	amends the prohibited practices under the TFPA;
22	 modifies the types of information the Division of Consumer Protection (division) is
23	required to redact from a consumer complaint regarding conduct the division
24	regulates under the TFPA before making the consumer complaint public; and
25	makes technical and conforming changes.
26	Money Appropriated in this Bill:
27	None
28	Other Special Clauses:
29	None

30	Utah Code Sections Affected:
31	AMENDS:
32	13-25a-102, as last amended by Laws of Utah 2021, Chapter 289
33	13-25a-103, as last amended by Laws of Utah 2004, Chapters 90 and 263
34	13-26-2, as last amended by Laws of Utah 2012, Chapter 152
35	13-26-3, as last amended by Laws of Utah 2013, Chapter 124
36	13-26-4, as last amended by Laws of Utah 2017, Chapter 98
37	13-26-5, as last amended by Laws of Utah 1994, Chapter 189
38	13-26-8, as last amended by Laws of Utah 2013, Chapter 124
39	13-26-11, as last amended by Laws of Utah 2013, Chapter 124
40	13-26-12, as enacted by Laws of Utah 2015, Chapter 335
41	
42	Be it enacted by the Legislature of the state of Utah:
43	Section 1. Section 13-25a-102 is amended to read:
44	13-25a-102. Definitions.
45	As used in this chapter:
46	(1) "Advertisement" means material offering for sale, or advertising the availability or
47	quality of, any property, [goods, or services] good, or service.
48	(2) (a) "Automated telephone dialing system" means equipment used to:
49	(i) store or produce telephone numbers;
50	(ii) call a stored or produced number; and
51	(iii) connect the number called with a recorded message or artificial voice.
52	(b) "Automated telephone dialing system" does not include [equipment used with a
53	burglar alarm system, voice messaging system, fire alarm system, or other system] a system
54	used in an emergency involving the immediate health or safety of a person[-], including a
55	burglar alarm system, voice messaging system, fire alarm system, or other similar system.
56	(3) "Division" means the Division of Consumer Protection [in the Department of
57	Commerce].

58	(4) (a) "Established business relationship" means a relationship that:
59	(i) is based on inquiry, application, purchase, or transaction regarding products or
60	services offered;
61	(ii) is formed by a voluntary two-way communication between a person making a
62	telephone solicitation and a person to whom a telephone solicitation is made; and
63	(iii) has not been terminated by:
64	(A) an act by either [party] person; or
65	(B) the passage of 18 months since the most recent inquiry, application, purchase,
66	transaction, or voluntary two-way communication.
67	(b) "Established business relationship" includes a relationship with an affiliate as
68	defined in Section 16-10a-102.
69	(5) "Facsimile machine" means equipment used for:
70	(a) scanning or encoding text or images for conversion into electronic signals for
71	transmission; or
72	(b) receiving electronic signals and reproducing them as a duplicate of the original text
73	or image.
74	(6) "Negative response" means a statement from a [party] person stating the [party]
75	person does not wish to listen to the sales presentation or participate in the solicitation
76	presented in the telephone call.
77	(7) "On-call emergency provider" means an individual who is required by an employer
78	to be on call to respond to a medical emergency.
79	(8) "Telephone solicitation" means the initiation of a telephone call or message for a
80	commercial purpose or to seek a financial donation, including calls:
81	(a) encouraging the purchase or rental of, or investment in, property, goods, or services,
82	regardless of whether the transaction involves a nonprofit organization;
83	(b) soliciting a sale of or extension of credit for property or services to the person
84	called;

(c) soliciting information that will be used for:

86	(i) the direct solicitation of a sale of property or services to the person called; or
87	(ii) an extension of credit to the person called for a sale of property or services; [or]
88	(d) soliciting a charitable donation involving the exchange of any premium, prize, gift,
89	ticket, subscription, or other benefit in connection with any appeal made for a charitable
90	purpose[-]; or
91	(e) encouraging the person called to sell real or personal property.
92	(9) "Telephone solicitor" means any [natural person] individual, firm, organization,
93	partnership, association, or corporation who makes or causes to be made an unsolicited
94	telephone call, including calls made by use of an automated telephone dialing system.
95	(10) "Unsolicited telephone call" means a telephone call for a commercial purpose or
96	to seek a financial donation other than a call made:
97	(a) in response to an express request of the person called;
98	(b) primarily in connection with an existing debt or contract, payment or performance
99	of which has not been completed at the time of the call;
100	(c) to $[any]$ <u>a</u> person with whom the telephone solicitor has an established business
101	relationship; or
102	(d) as required by law for a medical purpose.
103	Section 2. Section 13-25a-103 is amended to read:
104	13-25a-103. Prohibited conduct for telephone solicitations Exceptions.
105	(1) Except as provided in Subsection (2), a person may not operate or authorize the
106	operation of an automated telephone dialing system to make a telephone solicitation.
107	(2) A person may operate an automated telephone dialing system if a call is made:
108	(a) with the prior express consent of the person who is called agreeing to receive a
109	telephone solicitation from a specific solicitor; or
110	(b) to a person with whom the solicitor has an established business relationship.
111	(3) A person may not make a telephone solicitation to a residential telephone or
112	<u>cellular telephone</u> without prior express consent during any of the following times:
113	(a) [before 8 a.m. or after 9 p.m.] between the hours of 9 p.m. and 8 a.m. local time;

114	(b) on a Sunday; or
115	(c) on a legal holiday.
116	(4) A person may not make or authorize a telephone solicitation in violation of Title 47
117	U.S.C. 227.
118	(5) $[Any] \underline{A}$ telephone solicitor who makes an unsolicited telephone call to a telephone
119	number shall:
120	(a) identify the telephone solicitor;
121	(b) identify the business on whose behalf the telephone solicitor is soliciting;
122	(c) <u>promptly</u> identify the purpose of the call [promptly] upon making contact by
123	telephone with the person who is the object of the telephone solicitation;
124	(d) discontinue the solicitation if the person being solicited gives a negative response at
125	any time during the telephone call; and
126	(e) hang up the phone, or in the case of an automated telephone dialing system
127	operator, disconnect the automated telephone dialing system from the telephone line within 25
128	seconds of the termination of the call by the person being called.
129	(6) [A] If a telephone solicitor's service or equipment is capable of displaying the
130	telephone solicitor's telephone number through a caller identification service, the telephone
131	solicitor may not withhold the display of the telephone solicitor's telephone number from a
132	caller identification service when that number is being used for telemarketing purposes [and
133	when the telephone solicitor's service or equipment is capable of allowing the display of the
134	number].
135	Section 3. Section 13-26-2 is amended to read:
136	13-26-2. Definitions.
137	As used in this chapter, unless the context otherwise requires:
138	(1) "Affiliated person" means a seller or a seller's contractor, director, employee,
139	officer, owner, or partner.
140	[(1)] (2) "Continuity plan" means a shipment, with the prior express consent of the

buyer, at regular intervals of similar special-interest products[. A continuity plan is

142	distinguished from a subscription arrangement by no binding commitment period or purchase
143	amount], in which there is no binding commitment period or purchase amount.
144	[(2)] (3) "Division" means the Division of Consumer Protection.
145	[(3)] (4) "Fictitious personal name" means a name other than an individual's [true
146	name. An "individual's true name" is the name taken at birth unless changed by operation of
147	law or by civil action] legal name.
148	[4] (5) "Material statement" or "material fact" means information that a person of
149	ordinary intelligence or prudence would consider important in deciding whether [or not] to
150	accept an offer extended through a telephone solicitation.
151	(6) "Participant" means a person seeking to register or renew a registration as a seller
152	including:
153	(a) a seller;
154	(b) an owner;
155	(c) an officer;
156	(d) a director;
157	(e) a member or manager of a limited liability company;
158	(f) a principal;
159	(g) a trustee;
160	(h) a general or limited partner;
161	(i) a sole proprietor; or
162	(j) an individual with a controlling interest in an entity.
163	[(5)] (7) "Premium" means a gift, bonus, prize, award, certificate, or other document by
164	which a prospective purchaser is given a right, chance, or privilege to purchase or receive
165	goods or services with a stated or represented value of \$25 or more as an inducement to a
166	prospective purchaser to purchase other goods or services.
167	(8) "Seller" means a person, or a group of persons engaged in a common effort to
168	conduct a telephone solicitation, that:
169	(a) on behalf of the person, or the group of persons engaged in a common effort to

170	conduct a telephone solicitation:
171	(i) makes a telephone solicitation; or
172	(ii) causes a telephone solicitation to be made; or
173	(b) through a telephone solicitor:
174	(i) makes a telephone solicitation; or
175	(ii) causes a telephone solicitation to be made.
176	[(6)] (9) "Subscription arrangements," "standing order arrangements," "supplements,"
177	and "series arrangements" mean products or services provided, with the prior express request or
178	consent of the buyer, for a specified period of time at a price dependent on the duration of
179	service and to complement an initial purchase.
180	[(7)] <u>(10)</u> (a) "Telephone solicitation," "sale," "selling," or "solicitation of sale" means:
181	(i) a sale or solicitation of goods or services in which:
182	(A) (I) the seller solicits the sale over the telephone;
183	(II) the purchaser's agreement to purchase is made over the telephone; and
184	(III) the purchaser, over the telephone, pays for or agrees to commit to payment for
185	goods or services prior to or upon receipt by the purchaser of the goods or services;
186	(B) the [solicitor] seller, not exempt under Section 13-26-4, induces a prospective
187	purchaser over the telephone, to make and keep an appointment that directly results in the
188	purchase of goods or services by the purchaser that would not have occurred without the
189	telephone solicitation and inducement by the [solicitor] seller;
190	(C) the seller offers or promises a premium to a prospective purchaser if:
191	(I) the seller induces the prospective purchaser to initiate a telephone contact with the
192	[telephone soliciting business] seller; and
193	(II) the resulting solicitation meets the requirements of Subsection $[(7)]$ (10)(a); or
194	(D) the [solicitor] seller solicits a charitable donation involving the exchange of any
195	premium, prize, gift, ticket, subscription, or other benefit in connection with [any] an appeal
196	made for a charitable purpose by an organization that is not otherwise exempt under Subsection
197	13-26-4(2)(b)(iv); or

198	(ii) a telephone solicitation as defined in Section 13-25a-102.
199	(b) "Telephone solicitation," "sale," "selling," or "solicitation of sale" does not include
200	a sale or solicitation that occurs solely through an Internet website without the use of a
201	telephone call.
202	(c) A solicitation of sale or telephone solicitation is considered complete when made,
203	whether or not the person receiving the solicitation agrees to the sale or to make a charitable
204	donation.
205	[(8) "Telephone soliciting business" means a sole proprietorship, partnership, limited
206	liability company, corporation, or other association of individuals engaged in a common effort
207	to conduct telephone solicitations.]
208	[(9)] (11) "Telephone solicitor" or "solicitor" means [a person, partnership, limited
209	liability company, corporation, or other entity that:] an individual who engages in a telephone
210	solicitation on behalf of a seller.
211	[(a) makes a telephone solicitation; or]
212	[(b) causes a telephone solicitation to be made.]
213	Section 4. Section 13-26-3 is amended to read:
214	13-26-3. Registration and bond required.
215	(1) (a) Unless exempt under Section 13-26-4, each [telephone soliciting business]
216	seller shall register annually with the division before engaging in telephone solicitations if:
217	(i) the [telephone soliciting business] seller engages in telephone solicitations that:
218	(A) originate in Utah; or
219	(B) are received in Utah; or
220	(ii) the [telephone soliciting business] seller, or a solicitor on behalf of the seller,
221	conducts any business operations in Utah.
222	(b) The registration form shall designate an agent residing in this state who is
223	authorized by the [telephone soliciting business] seller to receive service of process in any
224	action brought by this state or a resident of this state.
225	(c) If a [telephone soliciting business] seller fails to designate an agent to receive

226	service or fails to appoint a successor to the agent, the division shall:
227	(i) [the business'] deny the seller's application for an initial or renewal registration
228	[shall be denied]; and
229	[(ii) any current registration shall be suspended until an agent is designated.]
230	(ii) if the application is for a renewal registration, suspend the seller's current
231	registration until the seller designates an agent.
232	(d) [(i)] For purposes of this section only, the registered agent of a [telephone soliciting
233	business] seller shall provide the division the registered agent's proof of residency in the state[-]
234	in the form of:
235	(i) a valid Utah driver license;
236	(ii) a valid governmental photo identification issued to a resident of this state; or
237	(iii) other verifiable identification indicating residency in this state.
238	[(ii) Proof of residency under Subsection (1)(d)(i) may be provided by a valid Utah
239	driver license, valid governmental photo identification issued to a resident of the state, or other
240	verifiable identification indicating residency in the state.]
241	(2) The division may impose an annual registration fee set [pursuant to] in accordance
242	with Section 63J-1-504 that may include the cost of the criminal background check described
243	in Subsection (4).
244	(3) (a) Each [telephone soliciting business] seller subject to this chapter engaging in
245	telephone solicitation or sales in this state shall obtain and maintain the following security:
246	(i) a performance bond issued by a surety authorized to transact surety business in this
247	state;
248	(ii) an irrevocable letter of credit issued by a financial institution authorized [to do]
249	under the laws of this state or the United States doing business in this state; or
250	(iii) a certificate of deposit held in this state in a [depository] financial institution
251	[regulated by the Department of Financial Institutions] authorized under the laws of this state
252	or the United States to accept deposits from the public.
253	(b) [The] A seller's bond, letter of credit, or certificate of deposit shall be payable to the

division for the benefit of any consumer who incurs damages as the result of [any telephone solicitation or sales] the seller's violation of this chapter.

- (c) [The] If the consumer has first recovered full damages, the division may recover from the bond, letter of credit, or certificate of deposit administrative fines, civil penalties, investigative costs, attorney fees, and other costs of collecting and distributing funds under this section [and the costs of promoting consumer education, but only if the consumer has first recovered full damages].
- (d) A [telephone soliciting business] seller shall keep a bond, certificate of deposit, or letter of credit in force for one year after [it] the day on which the seller notifies the division in writing that [it] the seller has ceased all activities regulated by this chapter.
- (e) The [amount to be posted in the form of a] seller shall post a bond, irrevocable letter of credit, or certificate of deposit [shall be] in the amount of:
 - (i) \$25,000 if:
- (A) neither the [telephone soliciting business] seller nor any affiliated person has violated this chapter [within three years preceding the date of the application] in the three-year period immediately before the day on which the seller files the application; and
 - (B) the [telephone soliciting business] seller has fewer than 10 employees;
- 271 (ii) \$50,000 if:

- (A) neither the [telephone soliciting business] seller nor any affiliated person has violated this chapter [within three years preceding the date of the application] in the three-year period immediately before the day on which the seller files the application; and
 - (B) the [$\frac{\text{telephone soliciting business}}{\text{seller}}$ has 10 or more employees; or
- (iii) \$75,000 if the [telephone soliciting business] seller or any affiliated person has violated this chapter [within three years preceding the date of the application] in the three-year period immediately before the day on which the seller files the application.
- [(f) For purposes of Subsection (3)(e) an "affiliated person" means a contractor, director, employee, officer, owner, or partner of the telephone soliciting business.]
- 281 [(4) (a) As used in this Subsection (4), "participant" means an individual with a

282	controlling interest in or an owner, officer, director, member, principal, trustee, general partner,
283	limited partner, manager, sole proprietor, or key employee of a person seeking to register or
284	renew a registration as a telephone soliciting business.]
285	[(b) As part of the process to register or renew a registration as a telephone soliciting
286	business, a participant:]
287	[(i) may not, within the previous 10 years, have been convicted of a felony;]
288	[(ii) may not, within the previous 10 years, have been convicted of a misdemeanor
289	involving moral turpitude, including theft, fraud, or dishonesty; and]
290	(4) To register or renew a registration as a seller, a participant:
291	(a) may not have been convicted of a felony in the 10-year period immediately before
292	the day on which the participant files the application;
293	(b) may not have been convicted of a misdemeanor involving moral turpitude,
294	including theft, fraud, or dishonesty, in the 10-year period immediately before the day on which
295	the participant files the application; and
296	[(iii)] (c) shall submit to the division:
297	[(A)] (i) the participant's fingerprints, in a form acceptable to the division, for purposes
298	of a criminal background check; and
299	[(B)] (ii) consent to a criminal background check by the Bureau of Criminal
300	Identification created in Section 53-10-201.
301	(5) [The] In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking
302	Act, the division may establish by rule the registration requirements for [telephone soliciting
303	businesses under the terms of Title 63G, Chapter 3, Utah Administrative Rulemaking Act. An
304	administrative proceeding conducted by the division under this chapter shall comply with the
305	requirements of Title 63G, Chapter 4, Administrative Procedures Act] a seller.
306	(6) If information in an application for registration or for renewal of registration as a
307	[telephone soliciting business] seller materially changes or becomes incorrect or incomplete,
308	the applicant shall, within 30 days after the <u>day on which</u> information changes or becomes
309	incorrect or incomplete, [correct the application or] submit the correct information to the

310	division in a manner that the division establishes by rule.
311	(7) The division director may deny or revoke a registration under this section for any
312	violation of this chapter.
313	Section 5. Section 13-26-4 is amended to read:
314	13-26-4. Exemptions from registration.
315	(1) In [any] an enforcement action initiated by the division, [the] a person claiming an
316	exemption has the burden of proving that the person is entitled to the exemption.
317	(2) The following are exempt from [the requirements of] this chapter except for the
318	requirements [of] described in Sections 13-26-8 and 13-26-11:
319	(a) a broker, agent, dealer, or sales professional licensed [under the licensure laws of]
320	in this state, when soliciting sales within the scope of [his] the broker's, agent's, dealer's, or
321	sales professional's license;
322	(b) the solicitation of sales by:
323	(i) a public utility that is regulated under Title 54, Public Utilities, or by an affiliate of
324	the <u>public</u> utility;
325	(ii) a newspaper of general circulation;
326	(iii) a solicitation of [sales] sale made by a broadcaster licensed by [any] a state or
327	federal authority;
328	(iv) a nonprofit organization if no part of the net earnings from the sale inures to the
329	benefit of [any]:
330	(A) a member, officer, trustee, or serving board member of the organization[5]; or
331	(B) an individual, or a family member of an individual, holding a position of authority
332	or trust in the organization; and
333	(v) a person who periodically publishes and delivers a catalog of the [solicitor's] seller's
334	merchandise to prospective purchasers, if the catalog:
335	(A) contains the price and a written description or illustration of each item offered for
336	sale;
337	(B) includes the seller's business address [of the solicitor];

338	(C) includes at least 24 pages of written material and illustrations;
339	(D) is distributed in more than one state; and
340	(E) has an annual circulation by mailing of not less than 250,000;
341	(c) [any publicly-traded] a publicly traded corporation registered with the Securities
342	and Exchange Commission, or [any] a subsidiary of the publicly traded corporation;
343	(d) the solicitation of $[any]$ <u>a</u> depository institution as defined in Section 7-1-103, a
344	subsidiary of a depository institution, personal property broker, securities broker, investment
345	adviser, consumer finance lender, or insurer subject to regulation by an official agency of this
346	state or the United States;
347	(e) the solicitation by a person soliciting only the sale of telephone services to be
348	provided by the person or the person's employer;
349	(f) the solicitation of a person relating to a transaction regulated by the Commodities
350	Futures Trading Commission, if:
351	(i) the person is registered with or temporarily licensed by the commission to conduct
352	[that] the activity under the Commodity Exchange Act; and
353	(ii) the registration or license has not expired or been suspended or revoked;
354	(g) the solicitation of a contract for the maintenance or repair of goods previously
355	purchased from the person:
356	(i) who is making the solicitation; or
357	(ii) on whose behalf the solicitation is made;
358	(h) the solicitation of previous customers of the [business] person on whose behalf the
359	call is made if the person making the call:
360	(i) does not offer any premium in conjunction with a sale or offer;
361	(ii) is not selling an investment or an opportunity for an investment that is not
362	registered with [any] a state or federal authority; and
363	(iii) is not regularly engaged in telephone sales;
364	(i) the solicitation of a sale that is an isolated transaction and not done in the course of
365	a pattern of repeated transactions of a [like] similar nature;

366	(j) the solicitation of a person by a retail business [establishment] that has been in
367	operation for at least five years in Utah under the same name as that used in connection with
368	telemarketing if [both of] the following occur on a continuing basis:
369	[(i) products are displayed and offered for sale at the place of business, or services are
370	offered for sale and provided at the place of business; and]
371	(i) at the retail business's place of business, the retail business:
372	(A) displays and offers products for sale; or
373	(B) offers services for sale and provides the services at the place of business; and
374	(ii) a majority of the [seller's] retail business's business involves the [buyer obtaining
375	the products or services at the seller's place of business] activities described in Subsection
<u>376</u>	(2)(j)(i);
377	(k) a person primarily soliciting the sale of a magazine or periodical sold by the
378	publisher or the publisher's agent through a written agreement, or printed or recorded material
379	through a contractual plan, such as a book or record club, continuity plan, subscription,
380	standing order arrangement, or supplement or series arrangement if:
381	(i) the [seller] person provides the consumer with a form that the consumer may use to
382	instruct the [seller] person not to ship the offered merchandise, and the arrangement is
383	regulated by the Federal Trade Commission trade regulation concerning use of negative option
384	plans by [sellers] a person making a sale in commerce; or
385	(ii) (A) the [seller] person periodically ships merchandise to a consumer who has
386	consented in advance to receive the merchandise on a periodic basis; and
387	(B) the consumer retains the right to cancel at any time and receive a full refund for the
388	unused portion;
389	(l) a telephone marketing service company that provides telemarketing sales services
390	under contract to [sellers] a person making a sale if:
391	(i) [it] the telephone marketing service company has been doing business regularly
392	with customers in Utah for at least five years under the same business name and with [its] the
393	telephone marketing service company's principal office in the same location;

394	(ii) at least 75% of [its] the telephone marketing service company's contracts are
395	performed on behalf of persons [exempted] exempt from registration under this chapter; and
396	(iii) neither the <u>telephone marketing service</u> company nor [its] <u>the telephone marketing</u>
397	service company's principals have been enjoined from doing business or subjected to criminal
398	actions for [their] the telephone marketing service company's or the telephone marketing
399	company's principal's business activities in this or any other state;
400	(m) a credit services organization that holds a current registration with the division
401	under Chapter 21, Credit Services Organizations Act, if the credit services organization's
402	telephone solicitations are limited to the solicitation of services regulated under Chapter 21,
403	Credit Services Organizations Act; and
404	(n) a provider that holds a current registration with the division under Chapter 42,
405	Uniform Debt-Management Services Act, if the provider's telephone solicitations are limited to
406	the solicitation of services regulated under [Chapter 21, Credit Services Organizations Act]
407	Chapter 42, Uniform Debt-Management Services Act.
408	Section 6. Section 13-26-5 is amended to read:
409	13-26-5. Right of rescission Cancellation.
410	(1) As used in this section, "business day" means a day other than Sunday or a federal
411	or state holiday.
412	$[\underbrace{(1)}]$ (2) (a) Except as provided in Subsections $[\underbrace{(1)}]$ (2)(b) and (c), in addition to any
413	right to otherwise revoke an offer, a person [making] who makes a purchase from a [telephone
414	soliciting business required to be registered under this chapter] seller may cancel the sale [up
415	to] before midnight of the third business day after the [receipt of] day on which the person
416	receives the merchandise or premium, whichever is later, provided the seller or the seller's
417	solicitor advises the purchaser of [his] the purchaser's cancellation rights under this chapter at
418	the time [any] the solicitation is made.
419	
	(b) If the <u>seller or the seller's</u> solicitor [required to be registered under this chapter]
420	(b) If the <u>seller or the seller's</u> solicitor [required to be registered under this chapter] fails to orally advise a purchaser of the right to cancel under this section at the time of [any] <u>a</u>

422	(c) If the seller or the seller's solicitor [required to be registered under this chapter] fails
423	to orally advise a purchaser of [his true] the seller's or the seller's solicitor's legal name,
424	telephone number, and complete [street] address at the time of [any] a solicitation, the
425	purchaser may cancel the sale at any time.
426	(d) Except as provided in Subsection (5), a seller shall provide a full refund to a
427	purchaser who cancels a sale in accordance with this section.
428	[(2) Sales shall be cancelled by]
429	(3) A purchaser may cancel a sale by:
430	(a) mailing a notice of cancellation to the [telephone] seller or seller's solicitor's correct
431	[street] address, postage prepaid[. If]; or
432	(b) if the [telephone solicitor provided no] seller or the seller's solicitor fails to provide
433	the purchaser with the seller's or the seller's solicitor's correct [street] address, [cancellation can
434	be accomplished by] sending a notice of cancellation to the division's [offices] office, postage
435	prepaid.
436	[(3) (a) If a cancellation involves durable goods, as defined by rule, those goods shall
437	be returned to the seller.]
438	[(b) If expendable goods are involved, the purchaser shall return any unused portion of
439	those goods.]
440	[(c) A reasonable attempt shall be made to return goods to the solicitor's correct street
441	address within seven days of exercising the right to cancel, providing the solicitor has provided
442	the purchaser with the address. If the solicitor has failed to give a correct address, no return is
443	required to qualify for a full refund of the purchase price.]
444	(4) (a) If a purchaser cancels a sale and the seller or the seller's solicitor provides the
445	purchaser with the seller's correct address, the purchaser shall, within seven business days after
446	the day on which the purchaser exercises the right to cancel, make a reasonable attempt to:
447	(i) if the canceled sale involves durable goods, return the goods to the seller; or
448	(ii) if the canceled sale involves expendable goods, return any unused portion of the
449	goods to the seller.

450	(b) If the seller or the seller's solicitor fails to provide to a purchaser the seller's correct
451	address, a purchaser who cancels a sale is not required to return any canceled goods to the
452	seller.
453	[(d)] (5) (a) If the purchaser who cancels a sale has used any portion of the services or
454	goods purchased, the [solicitor or telephone soliciting business shall receive a reasonable
455	allowance for value given. This allowance may be deducted from any refund due the
456	purchaser] purchaser shall provide the seller a reasonable allowance for the value given.
457	(b) A seller may deduct the reasonable allowance described in Subsection (5)(a) from
458	any refund due the purchaser.
459	[(e) A solicitor shall be jointly and severally liable with the telephone soliciting
460	business for any refund amount due following the cancellation of a sale made by the solicitor.]
461	[(4) For the purposes of this section, "business day" does not include Sunday or a
462	federal or state holiday.]
463	Section 7. Section 13-26-8 is amended to read:
464	13-26-8. Penalties.
465	[(1) (a) Any telephone soliciting business or any person associated with a telephone
466	soliciting business, including solicitors, salespersons, agents, representatives of a solicitor, or
467	independent contractor, who violates this chapter as a first offense is guilty of a class B
468	misdemeanor.]
469	[(b) In the case of a second offense, the person is guilty of a class A misdemeanor.]
470	[(c) In the case of three or more offenses, the person is guilty of a third degree felony.]
471	[(d) (i) In addition to other penalties under this Subsection (1), the division director
472	may issue a cease and desist order and impose an administrative fine of up to \$2,500 for each
473	violation of this chapter.]
474	[(ii) For purposes of Subsection (1)(d)(i), each telephone solicitation made in violation
475	of this chapter is a separate violation.]
476	[(iii) All money received through administrative fines imposed under this section shall
477	be deposited in the Consumer Protection Education and Training Fund created by Section

478	13-2-8.]
479	(1) (a) A seller or solicitor who violates a provision of this chapter is guilty of:
480	(i) a class B misdemeanor for a first violation;
481	(ii) if the seller or solicitor has one prior violation of this chapter, a class A
482	misdemeanor; and
483	(iii) if the seller or solicitor has two prior violations of this chapter, a third-degree
484	felony.
485	(b) For the purposes of Subsection (1)(a), a prior violation includes:
486	(i) a final prior conviction;
487	(ii) a final determination by a court of competent jurisdiction; or
488	(iii) a final determination in an administrative adjudicative proceeding.
489	(2) [Any telephone soliciting business or any person associated with a telephone
490	soliciting business, including solicitors, salespersons, agents, representatives of a solicitor, or
491	independent contractors,] A person who violates [any] a provision of this chapter [shall be] is
492	subject to a civil penalty in a court of competent jurisdiction [not exceeding] of up to \$2,500
493	for each [unlawful transaction] violation of this chapter.
494	(3) (a) The division may:
495	(i) in accordance with Title 63G, Chapter 4, Administrative Procedures Act, conduct ar
496	administrative proceeding to enforce the provisions of this chapter;
497	(ii) bring a court action to enforce the provisions of this chapter; and
498	(iii) in addition to other penalties described in this chapter, issue a cease and desist
499	order and impose an administrative fine of up to \$2,500 for each violation of this chapter.
500	(b) For purposes of this section, each telephone solicitation made in violation of this
501	chapter is a separate violation.
502	(4) The division shall deposit all administrative fines and civil penalties collected
503	under this chapter into the Consumer Protection Education and Training Fund created in
504	<u>Section 13-2-8.</u>
505	Section 8. Section 13-26-11 is amended to read:

506	13-26-11. Prohibited practices.
507	(1) It is unlawful for [any solicitor] a seller to:
508	(a) [to] solicit a prospective purchaser [on behalf of a telephone soliciting business
509	that] if the seller is not registered with the division or exempt from registration under this
510	chapter;
511	[(b) to use a fictitious personal name in connection with a telephone solicitation;]
512	[(c)] (b) [to] in connection with a telephone solicitation or a filing with the division,
513	make or cause to be made [any untrue] a false material statement[5] or fail to disclose a material
514	fact necessary to make [any] the seller's statement [made] not misleading[, whether in
515	connection with a telephone solicitation or a filing with the division];
516	[(d)] (c) [to] make or authorize the making of [any] a misrepresentation to a purchaser
517	or prospective purchaser about [its] the seller's compliance with this chapter [to any
518	prospective or actual purchaser];
519	[(e)] (d) [to] fail to refund within 30 days any amount due a purchaser who exercises
520	the right to cancel under Section 13-26-5; [or]
521	[(f)] (e) [to] unless the seller is exempt under Section 13-26-4, fail to orally advise a
522	purchaser of the purchaser's right to cancel under Section 13-26-5 [unless the solicitor is
523	exempt under Section 13-26-4.];
524	[(2) It is unlawful for any telephone soliciting business:]
525	[(a) to cause or permit any solicitor to violate any provision of this chapter; or]
526	[(b) to use inmates in telephone soliciting operations where inmates have access to
527	personal data about an individual sufficient to physically locate or contact that individual, such
528	as names, addresses, telephone numbers, Social Security numbers, credit card information, or
529	physical descriptions.]
530	(f) employ an inmate in a correctional facility for telephone soliciting operations when
531	the employment would give the inmate access to an individual's personal data, including the
532	individual's name, address, telephone number, Social Security number, credit card information,
533	or physical description; or

	H.B. 217 Enrolled Copy
534	(g) cause or permit a solicitor to violate a provision of this chapter.
535	(2) It is unlawful for a solicitor to:
536	(a) use a fictitious personal name in connection with a telephone solicitation;
537	(b) in connection with a telephone solicitation, make or cause to be made a false
538	material statement or fail to disclose a material fact necessary to make the solicitor's statement
539	not misleading;
540	(c) make a misrepresentation to a purchaser or prospective purchaser about the
541	solicitor's compliance with this chapter; or
542	(d) unless the solicitor is exempt under Section 13-26-4, fail to orally advise a
543	purchaser of the purchaser's right to cancel under Section 13-26-5.
544	(3) If a person knows or has reason to know that a seller or solicitor is engaged in an
545	act or practice that violates this chapter, it is unlawful for the person to:
546	(a) benefit from the seller's or solicitor's services; or
547	(b) provide substantial assistance or support to the seller or solicitor.
548	Section 9. Section 13-26-12 is amended to read:
549	13-26-12. Consumer complaints are public.
550	(1) As used in this section, "consumer complaint" means a complaint that:
551	[(a) is filed with the division by a consumer or business;]
552	(a) a person files with the division;
553	(b) alleges facts relating to conduct that the division regulates under this chapter; and
554	(c) (i) alleges a loss to the [consumer or business] person described in Subsection
555	(1)(a) of \$3,500 or more; or
556	(ii) is one of at least 50 [other] complaints filed with the division:
557	(A) against the same person [filed by other consumers or businesses]; and
558	(B) during the [four years immediately preceding the filing of the complaint] four-year
559	period immediately before the day on which the person described in Subsection (1)(a) files the

- 20 -

(2) For purposes of determining the number of complaints against the same person

complaint.

560

562	under Subsection (1)(c)(ii)(A), the division may consider complaints filed against multiple
563	corporations, limited liability companies, partnerships, or other business entities under
564	common ownership to be complaints against the same person.
565	(3) Notwithstanding Subsection 13-11-7(2) and subject to Subsections (4) and (5), a
566	consumer complaint:
567	(a) is a public record; and
568	(b) may not be classified as a private, controlled, or protected record under Title 63G,
569	Chapter 2, Government Records Access and Management Act.
570	(4) Subsection (3) does not apply to a consumer complaint:
571	[(a) (i) if the division determines through an administrative proceeding that the
572	consumer complaint is nonmeritorious; and]
573	[(ii) beginning when the nonmeritorious determination is made; or]
574	(a) that is nonmeritorious, beginning the day on which:
575	(i) the division determines through an administrative proceeding that the consumer
576	complaint is nonmeritorious; or
577	(ii) a court of competent jurisdiction finds the consumer complaint nonmeritorious; or
578	(b) that [has been] is on file with the division for more than four years after the day on
579	which the person files the consumer complaint.
580	(5) Before making a consumer complaint that is subject to Subsection (3) or a response
581	described in Subsection (6) available to the public, the division:
582	(a) shall redact from the consumer complaint or response any information that would
583	disclose [the address, Social Security number, bank account information, email address, or
584	telephone number of the consumer or business; and]:
585	(i) the filer's:
586	(A) address;
587	(B) Social Security number;
588	(C) bank account information;
589	(D) email address; or

H.B. 217 **Enrolled Copy** 590 (E) telephone number; or (ii) information similar in nature to the information described in Subsection (5)(a)(i); 591 592 and 593 (b) may redact the name of the [consumer or business] filer and any other information 594 that could, in the division's judgment, disclose the identity of the [consumer or business] filer 595 filing the consumer complaint. 596 (6) A person's initial, written response to a consumer complaint that is subject to

597

Subsection [(2)] (3) is a public record.